



Faculty for Management, Economics and Social Sciences

Annual Research Report
Academic Year 2010/2011

University of Cologne



Contents

1	Introduction	1
2	Research Related News/General Information	2
2.1	News from the Faculty	2
2.2	New Appointments in 2010/2011	2
2.3	Placement of Assistant and Associate Professors in 2010/2011.....	3
2.4	Habilitationen in 2010/2011	3
2.5	Guests of the Faculty in 2010/2011	4
2.6	Conferences and Summer Schools hosted by the Faculty or organized by Faculty Members in 2010/2011	5
2.7	Research Prizes for Faculty Members in 2010/2011.....	6
2.8	News from the Cologne Graduate School in Management, Economics and Social Sciences (CGS)	6
2.9	News from the Research Institutes.....	7
2.10	Editorships by Faculty Members	8
2.11	Presidencies of Academic Societies by Faculty Members.....	10
2.12	Membership in Academies and Academic Advisory Boards by Faculty Members	11
2.13	Third Party Funded Projects in 2010/2011	14
3	Research Output.....	18
3.1	Publications in 2010/2011	18f
	<i>Category A</i>	18
	<i>Category B</i>	21
	<i>Category C</i>	25
	<i>Selected Books, Textbooks and Further Publications</i>	29
3.2	Conferences attended by Ph.D. Students and Postdocs in 2010/2011	37
3.3	Completed Ph.D. Theses in 2010/2011	43
4	Enclosures.....	45
4.1	Professors at the WiSo Faculty.....	45
4.2	Research Institutes (An-Institute) at the WiSo Faculty.....	50
4.3	List of Journals and Conferences for Budget Allocation	51

1 Introduction

The Faculty of Management, Economics, and Social Sciences (WiSo-Faculty) in Cologne is the largest and best reputed faculty of its type in Germany. It has a strong tradition in both fundamental and applied research in the covered disciplines.

Last year, we started hiring Junior-Professors, now 13 altogether. Since 2009, we also hired 18 full professors, some on newly created positions, raising the number of full professors to 58.

Our efforts to strengthen research have been successful. In 2011, a research group has been granted by the German Research Association. Jointly with colleagues from Penn State University and Frankfurt University, the group will work on the topic "Design and Behavior: Economic Engineering of Firms and Markets". The research group tackles problems from behavioral market design, using theoretical and experimental methods in order to work on applied questions, e.g. in the field of personnel economics, auction design and supply chain optimization.

In the recent research ranking by the German newspaper Handelsblatt from September 2011, the University of Cologne went back into the group of top 5 departments in economics among German universities. Our researchers from business administration have done even better. In 2009, the Handelsblatt also ranked departments in business administration. The University of Cologne came on position 3 among German universities.

Altogether, third party financing has increased. In the year 2010, the sum of all third party funding was nearly € 5 Million, a strong increase from 2009 where the sum was below € 4 Million. And this figure does not include the amount of third party financing given to our associate research institutes. An overview of third party funded research projects as well as a list of our associated research institutes can be found in this report.

With the hirings of Martina Jacob, Bettina Rockenbach, and Christine Trampusch in 2011, as well as Bernadette Dilger and Susanne Prantl in 2010, we now count 8 female full professors in our faculty. Although this number can still be improved, the development is encouraging.

This report documents research news, general information about the research activities of the members of the WiSo Faculty and their research output, i.e. publications by members of the Faculty, conference presentations by PhD students and Postdocs of the WiSo Faculty and completed PhD theses in the academic year 2010/2011.

Cologne, September 2011

Achim Wambach; *Vice-Dean for Research and Young Academics*

2 Research Related News/General Information

2.1 News from the Faculty

- Werner Mellis has become the new dean of our faculty. His predecessor, Frank Schulz-Nieswandt, has become the vice-dean, a position previously held by Karl Mosler.
- Bernadette Dilger has taken over as vice-dean for teaching, academic studies and reform, a position previously held by Werner Mellis.
- The research group "Design and Behavior: Economic Engineering of Firms and Markets" has been granted funding by the German Research Association. Coordinator of the research group is Axel Ockenfels, principal investigators from our faculty are Bernd Irlenbusch, Patrick Schmitz, Dirk Sliwka, Ulrich Thonemann, and Achim Wambach. Further members of the research group are Thomas Mussweiler from the faculty of human sciences, Gary Bolton and Elena Katok from Penn State University and Roman Inderst, from Frankfurt University.
- The Association for Information Systems (AIS) has ranked the University of Cologne as the leading German research institution among the Top 100 in the Information Systems/Wirtschaftsinformatik discipline.
- Prof. Toni Pierrenkemper has retired in February 2010.
- Horst M. Schellhaaß has retired in December 2010.
- Karen Gedenk has accepted a call from the University of Hamburg.
- After 9 successful years, the Graduate School of Risk Management ends in September 2011.

2.2 New Appointments in 2010/2011

- Felix Bierbrauer has taken up the chair for Public Finance. He also has become director of the FiFo Institute for Public Economics. Previously, he worked at the Max Planck Institute for Research on Collective Goods in Bonn.
- Marc Fischer has joined as Professor of Marketing and Marketing Research. Before joining the University of Cologne, he was Professor of Marketing and Services at the University of Passau.
- Marcus Hagedorn has joined as Professor for Macroeconomics at the Center for Macroeconomic Research. Previously, he worked at the University of Zurich and at the European Central Bank.
- Felix Höffler has taken up the position of Professor for Economics and Director of the Energy Institute (EWI). Previously, he worked at the Max Planck Institute for Research on Collective Goods and as Professor for Regulatory Economics at the WHU, Vallendar.
- Marita Jacob has joined as Professor for Social Sciences. Previously, she worked at the University of Mannheim and at the University of Tübingen.
- Bettina Rockenbach has become Professor for Experimental Economics, a position created with the establishment of the Cologne Graduate School in Management, Economics and Social Sciences. Previously, she worked at the University of Erfurt, where she also was Vice President for Research.
- Christine Trampusch has taken up the position of Professor for International Comparative Political Economy and Economic Sociology. The chair closely cooperates with the Max Planck Institute for the Study of Societies (Cologne). Before coming to Cologne, she worked as Assistant Professor of Comparative Politics at the University of Bern.

- Tino Berger has taken up the position of Junior-Professor for Macroeconomics at the Center for Macroeconomic Research. Previously, he worked at Ghent University, Belgium.
- Johannes Putzke has taken up the position of Junior-Professor in Information Systems. Previously, he worked as a Management Trainee for MICO Bosch India, and has graduated with an MSc in Management from the University of Cologne.
- Elmar Schlüter has taken up the position of Junior-Professor for Sociology. Previously, he worked as Senior Researcher, Wissenschaftszentrum Berlin für Sozialforschung.
- Thorsten Semrau has taken up the position of Junior-Professor for Corporate Development and Organization. Previously, he became a Visiting Scholar at the Center for Innovation & Entrepreneurship, Rowan University, New Jersey.
- Sabine Wende has taken up the position of Junior-Professor for Risk Management and Insurance. She did her PhD at Cologne University and spent one year at Wharton School of Business, Pennsylvania.
- Gerlinde Fellner from the University of Vienna has joined as temporary Professor for Microeconomics.

2.3 Placement of Assistant and Associate Professors in 2010/2011

- Dirk Briskorn becomes Professor at the University of Siegen, Department of Quantitative Planning.
- Marius R. Busemeyer becomes Professor for Political Science at Konstanz University.
- Thomas Mählmann becomes Professor for Finance and Banking Regulation at the Katholische Universität Eichstätt-Ingolstadt.
- Michael Manitz becomes Professor for Production and Operations Management at the University Duisburg-Essen (Mercator School of Management).
- Ulrich Rosar becomes Professor for Sociology at the University of Düsseldorf.

2.4 Habilitationen in 2010/2011

- Dirk Briskorn: "New Models and Algorithms for Scheduling Problems in Production, Logistics, and Services"
- Marius R. Busemeyer: "Studies in the Comparative Political Economy of Education and Training"
- Hermann Dülmer: "Individual- und Kontextmerkmale als Bestimmungsgründe für individuelle Einstellungen und Entscheidungen"
- Andrea Fleschenberg dos Ramos Pinéu: "Woman and Politics in South and Southeast Asia"
- Achim Goerres: "Democratic Citizen Politics in Times of Societal and Institutional Change, Contextualising the Political Experience, Behaviour and Thinking of Individuals in Comparative Politics"
- Michael Manitz: "Stochastic Models in Production, Inventory and Service Operations Management"
- Indre Maurer: "The Implications of Social and Institutional Embeddedness for Firm Governance and Performance Outcomes"

2.5 Guests of the Faculty in 2010/2011

- Andrew Cumbers, University of Glasgow, visited Martina Fuchs in winter term 2010. He gave a course about “Global economy and regional development”.
- Ma Deyong, Fundan University, visited Claudia Loebbecke as guest researcher during winter term 2010.
- Dave Dunning, Cornell University, visited Detlef Fetchenhauer to work on joint publications in academic year 2010/11
- Erol Esen, Akdeniz University, Antalya/ Turkey, gave a course on “EU enlargement policy using the example of Turkey” at the Jean Monnet Chair during winter term 2010.
- Anne Faber, Vadrina Universität Frankfurt, was visiting scientist of the Marie Curie Initial Training Network EXACT during winter term 2010.
- Robert H. Frank, Cornell University, visited Detlef Fetchenhauer and gave a course on “The Libertarian welfare state” in winter term 2010.
- Peter Gloor, MIT, Cambridge, MA, USA visited Detlef Schoder in winter term 2010 and lectured on “Social media analysis”.
- Jean Paul Jacqu e, College of Europe, Bruges, THESEUS visiting professor gave a course on “EU institutional architecture post Lisbon” at the Jean Monnet Chair during winter term 2010.
- Elfriede Regelsberger, Institut f ur Europ ische Politik Berlin, was visiting scientist of the Marie Curie Initial Training Network EXACT during winter term 2010.
- Raymond Stokes from the University of Glasgow acted as visiting professor at the Institute for Economics and Business History during the winter term 2010.
- Dov Te’eni, Tel Aviv University visited Claudia Loebbecke in the winter term 2010 and gave a course on “Knowledge management and organizational learning”.
- Alfred Tovias, Hebrew University of Jerusalem, was visiting scientist of the Marie Curie Initial Training Network EXACT during winter term 2010.
- Jonathan Wareham, ESADE, Barcelona, visited Claudia Loebbecke in the winter term 2010 and gave a course on “Technology driven innovation”.
- Ramsel Wessel, University of Twente, was visiting scientist of the Marie Curie Initial Training Network EXACT during winter term 2010.
- Nicole Bolleyer, Exeter University, visited Andr  Kaiser in the academic year 2010/11, as an Alexander von Humboldt Research Fellow.
- Gjergji Cici from the Mason School of Business and Yadav Pradeep from the Oklahoma University visited Alexander Kempf in summer term 2011 to discuss their current projects.
- Renaud Dehousse, Centre d’ tudes Europ ennes, Sciences PO Paris, THESEUS, visiting professor gave a course on “Public policy in the European Union” at the Jean Monnet Chair during summer term 2011.
- Steven A. Gabriel from the University of Maryland was guest at the institute of energy economics EWI and gave a “Complementary Modeling Course” in cooperation with the Cologne Graduate School (CGS) in summer term 2011.
- Robert E. Hoyt from Terry College of Business, University of Georgia, was GenRe Guest-Professor during summer term 2011.
- Robert Kauffman, Singapore Management University, visited Claudia Loebbecke in the summer term 2011 and gave a course on “Technology, Pricing, and Market Mechanisms”.

- Simon Kemp, University of Canterbury, Christchurch, New Zealand, visited Detlef Fetchenhauer and gave a course on “Self and society” in summer term 2011.
- Parthasarathy – Krishnamurthy, University of Houston, Texas USA, was REWE guest professor in summer term 2011. He visited Werner Reinartz and gave a master-level course on “Strategic management in retailing”.
- Thomas Oberlechner, Webster University of Vienna, visited Detlef Fetchenhauer and gave a course on “Psychology in groups and organizations – theory and practice” in summer term 2011.
- Robb Willer, University of California at Berkely, visited Detlef Fetchenhauer in July 2011 and gave a course “Self and society”.

2.6 Conferences and Summer Schools hosted by the Faculty or organized by Faculty Members in 2010/2011

- Initial Conference of the Marie Curie Initial Training Network EXCACT, Cologne, October 21 – 22, 2010.
- Symposium “Potentiale forschungsorientiertes Lehren und Lernen in den Wirtschaftswissenschaften“, Cologne, October 2010.
- Scientific Entrepreneurship Congress, Cologne, October 20 – 22, 2010.
- 6th Conference of Brands of the Scientific Centre for Brand Management and Marketing (ZMM), Cologne, October 2010.
- 9th EWI/ F.A.Z.-Energy Conference: “European Supply of Energy in 2050”, Gürzenich Cologne, September 22, 2010.
- Centre for Financial Research Research Workshop held at Sal. Oppenheim, Cologne, April 2011.
- BVI-CFR (Center of Financial Research), Meeting in Frankfurt/ Main, December 2010.
- 11th CFR-Colloquium on Financial Markets held at AmpegaGerling, Cologne, April 2011.
- 8th KölnAlumni-Symposium, Information ohne Grenzen. Der WikiLeaks-Effekt, Cologne, May 2011.
- Cologne Workshop in Macroeconomics, July 2011.
- 10th EWI/ F.A.Z.-Energy Conference: “The Future Role of Natural Gas in Energy Supply”, Cologne, September 8, 2011.
- 1st SOCLIFE Workshop on the Analysis of Time in Context and Time as Context, Cologne, September 12 – 14, 2011.
- 3. Tagung des Arbeitskreises quantitative Religionsforschung, International vergleichende Perspektiven der Religionsforschung, Cologne, September 16 – 17, 2011.
- University of Cologne @ METU – Summer School on European Studies 2010 at the Middle East Technical University Ankara, September 12 – 25, 2010.
- 31st International Conference on Information Systems (ICIS), Panel Track, co-organized by Claudia Loebbecke, St. Louis, Missouri, December 12 – 15, 2010.
- 10. Internationale Tagung Wirtschaftsinformatik (WI 2011), track chairs: Detlef Schoder and Helmut Krcmar, TU Munich, “Information Management”, Zürich, Feb. 2011.
- International Summer School and Simulation Exercise “New World New Ideas – Security and Stability in the Contemporary Global Order”, co-organized by THESEUS, MERCURY and PROTEUS, Brussels, July 2011.

- Academy of Management (AoM) Annual Meeting, PhD Consortium of the Division 'Organization, Communication and Information Systems (OCIS)' co-organized by Claudia Loebbecke, San Antonio, Texas, August 12-16, 2011.

2.7 Research Prizes for Faculty Members in 2010/2011

- Dominik Becker, doctoral student at CGS and Dr. Jörg Hagenah, Director of the Research Centre for Research and Learning in Media Science, have received the "Best Proposal Award 2010" of the European Business History Association (EBHA).
- Georg Bestelmeyer, Miriam Breunsbach (Graduiertenkolleg Risikomanagement) and Dieter Hess have obtained the EFMA 2011 NYSE-Euronext Best Paper Award 2011 for their paper "Expected risk premium dynamics across the business cycle and the stock market's response to macroeconomic news" by the European Financial Management Association.
- Christiane Degen and Ludwig Kuntz have won the "Best Applied Paper 2010 Award" for "Career mobility and promotion of professionals: Are complex organizations gatekeepers to top-level positions?", awarded by the career division of the Academy of Management.
- Marc Fischer received the 2009-10 INFORMS Society for Marketing Science Practice Prize for "Dynamic Marketing Budget Allocation across Countries, Products and Marketing Activities." The biannual prize is awarded for an outstanding implementation of marketing science concepts and methods in practice.
- Marc Fischer was selected as finalist in the 2010 INFORMS Franz Edelman Award competition for Achievement in Operations Research with a work on "Managing Global Brand Investments at DHL".
- Marc Fischer, Franziska Völckner and Henrik Sattler received the VHB Best Paper Award 2011 for their article "How important are brands? A cross-category study". *Journal of Marketing Research*, 47, (5), 823 – 839. The award recognizes the best publication by a member of the Verband der Hochschullehrer für Betriebswirtschaft e.V., German Academic Association for Business Research.
- Meike Hagemeyer (Deutsche Telekom AG, Bonn) and Alexander Kempf have obtained the DBW Best Paper Award 2010 for their article "CAPM und erwartete Renditen – eine Untersuchung auf Basis der Erwartung von Marktteilnehmern" in *Die Betriebswirtschaft (DBW)/ Business Administration Review (BARev)*.
- Eva Hoppe and David Kusterer have received the Reinhard-Selten-Prize of the German Economic Association for their article "Conflicting tasks and moral hazard: Theory and experimental evidence", *European Economic Review*, forthcoming.
- Felix Kölle and Björn Hartig, doctoral students of the CGS, have obtained the "Heinz Sauermann advancement-award 2010" by the Association for Experimental Research in Economics for their research project "Efficiency and Social Preferences".
- Ludwig Kuntz, Roman Mennicken and Stefan Scholtes (University of Cambridge) have received the "Best Presentation Award, 2011 Behavioral Operations Management Conference, INSEAD sponsored by the POMS College of Behavioral OM" for "Stress on the ward: Effect of organizational workload on service quality".
- Alessandro Monti (alumnus Prof. Toni Pierenkemper) has won the "Dissertation Prize 2010" by the "Gesellschaft für Unternehmensgeschichte e.V. GUG" for his dissertation "Price policy and strategy in the mercantile system using the example of porcelain factory Meißen 1710 – 1830". With this dissertation he has also won the "Prize for Corporate History 2010" of the Association for Corporate History (GUG) in Frankfurt.

- The “HR-Awards 2010” was given to Dirk Sliwka for his research in personnel economics. The award was initiated by the journal ‘*Personalmagazin*’, a well-known German journal on human resources.
- Gaby Umbach was awarded a Jean Monnet Fellowship for the academic year 2010/11 at the Robert Schuman Centre for Advanced Studies of the European University Institute in Florence/ Italy. During her stay at the EUI she further advanced her habilitation project “Global policy crises and institutional responses of the early 21st century – emerging logistics of an “inter-sectoral trans-level international institutionalism”?”, bringing together her various fields of expertise and extending them towards international relations and global governance, global policy and institutional responses.

2.8 News from the Cologne Graduate School in Management, Economics and Social Sciences (CGS)

- CGS has recruited its fourth cohort. In all, 13 students have been recruited with three students coming from Management, five from Economics, three from Social Sciences and one from Psychology and International Public Policy respectively. In addition, two scholarships were granted from the Institute of Energy Economics.
- The percentage of women students in this cohort is 50% and has thus significantly increased.
- Bettina Rockenbach joins as CGS-Professor for Experimental Economics.
- The first two CGS fellows were awarded their PhD in July 2011 (Ole Mensching and Daniel Schlagwein).
- The *Research Training Group* SOCLIFE has recruited its third cohort. Eight PhD. Students (five female, three male) from international universities will start the SOCLIFE Ph.D. programme in October 2011.

2.9 News from the Research Institutes

Centre for Financial Research, CFR

The CFR research fellows Sabine Artmann and Philipp Finter completed their Ph.D. theses.

Institute for Broadcasting Economics

Currently, the following research projects are run: First, “The assessment of market impacts of public service online media: Purpose and methodology” (Manfred Kops 11/2009 – 4/2010), funded by the broadcasting council of “Westdeutscher Funk”; Then, several projects on “Long-term forecast of the broadcasting license fee revenues under current law and of the device-independent broadcasting household fee” (Olexiy Khabyuk with Manfred Kops 4/1009 – 7/2010), funded by the Gebühreneinzugszentrale, Broadcasting Fee Association; As a final point, “Introduction of a public service broadcasting as a means of supporting democracy in Ukraine? A German-Ukrainian exchange of options” (Olexiy Khabyuk with Manfred Kops 9/2009 – 12/2010), funded by the German Academic Exchange Service (DAAD) and the German Federal Foreign Office.

Institute for Economic Policy

The IWP has received a grant from the Bavarian business association (VBW) for the research project “Future development of the public long term care insurance – Two pillar strategy as a first step towards sustainability?”.

The IWP has started a new series called “Kölner wirtschaftspolitischer Dialog” in cooperation with the Handelsblatt. The intention is to provide a forum where economists and experts with practical experience get the possibility to enter into a dialogue about different subjects.

In winter term 2010, the IWP has organized a lecture series on the world economic crises.

Institute of Energy Economics (EWI)

Kanji Ikeda of the Hosei University Japan worked as a research fellow at the EWI. His two stays were from 1st October 2010 until 31st March 2011 and from 18th May until 31st July 2011. As a former dean of graduate school of policy sciences and director of institute for the study of environmental policy at the Hosei University Japan, he spent time as a visiting researcher at the Max Planck institute for the study of societies.

Since June 2011 a new website is available: www.ewi.uni-koeln.de.

Institute for Retail Research (IFH)

The “Friends of the IFH” (Fördergesellschaft) has appointed an additional member to the board (Dr. Daniel Terberger, KATAG AG).

In June 2011, the recruitment event “Careers in Consumer Business” was run for the 3rd time with 15 participating consumer goods and retailing companies and close to 200 interested students.

The IFH hosted the inaugural “Retailing meets Science” conference, a platform for exchange between academics and practitioners, at the Handelskongress 2010, the largest professional retailing congress in Germany.

The institute’s research activities include a multitude of reports and recurring flagship studies, such as multichannel customer behavior, sustainability in retailing and social-media-monitoring and mobile commerce.

The online retailing division of IFH, E-commerce Center (ECC Handel) conducted highly visible study E-payment transactions from consumers’ point of view. This study examines the usage of e-payment methods in the German E-commerce landscape and was supported amongst others by MasterCard Europe, Paypa Deutschland, and Postbank P.O.S. Transact.

Institute for Retail Research (IFH)

Herbert Baum participated at an official hearing of the state parliament of North Rhine-Westphalia on the topic “Transport infrastructure in North Rhine-Westphalia”, 2011.

He also participated at an official hearing on the topic “North Rhine-Westphalia as a main logistics centre”, 2011.

2.10 Editorships by Faculty Members

Business Administration

- Dirk Briskorn is contributing editor of *International Abstracts in Operations Research*.
- Werner Delfmann is member of the editorial boards of *Die Betriebswirtschaft*, *Logistics Management*, *Logistics Research* and *Business Research*.

- Ulrich Derigs is associate editor of *NETWORKS* and *Electronic Commerce Research* and he is a member of the editorial board of the *American Journal of Mathematical and Management Sciences*.
- Mark Ebers is co-editor of the journal *Die Betriebswirtschaft*. He is member of the editorial boards of *Organization Studies*, *Strategic Organization* and *Scandinavian Journal of Management*.
- Thomas Hartmann-Wendels is co-editor of *Zeitschrift für Bankrecht und Bankwirtschaft* and serves on the editorial board of the journal *Bankhistorisches Archiv*.
- Norbert Herzig is member of the editorial boards of *Steuer und Wirtschaft*, *Die Wirtschaftsprüfung*, *Die Unternehmensbesteuerung* and *Der Konzern*.
- Claudia Loebbecke is senior editor of the *Journal of Strategic Information Systems* (JSIS) and *The Information Society*, and member of the advisory board of the *Information Systems Review* (ISR). She serves as special issue associate editor of *Management Information Systems Quarterly* (MISQ), guest editor for *International Journal of Organizational Design and Engineering* and for *Electronic Commerce Research and Applications*. Further, she is member of the editorial boards of *Communications & Strategies*, the *Information Systems Journal*, and the *Journal of Association for Information Systems*, the *Journal of Information Technology*, the *Communications of the AIS*, the *Journal of Media Business Studies*, the *International Journal on Media Management*, the *Journal of Decision Systems*, and *Electronic Commerce Research and Applications*.
- Werner Reinartz is area editor of *International Journal of Research in Marketing* and member of the editorial boards of the *Journal of Marketing and Marketing Science*.
- Detlef Schoder serves on editorial boards including *Wirtschaftsinformatik*, *Electronic Markets*, *Information Systems and e-Business Management*, *MIS Review (Chinese Journal)* and *International Journal of Electronic Business*. He is associate editor of *International Journal of Internet and Enterprise Management*.
- Heinrich Schradin is chief editor of *German Risk and Insurance Review*.
- Dirk Sliwka is member of the editorial boards of *Die Betriebswirtschaft* and *Review of Managerial Science*.
- Ulrich Thonemann is co-editor of *Operations Research Spectrum*. And he is associate editor of *Production and Operations Management*.
- Franziska Völckner serves on the editorial board of *International Journal of Research in Marketing*

Economics

- Herbert Baum is editor for *Zeitschrift für Verkehrswissenschaft*.
- Eckart Bomsdorf is member of the editorial board of *AStA Wirtschafts- und Sozialstatistisches Archiv*.
- Carsten Burhop is member of the editorial board of *Jahrbuch für Wirtschaftsgeschichte* and of the *European Review of Economic History*.
- Juergen B. Donges is member of the advisory board of *The World Economy* and scientific advisor of the *Revista del Instituto de Estudios Económicos*.
- Juergen B. Donges, Johann Eekhoff and Christian Watrin are editors for *Zeitschrift für Wirtschaftspolitik*.
- Karl Mosler is member of the advisory board of the *METRON – International Journal of Statistics*.

- Axel Ockenfels is associate editor for the *Journal of Economic Behavior and Organization* and the *Journal of Economics*.
- Susanne Prantl is a member of the scientific board for the *Journal of Economics and Statistics*.
- Toni Pierenkemper is member of the editorial board of *Jahrbuch für Wirtschaftsgeschichte*.
- Horst Schellhaaß is member of the editorial board of *Medienwirtschaft*.
- Achim Wambach is co-editor of the *Geneva Risk and Insurance Review* and co-editor of *Perspektiven der Wirtschaftspolitik*.

Sociology and Political Sciences

- Hans-Jürgen Andreß is member of the scientific board of *Sports and Society (Sport und Gesellschaft)* and of *Methoden – Daten – Analysen. Zeitschrift für Empirische Sozialforschung*.
- Jens Beckert is member of the editorial committee of *Socio-Economic Review*.
- Jürgen Friedrichs is senior editor of the *Kölner Zeitschrift für Soziologie und Sozialpsychologie*. And he is member of the editorial boards of the *European Journal of Housing Policy* and the *Housing Studies*.
- Achim Goerres is member of the editorial board of *Representation*.
- Erik Hölzl is co-editor of the *Journal of Economic Psychology*.
- Thomas Jäger is editor of *Zeitschrift für Außen- und Sicherheitspolitik (ZfAS)*.
- André Kaiser is member of the editorial board of *Political Science*.
- Sigrid Quack is member of the editorial board of *Organization*.
- Frank Schulz-Nieswandt is chief editor of *Zeitschrift für öffentliche und gemeinwirtschaftliche Unternehmen/ Journal of public and non-profit enterprises*. And he is member of the editorial boards of *Zeitschrift für Gerontologie und Geriatrie* and the *Annals of Public and Cooperative Economics*.
- Wolfgang Streeck is chief editor of *Socio-Economic Review*.
- Christine Trampusch is member of the editorial board of *German Politics* and *Zeitschrift für Sozialreform*
- Wolfgang Wessels is member of the editorial boards of *Integration, Journal of Common Market Studies, European Foreign Affairs Review, European Political Science, Studies in EU Reform and Enlargement, Zeitschrift für Staats- und Europawissenschaften*, and *Nowa Europe*.

2.11 Presidencies of Academic Societies by Faculty Members

- Jens Beckert is member of the executive council of the *Society for the Advancement of Socio-Economics*.
- Mark Ebers is member of the board of the *Schmalenbach-Gesellschaft - Deutsche Gesellschaft für Betriebswirtschaft e.V.*
- Jürgen Friedrichs is chairman of the working group “*Poverty Neighbourhoods*“ of the *European Network of Housing Research*.

- Norbert Herzig is vice-president of the *Schmalenbach-Gesellschaft für Betriebswirtschaft*, chairman of the working board for taxes of the *Schmalenbach-Gesellschaft für Betriebswirtschaft*, and member of the executive committee of the German division of the *International Fiscal Association*.
- André Kaiser has been chairman of the *Arbeitskreis Deutsche England-Forschung* since 2008. Since 2009 he has been member of the executive committee of the *European Consortium for Political Research*. Related to this he is director of the *ECPR Summer School in Methods and Techniques*.
- Ludwig Kuntz has been chairman of the working board *Ökonomie im Gesundheitswesen* of the *Schmalenbach-Gesellschaft für Betriebswirtschaftslehre* since 2007.
- Karl Mosler is vice-president of the *German Statistical Society*. He has been vice-president of the *German Working Group in Statistics (Deutsche Arbeitsgemeinschaft Statistik)* since 2005 too.
- Axel Ockenfels is board member of the Verein für Sozialpolitik.
- Detlef Schoder was speaker-elect (2007-2009) of the *Wissenschaftliche Kommission Wirtschaftsinformatik des Verbandes für Hochschullehrer für Betriebswirtschaft e.V.*
- Heinrich Schradin has been member of the executive committee of the *German Association of Insurance Science* since 2003.
- Frank Schulz-Nieswandt is president of honor of the scientific council of *German Federal Association of Public Services* and speaker of the scientific council of the *German Center of Gerontology* in Berlin.
- Christine Trampusch is Member of the executive council of the *Society for the Advancement of Socio-Economics*.
- Wolfgang Wessels has been vice-president of the *Arbeitskreis Europäische Integration (German ECSA)* since 2002 and he is vice-president of the *German Consortium of the Deutsch-Türkische Universität*.

2.12 Membership in Academies and Academic Advisory Boards by Faculty Members

Academies of Science

- Jens Beckert is member of the *Berlin-Brandenburg Academy of Science* since 2010.
- Juergen B. Donges has been a member of the *North Rhine-Westphalian Academy of Sciences and Arts* since 2003.
- Thomas Jäger is member of the *North Rhine-Westphalian Academy of Sciences*.
- Alexander Kempf has been member of the *North Rhine-Westphalian Academy of Sciences and Arts* since 2006.
- Claudia Loebbecke has been member of the *European Academy of Science* since 2005.
- Axel Ockenfels has been member of the *Berlin-Brandenburg Academy of Sciences* since 2006 and of the *North Rhine-Westphalian Academy of Sciences and Arts, Humanities and Arts* since 2005.
- Wolfgang Streeck has been member of the *Berlin-Brandenburg Academy of Science* since 1998 and of *Academia Europaea* since 2001.
- Ulrich W. Thonemann is member of the *North Rhine-Westphalian Academy of Sciences and Arts*.

- Carl Christian von Weizsäcker is member of the *North Rhine-Westphalian Academy of Sciences and Arts*.

Ministries, Federal Institutions

- Hans-Jürgen Andreß is member of the academic advisory council for the *German Census 2011 (Federal Ministry of the Interior)* and has been member of the academic advisory council for the poverty report of the *Federal Government*.
- Herbert Baum is member of the academic advisory board of the *Federal Ministry of Transport, Building and Urban Development*
- Marc Oliver Bettzüge has been appointed to the *Enquête-Commission* of the *German Bundestag*.
- Juergen B. Donges is vice-chairman of the scientific working committee of the *Federal Agency for Networks*.
- Wolfgang Kitterer is member of the scientific advisory committee of the *Federal Ministry of Finance*.
- Claudia Loebbecke is member of the *Kommission der Hochschulrektorenkonferenz für die Neuen Medien an den Hochschulen*.
- Axel Ockenfels is member of the academic advisory board of the *Federal Ministry for Economics and Technology*.
- Achim Wambach is vice-chairman of the academic advisory board of the *Federal Ministry for Economics and Technology*.
- Christian Watrin is member of the academic advisory board of the *Federal Ministry for Economics and Technology*.
- Carl Christian von Weizsäcker is member of the academic advisory board of the *Federal Ministry for Economics and Technology*.

Universities, Research Institutes, Further Institutions

- Hans-Jürgen Andreß has been president of the scientific board of the *German General Social Survey* from 2000 until 2009 and he is member of the board of trustees of *GESIS (German Social Science Infrastructure Services e.V.)* and of the scientific advisory council of the *Forschungsdatenzentrum der Statistischen Landesämter*.
- Jens Beckert is board member of the section on economic sociology of the *German Sociological Association (DGS)* and council member of the *Economic Sociology Section of the American Sociological Association (ASA)*.
- Carsten Burhop is member of the advisory board of the *Institute for Bank - Historical Research*, Frankfurt.
- Detlef Buschfeld is member of the executive board of *Deutsches Handwerksinstitut*, Berlin.
- Marc Fischer is member of the advisory board of the *Marketing Accountability Standards Board (MASB)* in Chicago and member of the scientific advisory board of the *Center for Brand Management and Marketing (ZMM)* in Hamburg
- Lorenz Fischer is member of the *Academy of Management* and *Deutsche Gesellschaft für Psychologie*
- Jürgen Friedrichs is member of the *Academy for Spatial Research and Planning, Hannover*.
- Werner Delfmann is chairman of the academic advisory board of the *German Logistics Association* and member of the research & development committee of the *European*

Logistics Association as well as member of the international academic advisory boards of *Haute Ecole Commercial*, Paris, and *Corvinus University*, Budapest.

- Juergen B. Donges is senior advisor of the *Madrid Institute for Economic Studies (IEE)*. He is a member of the advisory board of the *Institute for Global Economics*, Seoul, as well as of the board of the *ZEI Center for European Integration Studies* at the University of Bonn and of the *Karlsruhochschule International University*, Karlsruhe.
- Detlef Fetchenhauer is a member of the scientific board of the *German General Social Survey*.
- Thomas Hartmann-Wendels is member of the working group "Leases" of the *Deutsche Rechnungslegungs Standards Committee*.
- Norbert Herzig is head of the working group "Company Taxation" of the committee "Steuergesetzbuch", *Stiftung Marktwirtschaft* and member of the working board for taxes of the *Institut der Wirtschaftsprüfer*.
- Claudia Loebbecke is member of the *AIS (Association for Information Systems) Senior Scholars* and *Fulbright Liaison Professors*.
- Heiner Meulemann is director of the *Medienwissenschaftliches Lehr- und Forschungszentrum*, Cologne, member of the board of the *Institute for Broadcasting Economics*, Cologne, chairman of the jury of the *Fritz Thyssen Foundation Award* for articles in social science journals, and member of the board of the *René-König-Gesellschaft*.
- Axel Ockenfels is member of the scientific advisory board of the University of Cologne and coordinator of the University's competence area Social and Economic Behavior.
- Werner Reinartz is on the academic advisory board of the Institute of Service Excellence (ISES) at Singapore Management University and the director of the academic advisory board of the *GS1/ECR D-A-CH Retailing Association*. Also, he is a member of the *European Marketing Academy*, the *Institute of Operations Research and Management Science*, and the *Schmalenbach-Gesellschaft - Deutsche Gesellschaft für Betriebswirtschaft e.V.*
- Horst M. Schellhaaß is member of the scientific advisory board of the *Institute for Economic Research* in Halle (*IWH*).
- Detlef Schoder is one of the directors of *Institute for Broadcasting Economics*.
- Frank Schulz-Nieswandt is member of the scientific board of the *Bundesverband öffentliche Dienstleistungen/ German section of CEEP*, and he is speaker of the scientific board of the *German Center of Gerontology/ Deutsches Zentrum für Altersfragen* in Berlin.
- Franziska Völckner is member of the *European Marketing Academy*, the *Institute of Operations Research and Management Sciences*, the *Product Development & Management Association* and the *Schmalenbach-Gesellschaft - Deutsche Gesellschaft für Betriebswirtschaft e.V.*
- Michael Wagner is speaker of the *European Network for the Sociological and Demographic Study of Divorce*, speaker of the advisory board of the *German Ageing Survey (Centre of Gerontology)*, Berlin, member of the scientific board of the *German General Social Survey*, and he represents the University of Cologne in the General meeting of members of *GESIS (Leibniz Institute for the Social Science)*.
- Achim Wambach is member of the Senate Committee on Collaborative Research Centres of the *German Research Association (DFG)*.
- Wolfgang Wessels is chairman of the *Institut für Europäische Politik*, Berlin and of the *Trans European Policy Studies Association* in Brussels.

2.13 Third Party Funded Projects in 2010/2011

Below, a table listing all third party funded projects which were running in the academic year 2010/2011 is displayed. In the year 2010, the sum of all third party funding was € 4,9954 Million.

In addition, the research institutes at our faculty (for a complete list see section 4.2), raise more than € 10 Million annually.

Funding Body	Type of Funding	Title	Coordinator	Start	Finish
DFG	Research Group	Design and Behavior - Economic Engineering of Firms and Markets	Axel Ockenfels	2011	2014
DFG	Research Training Group	Risk Management	Alexander Kempf	2002	2011
DFG	Research Training Group	Social Order and Life Chances	Hans-Jürgen Andreß	2008	2013
DFG	Leibniz Prize	Gottfried Wilhelm Leibniz Prize	Axel Ockenfels	2005	2012
DFG	Research Grant	The Transfer of Patents and Innovations in Imperial Germany	Carsten Burhop	2005	2011
DFG	Research Grant	Ungerechtigkeitssensibilität, Informationsverarbeitung und Verhalten	Detlef Fetchenhauer	2011	2013
DFG	Research Grant	Initial Public Offerings and Stock Market Development in Germany, 1871-1938	Carsten Burhop	2008	2014
DFG	Research Grant	New Broadcasting Supplies and Old Habits of Broadcasting Receptions	Heiner Meulemann	2009	2011
DFG	Research Grant	Before Old Age. A Third Panel Interview of a Cohort of Former German High School Students	Heiner Meulemann	2009	2013
DFG	Research Grant	Auswirkungen des Umzugs von RTL auf die Aufwertung von Wohngebieten in Köln-Mülheim	Jürgen Friedrichs, Jörg Blasius, Katharina Höffer	2010	2012
DFG	Research Grant	The Dynamics of Interparty Competition (extension)	André Kaiser/Ingo Rohfing	2011	2011
DFG	Research Grant	Intergenerational Knowledge Transfer in Work Teams: A Social Network Perspective	Torsten Biemann	2011	2013

Funding Body	Type of Funding	Title	Coordinator	Start	Finish
DFG	Research Grant	Stabilität und Wandel von Managementkonzepten im Gefolge von Unternehmenszusammenschlüssen	Mark Ebers	2011	2014
DFG	Research Grant	OPAL: Observatory of Parliaments after the Lisbon Treaty	Wolfgang Wessels	2011	2014
European Commission	Research Grant	Mercury – Multilateralism and the EU in the Contemporary Global Order	Wolfgang Wessels	2009	2012
European Commission	Research Project	Intelligent Cars Thematic Network – iCars Network	Herbert Baum	2008	2010
European Commission	Research Project	SAFESPOT – Cooperative Systems for Road Safety	Herbert Baum	2007	2010
European Commission	Research Project	ASSESS – Assessment of Integrated Vehicle Safety Systems for Improved Vehicle Safety	Herbert Baum	2009	2012
European Commission	Research Project	Euro-FOT	Herbert Baum	2009	2012
European Commission	Marie Curie Initial Training Network / FP7	EXACT Marie Curie ITN on the EU External Action	Wolfgang Wessels	2009	2013
European Commission	Erasmus Academic Network, Lifelong Learning Programme	Linking Interdisciplinary Integration Studies by Broadening the European Network (LISBOAN)	Wolfgang Wessels	2010	2013
Stiftungsfonds Deutsche Bank	Research Grants	Institutional Funding for the Establishment of the CMR and its International Research Network	Peter Funk	2010	2012
Foundation Hans Boeckler	Research Grant	Regional Effects of the Economic Crisis in German Mechanical Engineering Industry	Martina Fuchs	2009	2011
Foundation Hans Boeckler	Research Grant	Global Value Chains after the disaster in Japan	Martina Fuchs	2011	2011

Funding Body	Type of Funding	Title	Coordinator	Start	Finish
RheinEnergie Foundation	Research Grant	Euconet – Cologne in the EU-Multilevel-System after the Treaty of Lisbon	Wolfgang Wessels	2011	2013
Thyssen Foundation	Research Project	THESEUS	Wolfgang Wessels	2006	2013
Thyssen Foundation	Research Grant	The Credit Policy of German Banks during the Weimar Republic	Carsten Burhop	2009	2011
Thyssen Foundation	Research Grant	Ehrensache! Eine vergleichende Studie der haupt- und ehrenamtlichen Mitarbeiter/-innen von gemeinnützigen Organisationen in Deutschland	Jürgen Friedrichs, Jennifer Klöckner	2010	2012
Federal Ministry of Economics and Technology	Research Grant	EXIST-Program MAS	Detlef Schoder	2010	2011
Federal Ministry of Economics and Technology	Research Grant	EXIST-Program Coupies	Detlef Schoder	2010	2011
Federal Ministry of Education and Research	Research Grant	RESCUE SAM	Detlef Schoder	2010	2013
Federal Ministry of Education and Research	Research Grant	Neonatal Intensive Care Units: Management, Efficiency and Clinical Outcomes	Ludwig Kuntz	2011	2014
Federal Ministry for Europe and Media of North-Rhine-Westphalia	Research Project	MEDIS, - Medien-Individualisierungsstudie	Detlef Schoder	2011	2012
Federal Ministry for Europe and Media of North-Rhine-Westphalia	Research Project	E-Reader: Produkt- und Marktstudie	Detlef Schoder	2011	2012
Federal Ministry of the Interior/ Federal Institute for Population Research	Research Project	Bedeutung der ersten Eheschließung auf Elternschaftsscheidungen im Vergleich zwischen Deutschen	Michael Wagner	2011	2011

Funding Body	Type of Funding	Title	Coordinator	Start	Finish
		u. in Deutschland lebenden Türken			
Deutsch-Französische Hochschule	Research Grant	PROTEUS/ WaCoPaS 2010 – Warsaw Cologne Paris	Wolfgang Wessels	2010	2010
Netspar	Research Grant	On the Role of Biased Survival Beliefs in a Structural Life-Cycle Model	Alexander Ludwig	2010	2011
Bundesanstalt für Straßenwesen (BASt)	Research Project	Hemmnisse bei der Nutzung des Sicherheitspotenzials kooperativer Verkehrssicherheitssysteme und deren Überwindung	Herbert Baum	2007	2010
ADAC e.V.	Research Project	PKW-Maut in Deutschland? Eine verkehrs- und wirtschaftspolitische Bewertung	Herbert Baum	2010	2010
DAAD		Deutsch Türkische Universität	Wolfgang Wessels	2010	
Stiftung für deutsch-polnische Zusammenarbeit	Project Grant	PROTEUS/ WaCoPaS 2010 – Warsaw Cologne Paris Simulation	Wolfgang Wessels	2010	2010
Generali Zukunftsfonds und Stiftung trias	Research Project	Neue Wohnformen im Alter. Wohngemeinschaften und Mehrgenerationenhäuser	Schulz-Nieswandt	2010	2011

3 Research Output

In 2004 the WiSo Faculty implemented a budgeting system according to which the budget of each chair depends on the number of publications in high ranking scientific journals. For this purpose, we defined A, B and C journals for each of the three subgroups, based on established journal rankings. (A list of the journals is provided in section 4.3.) In section 3.1 the publications in the academic year 2010/2011 are listed. It should be noted, however, that not all leading field journals belong to this list of journals. For example, some journals in psychology or statistics are not covered if they have little relation to economics or social sciences.

In addition, the budgeting system allocates money to chairs whose Ph.D. students and assistant professors present papers at prestigious academic conferences (see section 4.3). In section 3.2 the young researchers who obtained the money and the corresponding conferences are listed.

In section 3.3 we provide a list of all Ph.D. theses which were successfully completed in the academic year 2010/2011 at the WiSo faculty.

3.1 Publications in 2010/2011

In this section, all publications which counted for the budget allocation are listed.

Books, textbooks and selected papers published by members of our Faculty and not covered by budget allocation are listed separately.

Researchers from our Faculty are marked in bold.

Category A

- Bolton, G.E. and **A. Ockenfels**: "Behavioral economic engineering", *Journal of Economic Psychology*, forthcoming
- Brosig, J. , C. Helbach, **A. Ockenfels** and J. Weimann: "Still different after all these years: Solidarity behavior in East and West Germany", *Journal of Public Economics*, forthcoming
- **Bierbauer, F.**: "Incomplete contracts and excludable public goods", *Journal of Public Economics*, 2011, 95, (7-8), pp. 553-569
- **Bierbauer, F.** and M. Sahm: "Optimal democratic mechanisms for taxation and public good provision", *Journal of Public Economics*, 2010, 94, (7-8), pp. 453-466
- **Christandl, F.**, **D. Fetchenhauer** and **E. Hoelzl**: "Price perception and confirmation bias in the context of a VAT increase", *Journal of Economic Psychology*, 2011, 32, (1), pp. 131-141
- Dunning, D., **T. Schlösser** and **D. Fetchenhauer**: "Trust as a social and emotional act: Noneconomic considerations in trust behavior", *Journal of Economic Psychology*, forthcoming

- **Fellner, G.**, R. Sausgruber and C. Traxler: “Testing enforcement strategies in the field: Threat, moral appeal and social information”, *Journal of the European Economic Association*, forthcoming
- Feri, F., **B. Irlenbusch** and M. Sutter: “Efficiency gains from team-based coordination – large-scale experimental evidence”, *American Economic Review*, 2010, 100, (4), pp. 1892-1912
- **Fetchenhauer, D., T.** Groothuis and J. Pradel: “Not only states but traits – Humans can identify permanent altruistic dispositions in 20 s”, *Evolution and Human Behavior*, 2010, 31, (2), pp. 80-86
- **Fetchenhauer, D., O.** Azar, G. Antonides, Dunning, D., R.H. Frank., S. Lea and F. Olander: “Monozygotic twins in unrelated stepchildren? On the relationship between economic psychology and behavioral economics”. *Journal of Economic Psychology*, forthcoming
- **Fischer, M.** and A. Sönke: “Patient- or physician-oriented marketing: What drives primary demand for prescription drugs?“, *Journal of Marketing Research*, 2010, 47, (1), pp. 103-121
- **Fischer, M., F. Völckner** and H. Sattler: “How important are brands? A cross-category, cross-country study”, *Journal of Marketing Research*, 2010, 47, (5), pp. 823-839
- **Frahm, G.** and Ch. Memmel: “Dominating estimators for minimum-variance portfolios”, *Journal of Econometrics*, 2010, 159, (2), pp. 289-302
- Goerg, S.J. and **G. Walkowitz**: “On the prevalence of framing effects across subject-pools in a two-person cooperation game”, *Journal of Economic Psychology*, 2010, 31, (28), pp. 849-859
- **Goerres, A.** and M. Tepe: “Aged-based self-interest, intergenerational solidarity and the Welfare State: A comparison analysis of older people’s attitudes towards public children in 12 OECD countries”, *European Journal of Political Research*, 2010, 49, (6), pp. 818-851
- **Hagedorn, M.:** “Nominal and real interests during an optimal disinflation in new Keynesian models”, *Journal of Monetary Economics* , forthcoming
- **Hagedorn, M.:** “Optimal Ramsey tax cycles”, *Review of Economic Studies*, 2010, 77, (3), pp. 1042-1071
- **Hagedorn, M.** and I. Manovskii: “Productivity and the labor market: Co-movement over the business cycle”, *International Economic Review*, forthcoming

- **Hagedorn, M.**, A. Kaul and T. Mennel: “An adverse selection model of optimal unemployment insurance”, *Journal of Economic Dynamics and Control*, 2010, 34, (3), pp. 490-502
- **Hank, K.:** “Societal determinants of productive ageing: A multilevel analysis across 11 European Countries”, *European Sociological Review*, 2011, 27, (4), pp. 526-541
- Heinrichs, N., D. Hess, **C. Homburg**, M. Lorenz and S. Sievers: „Extended dividend, cash flow and residual income valuation models: Accounting for deviations from ideal conditions“, *Contemporary Accounting Research*, forthcoming
- **Hölzl, E.**, B. Kamleitner. and E. Kirchler: “Loan repayment plans as sequences of instalments”, *Journal of Economic Psychology*, 2011, 32, (4), pp. 621-631
- **Hoppe E.I.** and **D.J. Kusterer:** “Behavioral biases and cognitive reflection”, *Economics Letters*, 2011, 110, (2), pp. 97-100
- **Hoppe, E.I.** and **D.J. Kusterer:** “Conflicting tasks and moral hazard: Theory and experimental evidence”, *European Economic Review*, forthcoming
- **Hoppe, E.I.** and **P.W. Schmitz:** “Can contracts solve the hold-up problem? Experimental evidence” *Games and Economic Behavior*, forthcoming
- **Jacob, R., F. Christandl** and **D. Fetchenhauer:** “Economic experts of Laypeople? How teachers and journalists judge trade and immigration policies.”, *Journal of Economic Psychology*, forthcoming
- Kamleitner, B., **E. Hölzl** and E. Kirchler: “Experiencing costs and benefits of a loan transaction: The role of cost-benefit associations”, *Journal of Economic Psychology*, 2010, 31, (6), pp. 1047-1056
- **Lehmann, S.** and K. O`Rourke: “The structure of protection and growth in the late 19th century”, *Review of Economics and Statistics*, 2011, 93, (2), pp. 606-616
- **Ludwig, A.** and M. Reiter: “Sharing demographic risk: Who is afraid of the baby bust?”, *American Economic Journal: Economic Policy*, 2010, 2, (4), pp. 83-118
- **Ludwig, A.**, T. Schelkle and E. Vogel: “Demographic change, human capital and welfare”, *Review of Economic Dynamics*, forthcoming
- **Meulemann, H.:** “Self-concern, self-transcendence, and well-being”, *European Sociological Review*, 2010, 26, (4), pp. 385-399
- Ohlendorf, S. and **P.W. Schmitz:** “Repeated moral hazard and contracts with memory: The case of risk-neutrality”, *International Economic Review*, forthcoming

- Papier, F. and **U.W. Thonemann**: “Capacity rationing in stochastic rental systems with advance demand information”, *Operations Research*, 2010, 58 (2), pp. 274-288
- **Reinhardt, I.**: “Rank Friction: An ordinal approach to persistent profitability”, *Strategic Management Journal*, 2010, 31, (11), pp. 1244-1255
- **Schlösser, T.**, D. Dunning and **D. Fetchenhauer**: “What a feeling? The role of immediate and anticipated emotions in risky decisions”, *Journal of Behavioral Decision Making*, forthcoming
- **Schmitz, P.W.** and T. Tröger: “The (sub-) optimality of the majority rule”, *Games and Economic Behavior*, forthcoming
- **Stavrova, O.**, **T. Schlösser** and **D. Fetchenhauer**: “Are the unemployed equally unhappy all around the world? The role of the social norms to work and welfare state provision in 28 OECD countries”, *Journal of Economic Psychology*, 2011, 32, (1), pp. 159-171
- **Trampusch, C.**: “Employers, the state, and the politics of institutional change. Vocational education and training in Austria, Germany and Switzerland”, *European Journal of Political Research*, 2010, 49, (4), pp. 545-573
- Ulaga, W. and **W. Reinartz**: “Hybrid offering: How manufacturing firms combine goods and services successfully”, *Journal of Marketing*, 75 , forthcoming

Category B

- **Baumgarten, D.**, **U. Bonenkamp** and **C. Homburg**: “The information content of the SG&A Ratio”, *Journal of Management Accounting Research*, 2010, 22, (1), pp. 1-22
- **Bär, M.**, **A. Kempf** and S. Rünzi: “Is a team different from the sum of its parts? Evidence from mutual fund managers”, *Review of Finance*, 2011, 15, (2), pp. 359-396
- **Biemann, T.**: “A transition-oriented approach to optimal matching”, *Sociological Methodology*, forthcoming
- **Biemann, T.**, A. Fasang and D. Grunow: “Do economic globalization and industry growth destabilize careers? An analysis of career complexity and career patterns over time”, *Organization Studies*, forthcoming
- **Bierbauer, F.**: “On the optimality of optimal income taxation”, *Journal of Public Economic Theory*, 2011, 95, (7-8), pp. 553-569

- Bolton, G. E., **A. Ockenfels** and **F. Ebeling**: “Information value and externalities in reputation building”, *International Journal of Industrial Organization*, 2011, 29, (1), pp. 23-33
- **Bonenkamp, U., C. Homburg** and **A. Kempf**: “Fundamental information in technical trading strategies”, *Journal of Business Finance and Accounting*, forthcoming
- **Burhop, C.**: “The transfer of patents in imperial Germany”, *The Journal of Economic History*, 2010, 70, (4), pp. 921-931
- Busemeyer, M.R. and **C. Trampusch**: “Comparative political science and the study of education”, *British Journal of Political Science*, 2011, 41, (2), pp. 413-443
- **Derigs, U.**, J. Gottlieb, J. Kalkoff, M. Piesche, F. Rothlauf and U. Vogel: “Vehicle routing with compartments: Applications, modelling and heuristics”, *OR Spectrum*, forthcoming
- **Derigs, U.**, S. Friederichs, and S. Schäfer: “A new approach for air cargo network planning”, *Transportation Science*, 2009, 43, (3), 370-380
- **Derigs, U.**, R. Kurowsky and U. Vogel: “Solving a real-world vehicle routing problem with multiple use of tractors and trailers and EU-regulations for drivers arising in air cargo road feeder services”, *European Journal of Operational Research*, 2011, 213, (1), pp. 309-319
- **Derigs, U.** and S. Dahl: “Cooperative planning in express carrier networks – An empirical study in the effectiveness of a real-time decision support system”, *Decision Support Systems*, forthcoming
- **Dyckerhoff, R.** and **K. Mosler**: “Weighted-mean trimming of multivariate data”, *Journal of Multivariate Analysis*, 2011, 102, (3), pp. 405-421
- **Fetchenhauer, D.** and D. Dunning: “Betrayal aversion versus principled trustfulness – How to explain risk avoidance and risky choices in trust games”, *Journal of Economic Behavior and Organization*, forthcoming
- **Fischer, J.** and **A. Kaiser**: “Wie gewonnen, so zerronnen? Selektions- und Deselektionsmechanismen in den Karrieren deutscher Bundesminister“, *Politische Vierteljahresschrift*, 2010, Sonderheft 44
- Gaisser, S., **M. Ruppert** and **F. Schmid**: “A multivariate version of Hoeffding’s Phi-Square”, *Journal of Multivariate Analysis*, 2010, 101, (10), pp. 2571-2586
- Gaisser, S. and **F. Schmid**: “On testing equality of pairwise rank correlations in a multivariate random vector”, *Journal of Multivariate Analysis*, 2010, 101, (10), pp. 2598-2615

- **Glassmann, U.** and **J. Sauer mann**: “Entscheidungskosten und Gemeinwohleffekte demokratischer Abstimmungsregeln – eine experimentelle Untersuchung“, *Politische Vierteljahresschrift*, 2011, 52, (3), pp. 373-398
- **Goerres, A.** and **K. Prinzen**: “Using mixed methods for the analysis of individuals: A review of necessary and sufficient conditions and an application to welfare state attitudes”, *Quality&Quantity*, forthcoming
- Greiner, B., **A. Ockenfels** and **P. Werner**: “Wage transparency and performance: A real-effort experiment”, *Economic Letters*, 2011, 111, (3), pp. 236-238
- **Groneck, M.**: “A golden rule of public finance or a fixed deficit regime? Growth and welfare effects of budget rules”, *Economic Modelling*, 2010, 27, (2), p. 523-534
- **Gürtler, O.**: “The first-order approach in rank-order tournaments”, *Economics Letters*, 2011, 111, (3), pp. 185-187
- **Gürtler, O.** and Ch. Harbring: “Feedback in tournaments under commitment problems: Experimental evidence”, *Journal of Economics & Management Strategy*, 2010, 19, (3), pp. 771-810
- **Hafner, J.** and **H. Manner**: “Dynamic stochastic copula models: Estimation, inference and applications”, *Journal of Applied Econometrics*, forthcoming
- **Hank, K.**: “Childbearing history, later-life health, and mortality in Germany”, *Population Studies*, 2010, 64, (3), pp.1-17
- **Hank, K.**: “How ‘successful’ do older Europeans age? Findings from SHARE”, *Journal of Gerontology: Social Science*, 2011, 66, (2), pp. 230-236
- **Hank, K.** and M. Erlinghagen: “Perceptions of job security in Europe’s ageing workforce”, 2011, 103, (3), pp. 427-442
- Hautsch, N., **D. Hess** and D. Veredas.: “The impact of macroeconomic news on quote adjustments, noise, and informational volatility”, *Journal of Banking & Finance*, forthcoming
- **Höfler, F.** and **S. Bechthold**: “An economic analysis of trade secret protection in buyer-seller relationships”, *Journal of Law, Economics and Organization*, 2011, 27, (1), pp. 137-158
- **Höfler, F.** and S. Kranz: “Imperfect legal unbundling of monopolistic bottlenecks”, *Journal of Regulatory Economics*, 2011, 39, (3), pp. 273-292

- **Höffler, F.** and S. Kranz: “Legal unbundling can be a ‘Golden Mean’ between vertical integration and vertical separation”, *International Journal of Industrial Organization*, 2011, forthcoming
- **Hoppe, E.I., D.J. Kusterer,** and **P.W. Schmitz:** “Public-private partnerships versus traditional procurement: An experimental investigation”, *Journal of Economic Behavior and Organization*, forthcoming
- Kirchler, E., **E. Hölzl** and O. Huber: “Risk-defusing in decisions by probability of detection of harm and promotion and prevention focus”, *The Journal of Socio-Economics*, 2010, 39, (2), pp. 271-277
- **Kuntz, L.** and **S. Sülz:** “Modeling and notation of DEA with strong and weak disposable output”, *Health Care Management Science*, forthcoming
- Leder, S., L. Manetti, **E. Hölzl** and E. Kirchler: “Regulatory fit effects on perceived fiscal exchange and tax compliance”, *The Journal of Socio-Economics*, 2010, 39, (2), pp. 271-277
- **Loebbecke, C.,** P. Powell and T. **Weiss:** “Repeated use of online auctions: An empirical investigation of individual sellers’ motivations”, *Electronic Markets (EM)*, 2011, 20, (2), pp. 105-117
- **Manner, H.** and J. Segers: “Tails of correlation mixtures of elliptical copulas”, *Insurance: Mathematics and Economics*, 2011, 48, pp. 153-160
- **Maurer, I.** , V. Bartsch and **M. Ebers:** “The value of intra-organizational social capital: How it fosters knowledge transfer, innovation performance, and growth”, *Organization Studies*, 2011, 32, (2), pp. 157-185
- Mulder, C. and **M. Wagner:** “Union dissolution and mobility: Who moves from the family home after separation?”, *Journal of Marriage and Family*, 2010, 72, (5), pp. 1263-1273
- Peichel, A., **T. Schäfer** and **Ch. Scheicher:** “Measuring richness and poverty: A micro data application to Europe and Germany”, *Review of Income and Wealth*, 2010, 56, (3), pp. 597-619
- **Prantl, S.:** “The impact of firm entry regulation on long-living entrants”, *Small Business Economics*, 2010, forthcoming
- **Prinzen, K.:** “Politische Kommunikation, Priming und Wahlverhalten. Eine empirische Analyse der Bundestagswahl 2005”, *Politische Vierteljahresschrift*, 2010, 51, (3), pp. 481-506

- **Pütz, A.** and S. Rünzi: “Overconfidence among professional investors: Evidence from mutual fund managers”, *Journal of Business Finance and Accounting*, forthcoming
- **Reinartz, W.**, B. Dellaert, M. Krafft, V. Kumar and R. Varadarajan: “Retailing innovations in a globalizing retail market environment”, *Journal of Retailing*, forthcoming
- Roider, A. and **P.W. Schmitz**: “Auctions with anticipated emotions: Overbidding, underbidding, and optimal reverse prices”, *Scandinavian Journal of Economics*, forthcoming
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- **Streeck, W.** and D. Mertens: "Politik im Defizit: Austerität als fiskalpolitisches Regime", *Der moderne Staat*, 2010, 3, (1), pp. 7-29
- **Sunyaev, A.** and D. Chorny: "Supporting chronic disease care quality: design and implementation of a health service and its integration with electronic health records", *ACM Journal of Data and Information Quality (ACM JDIQ)*, forthcoming
- Teichmann, S., S. Dünnebeil, **A. Sunyaev** and H. Krcmar: Risikosteuerung bei der Anpassung von Behandlungsabläufen für die elektronische Gesundheitskarte, *Proceedings of 10th International Conference on Wirtschaftsinformatik, Zürich, 2011*
- **Umbach, G.**: "Klimapolitik", in: Weidenfeld, W. and **W. Wessels** (eds): "Europa von A – Z. Taschenbuch der europäischen Integration", 2011, pp. 240-242
- **Umbach, G.**: "Rat der EU", in: Weidenfeld, W. and **W. Wessels** (eds): "Europa von A – Z. Taschenbuch der europäischen Integration", 2011, pp. 267-274
- **Umbach, G.**: "Umweltpolitik", in: Weidenfeld, W. and **W. Wessels** (eds): "Europa von A – Z. Taschenbuch der europäischen Integration", 2011, pp. 301-304
- Vattig, R., M.A. Retzlaff, W. Swoboda and **A. Sunyaev**: „Grundschutz im Klinikum – Praxisbericht zum Einsatz von IT-Grundschutz an einem bayerischen Universitätsklinikum“, *kes – Die Zeitschrift für Informationssicherheit*, 2011, 1, pp. 70-74

- **Wagner, M.:** “Emile Durkheim”, in: Nave-Herz, R. (ed): “Die Geschichte der Familiensoziologie in Portraits”, 2010, pp. 35-56
- **Wagner M.** and B. Weiß: “Erwerbssituation und Partnerschaft: Deutsche und türkische Paare im Vergleich” in: Beckers, T. with K. Birkelbach, J. Hagenah and U. Rosar (eds): “Komperative empirische Sozialforschung“, 2010, pp. 169-198
- Weidner, F., H. Brandenburg and **F. Schulz-Nieswandt**, et al.: “Pflege und Unterstützung im Wohnumfeld“, Deutsches Institut für angewandte Pflegeforschung e. V. (ed), Hannover, Schlütersche, 2010
- Weiß, B. and **M. Wagner:** “Beeinflussen Konflikte die Partnerschaftsstabilität? Eine Längsschnittanalyse auf der Grundlage zweier Paarbefragungen.“ in: Walper, S. and E.V. Wendt (eds): “Partnerschaften und die Beziehungen zu Eltern und Kindern“, 2011, pp. 135-152

3.2 Conferences attended by Ph.D. Students and Postdocs in 2010/2011

In this section, conference presentations of our Ph.D. students and Postdocs for which a grant was given are listed. A list of these conferences can be found in section 4.3. It should be noted, however, that the financial support is limited per chair. So there are further conference attendances by our Ph.D. students and Postdocs which are not listed below. Furthermore, not all prestigious international conferences are included in the grant allocation system.

Business Administration

Academy of Management

- Ebers, M. and I. Maurer: Connections count: How inward and outward relational embeddedness drive product innovation by augmenting an organization’s potential and realized absorptive capacity
- MacInerney, K.: The effects of dynamic capabilities on functional competence and innovation performance
- MacInerney, K.: Organizational antecedents of dynamic capabilities.
- Semrau, T.: The impact of networking ability on new venture performance: A moderation analysis in Brazil and Germany
- Sigmund, S.: The impact of networking ability on new venture performance: A moderation analysis in Brazil and Germany
- Wegner, D.: The impact of networking ability on new venture performance: A moderation analysis in Brazil and Germany

- Zobel, Ch.: Career mobility and promotion of professionals: Are complex organizations gatekeepers to top-level positions?

American Accounting Association

- Gell, S.: Change in systematic bias and news as drivers of earnings forecast revision – A new forecast revision model
- Gell, S.: Are earnings forecast more accurate when issued in conjunction with investment advice?
- Müller, C.: Dividend changes and the revision of earnings persistence conditional on earnings quality

American Risk and Insurance Association

- Altuntas, M.: Implementation of enterprise risk management: Evidence from the German property-liability insurance industry
- Wende, S.: Capital market development, competition, property rights, and the value of insurer product-line diversification: A cross-country analysis

Bled Electronic Commerce Conference

- Weiss, T.: Fulfilling the needs of eSports consumers: A uses and gratifications perspective

Deutscher Betriebswirtschaftler-Tag der Deutschen Schmalenbachgesellschaft

- Wittland, M.: Rationale Unternehmensentscheidung im Top Management Team

European Accounting Association

- Baumgarten, D.: Analysts' implied cost forecasts and cost stickiness
- Berens, M.: Analysts' implied cost forecasts and cost stickiness
- Gell, S.: Are analysts better earnings forecasters when they also set target prices or/and issue stock recommendations?
- Klettke, T.: Does analysts' general forecast effort have an impact on earnings forecast accuracy?
- Müller, C.: Dividend change and the revision of earnings persistence conditional on investors' prior information
- Pelger, Ch.: Stewardship and valuation as objectives of financial accounting

European Conference on Information Systems

- Basten, D.: Measurement of information system project success in organizations – What researchers can learn from practice
- Joosten, D.: Measurement of information system project success in organizations – What researchers can learn from practice
- Pankratz, O.: Project managers' perception of IS project factors- A repertory grid investigation
- Schlagwein, D.: Power structure and the evolution of social networks in massively multiplayer online games
- Weniger, S.: Researching cognitive absorption in the context of fun-oriented information systems usage: an exploratory story

European Group of Organization Studies

- Ebers, M., T. Semrau and S. Sigmund: Exploration and exploitation in network development: How ambidexterity affects new venture performance
- Maurer, I.: Effects of organizational and institutional trust in key partnerships

European Marketing Academy

- Becker, J.-M.: Segment retention and collinearity in mixture regression analysis
- Hofmann, J.: The power of stars across industries
- Klein, K.: What's in a name? Asymmetry of foreign branding effects in Hedonic versus utilitarian product categories
- Saffert, P.: Return on channel investments for customer acquisition – A cross-channel analysis in mobile telecommunication services
- Villeda, I.V.: Spillover effects in multiple cobranding alliances

Financial Management Association

- Grothe, O.: Liquidity-based estimation of spot volatility under microstructure noise
- Immenkötter, P: Optimal leverage, its benefits, and the business cycle
- Orbe, S.: Irrationality or efficiency of macroeconomic survey forecasts? Implications from the anchoring bias test
- Pucker, O.: Projected earnings accuracy and the profitability of stock recommendations

- Trapp, M.: Trading the bond-CDS basis – The role of credit risk and liquidity

Informs Annual Meeting

- Briskorn, D.: Sequencing aircraft landings under consideration of aircraft classes

Operations Research International Conference

- Briskorn, D.: IP models for the scheduling of flexible maintenance activities on a single machine

Management Accounting Research Conference (American Accounting Association)

- Baumgarten, D.: The information content of the SG&A ratio

Marketing Science Conference

- Bleier, A.: Retargeting – Investigating the influence of personalized banner advertising on online purchase behavior
- Eisenbeiss, M.: Return on channel investments for customer acquisition – A cross-channel analysis
- Eisenbeiss, M.: Retargeting – Investigating the influence of personalized banner advertising on online purchase behavior
- Saffert, P.: Creativity in advertising and implications for product sales performance

Economics

Economic Science Association

- Berger, J.: Performance appraisals and the impact of forced distribution – an experimental investigation
- Danilov, A.: On the dynamics of goal-attainment – A theoretical model and experimental evidence

European Economic Association

- Rasch, A.: “Collusive stability under common values: The insurance market”

International Institute of Public Finance

- Niehues, J.: Upper and lower bounds on inequality of opportunity: Theory and evidence for Germany and the US

IZA Workshop: Unemployment Insurance in the Recession

- Michalek-Kurasawe, K.: Welfare effects of short-time compensation

Royal Economic Society

- Mimra, W.: Endogenous capital in the Rothschild-Stiglitz model

Society for the Advancement of Economic Theory (SAET)

- Groneck, M.: A life-cycle model with ambiguous survival beliefs

Spring Meeting of Young Economists (SMYE)

- Burghaus, K.: Growth and pollution when the direction of technological change is endogenous
- Groneck, M.: A life-cycle model with ambiguous survival beliefs

Verein für Socialpolitik

- Rajko, A.: Transparency and disclosing conflicts of interest: An experimental investigation
- Werner, P.: The dynamics of cooperation in group lending – A microfinance experiment

Sociology and Political Sciences

Deutsche Gesellschaft für Psychologie

- Stavrova, O.: Why are religious people happy? A social norms explanation

Deutsche Gesellschaft für Soziologie

- Möhring, K.: Rentenreformen und individuelles Risiko von Altersarmut – Deutschland und Großbritannien im Vergleich
- Wengler, A.: Der Gesundheitszustand türkischer Migranten in Deutschland im Zeitverlauf

Deutsche Vereinigung für Politische Wissenschaft

- Gläser, C.: Protest “von unten” statt Elitenkonsens? Typen von Protestereignissen mit Eu-Bezug

ESRA: European Survey Research Association

- Bennet, J.: Employment protection legislation: Contrasting effects on individual unemployment risks
- Norrie, R.: Religiosity and public behaviour: Theoretical considerations, working empirical conclusions
- Stavrova, O.: Why are religious people happy? A social norms explanation

- Schmidt, A.: The experience of social mobility and the formation of attitudes toward redistribution

European Sociological Association

- Pförtner, T.: Poverty and health in Europe: A multilevel analysis with data from the EUSILC 2006
- Norrie, R.: Religiosity and public behavior: Towards a new theory of religion and modernity

European University Institute

- Umbach, G.: Global policy crises and institutional responses of the early 21st century- Emerging logistics of an “inter-sectoral trans-level international institutionalism”?

International Sociology Association

- Deindl, Ch.: Reciprocity, social ties and well-being: Indicators and comparative studies. social involvement and well-being in old age. A European comparison
- Prinzen, K.: What ordinary citizens think about the welfare state in ageing societies. German focus groups

International Association for Research in Economic Psychology

- Giesselmann, M.: The in-work poverty risk and its entry transitions: Differences in risk patterns between Germany and Great Britain
- Lotz, S.: What you don't know won't hurt you, but me! The stabilizing effect of justice sensitivity on allocation decisions
- Schlösser, T.: Is trust driven by efficiency? Effects of mutual gains on the decision to trust
- Stavrova, O.: Are the unemployed equally unhappy all around the world? The role of social work norm and welfare state provision in 26 OECD countries
- Susewind, M.: Moral Contamination through consumption – Emotional and behavioral consequences of consuming the right and the wrong
- Vandecastelle, L.: The in-work poverty risk and its entry transitions: Differences in risk patterns between Germany and Great Britain

Workshops European Consortium for Political Research (ECPR)

- Prinzen, K.: Societal generation's relationships in ageing society with scarce welfare state resources
- Sauermann, J.: An assessment of controlled experiments about electoral behavior

3.3 Completed Ph.D. Theses in 2010/2011

1. Adam, Anatol: Die Organisation der brasilianischen Grenzsicherheitspolitik: Eine transaktionskostenökonomische Analyse
2. Arentz, Oliver: Immobilienverzehr: Möglichkeiten und Grenzen
3. Basten, Dirk: Success of Information System Projects – The Role of Adherence to Planning
4. Beckmann, Rasmus: Clausewitz trifft Luhmann – Eine systemtheoretische Interpretation von Clausewitz' Handlungstheorie
5. Bonenkamp, Ute: Combining, Technical and Fundamental Trading Strategies – Profits, Market Reactions, and Use by Professional Investors
6. Breunsbach, Miriam: Applications of Company Valuation Models
7. Daun, Anna: Auge um Auge? Intelligence-Kooperation in den deutsch-amerikanischen Beziehungen
8. Ebner, Dirk Markus: Preispolitik in der Kompositversicherung
9. Endress, Martin: The Development of Emissions Trading in Germany – A Political Economy Analysis of Stakeholders, Interests and Power Resources
10. Fischer, Jörn: Deutsche Bundesminister: Wege ins Amt und wieder hinaus. Selektions- und Deselektionsmechanismen im Bundeskabinett unter besonderer Berücksichtigung von Push-Rücktritten
11. Finter, Philipp: Bewertungsrelevante Faktoren am deutschen Aktienmarkt
12. Friederichs, Stefan: Air Cargo Schedule Planning. Integrated Models and Solution Procedures
13. Fries, Anne Julie: Essays on the Success Factors of Cause-Related Marketing
14. Fritsch, Christoph: Ökonomische Analyse des Breitbandfernsehmarktes
15. Gaißer, Sandra Caterina: Statistics for Copula-based Measures of Multivariate Association – Theory and Applications to Financial Data
16. Gerber, Kim: Nahräumliche Wanderungen in Nordrhein-Westfalen
17. Harlacher, Dirk: The Governance of Professional Service Firms
18. Hennl, Annika: Effekte territorialer Institutionen auf Repräsentation und politische Performanz
19. Hoppe, Eva: Essays on Contract Design and Incentive Provisions
20. Kampkötter, Patrick: Compensation and Performance – Empirical Studies on Wages, Bonus Payments, and Intra-Firm Trainings
21. Kendzia, Michael Jan: Konstituierung eines industriellen Arbeitsmarktes in Oberschlesien
22. Kendzia, Robert: Business Intelligence für das Beschaffungsmarketing
23. Kranz, Thomas: Die Ermittlung der volkswirtschaftlichen Kosten der Straßenverkehrsunfälle in Deutschland
24. Kreuzmann, Daniel: Company Valuation and Information in Analyst Forecasts
25. Lange, Jens: Einflüsse auf die kurzfristige Absatzwirkung von Preis-Promotions unmarkierter Produkte

26. Lotz, Sebastian: The stability and fragility of fairness: How individual concerns for justice affect human perception, emotion and behavior
27. Mennicken, Roman: Essays on hospital management and nursing home remuneration: the effects of occupancy, standardization, and negotiation on performance
28. Mensching, Ole: Can we trust trust explanations? - An experimental illustration of how outcome based accounts of trust struggle to explain a basic phenomenon of human life
29. Mimra, Wanda: On Equilibria in Insurance Markets with Asymmetric Information
30. Münnich, Sascha: Die Entdeckung der Arbeitslosenversicherung – Ideen, Interessen und die Entstehung wohlfahrtsstaatlicher Institutionen
31. Nassenhoven, Yvonne: The Appointment of the President of the European Commission. Patterns in Choosing the Head of Europe's Executive
32. Paul, Anne: Centrality in Strategic Transportation Network Design
33. Putzke, Johannes: The Paradigm of Collective Intelligence in Information Systems Research
34. Sauermann, Jan: Soziale Präferenzen in demokratischen Entscheidungen
35. Schäfer, Matthias Simon: Passenger Railway Crew Scheduling. Models, Methods, and Applications
36. Scheel-Kopeinig, Sabine: Aufsätze zur Selbstselektion und zum Messemanagement
37. Stavrianidis, Christos: Rating von Insurance-linked Securities (ILS): Entwicklung und Bewertung der Verbriefung von Versicherungsrisiken vor dem Hintergrund der Globalen Finanzkrise
38. Trinkhaus geb. Wörner, Gaby Helena: Analysis of non-compliant loans in German synthetic mortgage-backed securities transactions – Performance and regulatory effects
39. Zeh, Nicolas: Erfolgsfaktor Produktdesign

4 Enclosures

4.1 Professors at the WiSo Faculty

Cluster	Major Subject	Professor	Specialisation
<i>Business Administration</i>			
Accounting and Taxation	Controlling	Carsten Homburg	
	Taxation	Norbert Herzig	Business Taxation, Tax-Optimized Financial / Legal Structures, International Tax Planning, Tax Accounting
	Auditing	Christoph Kuhner	
	Accounting	Sönke Sievers	
Corporate Development	Human Resource Management	Dirk Sliwka	
	Human Resource Management	Thorsten Biemann	
	Corporate Development and Organization	Mark Ebers	
	Business Administration, Corporate Development and Organization	Thorsten Semrau	
	Business Policy and Logistics	Werner Delfmann	
	Corporate Development and Business Ethics	Bernd Irlenbusch	
Finance	Banking Management	Thomas Hartmann-Wendels	Risk Management, Regulation, Leasing
	Finance	Alexander Kempf	Asset Management, Risk Management, Financial Markets
	Finance	Monika Trapp	Credit Risk, Liquidity, Financial Markets
	Risk Management and Insurance	Heinrich Schradin	Value Based Management, Regulation and Accounting
	Risk Management and Insurance	Sabine Wende	

Cluster	Major Subject	Professor	Specialisation
	Corporate Finance	Dieter Hess	Corporate Finance, Financial Markets, Macroeconomic Risk
Health Economics	Health Care Management	Ludwig Kuntz	
Marketing	Retailing and Customer Management	Werner Reinartz	Retailing, Customer Profitability, Multi-channel Strategies, Customer Services
	Marketing and Retailing	Maik Eisenbeiss	Customer Relationship Management, Retailing, Marketing Channels
	Marketing and Brand Management	Franziska Völckner	Brand Management, Pricing, Preference Measurement
	Marketing and Market Research	Marc Fischer	Brand Management, Marketing Performance, Marketing-Mix, Optimization
Media and Technology Management	Media Management	Claudia Loebbecke	Media and Technology Strategies, Strategic Information Systems and New Media Applications and Business Models, Research Methods and Knowledge Management
Supply Chain Management	SCM and Management Science	Ulrich Thonemann	
	SCM and Management Science	Kai Hoberg	
	SCM and Production	Horst Tempelmeier	Supply Chain Management, Logistics, Production Planning, Factory Planning Optimization
	SCM and Production	Dirk Briskorn	
	Business Policy and Logistics	Werner Delfmann	Business Strategy in Global Supply Chains, Management of Logistics Service Providers, Aviation Management
Information Systems	Information Management	Detlef Schoder	Ubiquitous Computing, E-Business/ E-Commerce, Social Media, Web Science, Social Network Analysis, Mass Customization
	Decision Support Systems and Operations Research	Ulrich Derigs	Concept Design and Implementation of Specific Decision Support Systems; Quantitative Methods, Algorithms and Heuristics; OR-Models/Methods in Production&Logistics and Banking&Finance

Cluster	Major Subject	Professor	Specialisation
	Information Systems Development	Werner Mellis	Agile Development, Concurrent Development, Quality Management
Information Systems	Information Systems and Information Systems Quality	Ali Sunyaev	Development, Management and Quality of Information Systems, Management of Business Process and Business Analysis, and Management of Information Security
Economics			
Institutions and Markets	Economic and Business History	Carsten Burhop	
	Institute for Transport Economics	Herbert Baum	Transport Markets, Infrastructure, External Costs and Benefits
	Institute of Energy Economics	Marc Oliver Bettzüge	Energy Economics and Policy, Incomplete Markets, Evolutionary Economics, Industrial and Energy Economics
	Institute of Energy Economics	Felix Höffler	
	Personnel and Organizational Economics	Oliver Gürtler	
	Economic Design and Behavior	Axel Ockenfels	Market Design; Experimental and Behavioral Economics; Competition Policy
	Economic Design and Behavior	Gerlinde Fellner	Experimental and Behavioral Economics;
	Media Economics	Horst M. Schellhaaß	Design of Media Markets, Media and Sports
	Contract Theory	Patrick Schmitz	Theory of Incentives; Principal-Agent Theory; Incomplete Contracting
	Information Economics	Achim Wambach	Auctions; Industrial Organization; Insurance Economics
	Experimental Microeconomics	Bettina Rockenbach	
Economic Policy and Public Finance	Macroeconomics	Martin Barbie	
	Macroeconomics	Tino Berger	Macroeconometrics, Time Series and Bayesian Econometrics

Cluster	Major Subject	Professor	Specialisation
	Public Finance	Felix Bierbrauer	Public Good Provision and Mechanism Design
	Macroeconomics	Helge Braun	
	Macroeconomics	Marcus Hagedorn	Macroeconomics, Monetary Economics, Labor, Public Finance
	Macroeconomics	Peter Funk	Growth Theory, Inequality
	Labor Economics	David Jaeger	Education, Immigration, Conflict, and Applied Econometrics
	Macroeconomics	Alexander Ludwig	
	Industrial Economics and Applied Microeconometrics	Susanne Prantl	Innovation, Firm Entry, Growth, Labor, Regulation
Statistics and Econometrics	Statistics and Econometrics	Karl Mosler	Nonparametric and Parametric Methods of Multivariate Analysis, Risk Analysis, Measurement of Economic Inequality
	Economic and Social Statistics	Friedrich Schmid	Nonparametric Statistics, Multivariate Analysis, Analysis of Financial Data
	Econometrics	Hans Manner	Time Series Econometrics, Volatility and Dependence Modelling
	Applied Econometrics	Oleg Badunenko	
<i>Sociology and Political Sciences</i>			
Sociology and Social Psychology	Empirical Social and Economic Research	Hans-Jürgen Andreß	Methods of Empirical Social Research; Labour Markets and Unemployment; Social Policy and Family Policy
	Sociology	Michael Wagner	Stability of Partnerships and Marriages; Deviant Behavior and Educational Attainment of Pupils in Germany; Meta-analyses in the Social Sciences
	Sociology	Karsten Hank	Ageing and Family
	Sociology	Marita Jacob	Social stratification, Inequality, Labour market, Quantitative methods
	Sociology	Elmar Schlüter	Multilevel theories and methods in the social

Cluster	Major Subject	Professor	Specialisation
			sciences, interethnic relations, political sociology, mass communication
	Sociology	Heiner Meulemann	Changes of attitudes and values, mass communication
	Economic and Social Psychology	Detlef Fetchenhauer	Trust, Evolutionary Psychology, Lay Perceptions of Economy
	Economic and Social Psychology	Erik Hölzl	Economic Decisions, Money Management, Consumer Psychology
Political Science	International Relations and Foreign Politics	Thomas Jaeger	Foreign Policy Analysis, Development of the International System
	Comparative Political Science	André Kaiser	Comparative Political Institutions, Comparative Political Economy, Empirical Democracy Theory
	Comparative Political Science	Christine Trampusch	Comparative Political Economy, Institutional Change, Case-oriented, comparative methods
	Comparative Social Research	Ingo Rohlfing	Social Science Methodology, Party Politics
	Political Philosophy and History of Ideas	Wolfgang Leidhold	Methods and Approaches in Comparative History of Ideas, Religious Ideas, Religious Organizations and Institutions
	Jean Monnet Chair for Political Science and European Affairs	Wolfgang Wessels	The Institutional and Constitutional Evolution of the Political System of the EU, EU's Role in the International System, Theories and Strategies of European Integration
Multidisciplinary Social Sciences	Social Policy and Cooperative Systems	Hans Jürgen Rösner	Social Protection, Micro Finance, Social Risk Management
	Social Policy and Cooperative Systems	Frank Schulz-Nieswandt	Ageing, European Social Policy, Anthropology and Cultural History of Social Policy
	Business and Economic Education	Detlef Buschfeld	Vocational Education and Training in the Crafts Sector. Qualification and Curriculum
	Business and Economic Education	Matthias Pilz	Vocational Education and Training, International Comparative Research
	Economic and Social Geography	Martina Fuchs	Transnational Companies; International Division of Competencies; Labour Geography

Cluster	Major Subject	Professor	Specialisation
Affiliated Faculty			
Max Planck Institute for the Study of Societies	Sociology	Jens Beckert	
	Sociology	Sigrid Quack	Transnational Institution Building, Institutional Change, Professions and Organizations
	Political Economy, Economy Sociology	Wolfgang Streeck	

4.2 Research Institutes (An-Institute) at the WiSo Faculty

Research Institut	Director(s)
Institute of Energy Economics <i>Energiewirtschaftliches Institut</i>	Marc-Oliver Bettzüge, Felix Höfler
FiFo Institute for Public Economics <i>Finanzwissenschaftliches Forschungsinstitut</i>	Felix Bierbrauer, Clemens Fuest, Klaus Mackscheidt
Research Institute for Leasing <i>Forschungsinstitut für Leasing</i>	Thomas Hartmann-Wendels
Research Institute for Social- and Economic History <i>Forschungsinstitut für Sozial- und Wirtschaftsgeschichte</i>	Toni Pierenkemper
Institute of Banking Economics and Banking Law <i>Institut für Bankwirtschaft und Bankrecht</i>	Thomas Hartmann-Wendels
Research Institute for Vocational Education and Training in the Crafts Sector <i>Forschungsinstitut für Berufsbildung im Handwerk</i>	Detlef Buschfeld
Centre for Financial Research, CFR <i>Institut für Finanzmarktforschung</i>	Alexander Kempf
Center for Research in Retailing <i>Institut für Handelsforschung</i>	Werner Reinartz
Institute for Broadcasting Economics <i>Institut für Rundfunkökonomie</i>	Horst M. Schellhaaß, Heiner Meulemann, Detlef Schoder

Research Institut	Director(s)
Institute for Transport Economics <i>Institut für Verkehrswissenschaft</i>	Herbert Baum
Institute of Insurance Science <i>Institut für Versicherungswissenschaft</i>	Heinrich Schradin
Institute for Economic Policy <i>Institut für Wirtschaftspolitik</i>	Johann Eekhoff, Achim Wambach
Otto Wolff Institute for Economic Studies <i>Otto-Wolff-Institut für Wirtschaftsordnung</i>	Johann Eekhoff, Juergen B. Donges
Research Institute for Sociology <i>Forschungsinstitut für Soziologie</i>	Michael Wagner, Hans-Jürgen Andreß, Karsten Hank, Heiner Meulemann, Marita Jacob
Centre for Empirical Research in the Economic and Social Sciences (CERESS) <i>Zentrum für Empirische Wirtschafts- und Sozialforschung</i>	Hans-Jürgen Andreß, Karl Mosler, Alexander Kempf

4.3 List of Journals and Conferences for Budget Allocation

A-Journals (Internationale Spitzenzeitschriften)

Business Administration

1. Academy of Management Journal
2. Academy of Management Review
3. Accounting Organizations and Society
4. Accounting Review
5. Administrative Science Quarterly
6. Information Systems Research
7. Journal of Accounting Research
8. Journal of Consumer Research
9. Journal of Finance
10. Journal of Financial Economics
11. Journal of Marketing
12. Journal of Marketing Research
13. Management Information Systems Quarterly
14. Management Science
15. Marketing Science
16. Operations Research

17. Organization Science
18. Review of Financial Studies
19. Strategic Management Journal
20. Strategic Organization

Economics

1. American Economic Review
2. Econometrica
3. Economic Journal
4. European Economic Review
5. Games And Economic Behavior
6. International Economic Review
7. Journal of Econometrics
8. Journal of Economic Theory
9. Journal of Health Economics
10. Journal of International Economics
11. Journal of Labor Economics
12. Journal of Monetary Economics
13. Journal of Political Economy
14. Journal of Public Economics
15. Journal of the American Statistical Association
16. Journal of the European Economic Association
17. Quarterly Journal of Economics
18. Rand Journal of Economics
19. Review of Economic Studies
20. Review of Economics and Statistics

Sociology and Political Sciences

1. American Journal of Political Science
2. American Journal of Sociology
3. American Political Science Review
4. American Sociological Review
5. European Journal of Education
6. European Journal of Political Research
7. European Planning Studies
8. European Sociological Review
9. Evolution and Human Behavior
10. International Organisation
11. Journal of Applied Psychology
12. Journal of Common Market Studies
13. Journal of Economic Psychology
14. Journal of Educational Research
15. Journal of European Public Policy
16. Journal of Vocational Education and Training
17. Organizational Behavior and Human Decision Processes
18. Psychological Science
19. Regional Studies
20. Social Forces

B- Journals (Hochrangige Zeitschriften)

Business Administration

1. Annals of Operations Research
2. Behavioral Research in Accounting
3. Communications of the Association for Computing Machinery
4. Contemporary Accounting Research
5. Decision Sciences
6. Decision Support Systems
7. Electronic Markets
8. European Accounting Review
9. European Journal of Information Systems
10. European Journal of Operational Research (EJOR)
11. Fuzzy Sets and Systems
12. Healthcare Management Review
13. Healthcare Management Science
14. Information Systems Journal
15. Institute of Industrial Engineers Transactions
16. International Journal of Physical Distribution and Logistics Management
17. International Journal of Research in Marketing
18. International Journal of the Economics of Business
19. Journal of Accounting and Economics
20. Journal of Accounting and Public Policy
21. Journal of Banking and Finance
22. Journal of Business Finance and Accounting
23. Journal of Corporate Finance
24. Journal of Economics and Management Strategy
25. Journal of Financial and Quantitative Analysis
26. Journal of Financial Intermediation
27. Journal of Information Technology
28. Journal of International Business Studies
29. Journal of International Marketing
30. Journal of Management Accounting Research
31. Journal of Management Information Systems
32. Journal of Management Inquiry
33. Journal of Operations Management
34. Journal of Organizational Behavior
35. Journal of Retailing
36. Journal of Service Research
37. Journal of Strategic Information Systems
38. Journal of the Academy of Marketing Science
39. Journal of the Association of Informations Systems
40. Management Accounting Research
41. Management Information Systems Quarterly Executive
42. Marketing Letters
43. Mathematical Programming
44. Mathematics of Operations Research
45. Naval Research Logistics
46. Operations Research Spectrum
47. Organization
48. Organization Studies
49. Research in Sociology of Organizations
50. Research Policy
51. Review of Accounting Studies
52. Review of Derivative Research

53. Review of Finance
54. Risk Management and Insurance Review
55. Scandinavian Journal of Management
56. Sloan Management Review MIT
57. Small Business Economics
58. The Data Base for Advances in IS (Data Base)
59. Transportation Research. Part B Methodological
60. Transportation Science

Economics

1. American Journal of Agricultural Economics
2. Canadian Journal of Economics
3. Ecological Economics
4. Econometric Reviews
5. Econometric Theory
6. Economic Inquiry
7. Economic Theory
8. *Economica*
9. Economics Letters
10. Economics of Education Review
11. Economy and Society
12. Energy Journal
13. Environmental and Resource Economics
14. Experimental Economics
15. Explorations in Economic History
16. Health Economics
17. Industrial and Corporate Change
18. Insurance: Mathematics and Economics
19. International Journal of Game Theory
20. International Journal of Industrial Organization
21. International Tax and Public Finance
22. Journal of Applied Econometrics
23. Journal of Business and Economic Statistics
24. Journal of Comparative Economics
25. Journal of Development Economics
26. Journal of Economic Behavior and Organization
27. Journal of Economic Dynamics and Control
28. Journal of Economic Growth
29. Journal of Economic History
30. Journal of Economic Literature
31. Journal of Economic Perspectives
32. Journal of Environmental Economics and Management
33. Journal of Human Resources
34. Journal of Industrial Economics
35. Journal of International Money and Finance
36. Journal of Law and Economics
37. Journal of Law, Economics and Organisation
38. Journal of Mathematical Economics
39. Journal of Money, Credit, and Banking
40. Journal of Multivariate Analysis
41. Journal of Population Economics
42. Journal of Productivity Analysis
43. Journal of Regulatory Economics
44. Journal of Risk and Uncertainty

45. Journal of Statistical Planning and Inference
46. Journal of the Royal Statistical Society A
47. Journal of the Royal Statistical Society B
48. Journal of Urban Economics
49. Labour Economics
50. Macroeconomic Dynamics
51. National Tax Journal
52. Oxford Bulletin of Economics and Statistics
53. Oxford Economic Papers-New Serie
54. Public Choice
55. Regional Science and Urban Economics
56. Review of Economic Dynamics
57. Review of Income and Wealth
58. Scandinavian Journal of Economics
59. Social Choice and Welfare
60. Stastistics and Probability Letters

Sociology and Political Sciences

1. Acta Sociologica
2. Annals for Public and Cooperative Economy
3. Annals of Regional Science
4. Annals of the Association of American Geographers
5. Applied Psychology – An International Review
6. British Journal of Political Science
7. British Journal of Politics and International Relations
8. Comparative Education
9. Comparative Political Studies
10. Demography
11. Economic Geography (USA)
12. Educational Review
13. Education + Training
14. Environment & Planning A
15. European Journal of Industrial Relations
16. European Journal of International Relations
17. European Political Science
18. European Societies
19. European Union Politics
20. Global Social Policy
21. Higher Education Management
22. History of Political Thought
23. International Journal of Public Opinion
24. International Political Science Review
25. International Politics
26. International Security
27. Journal of Applied Social Psychology
28. Journal of Behavioral Decision Making
29. Journal of Economic Geography (GB)
30. Journal of Education and Work
31. Journal of European Social Policy
32. Journal of Family Issues
33. Journal of Further and Higher Education
34. Journal of Gerontology
35. Journal of Marriage and Family
36. Journal of Politics
37. Journal of Social Policy

38. Journal of Socio-Economics
39. Journal of Theoretical Politics
40. Judgment and Decision Making
41. Kölner Zeitschrift für Soziologie und Sozialpsychologie
42. Party Politics
43. Political Studies
44. Political Theory
45. Politische Vierteljahresschrift
46. Population Studies
47. Public Opinion Qu.
48. Quality and Quantity
49. Rationality and Society
50. Social Indicator Research
51. Social Science Research
52. Sociological Methodology
53. Sociological Methods and Research
54. Sociological Review
55. Tijdschrift Voor Economische en Sociale Geografie
56. Urban Studies
57. Vocations and Learning
58. West European Politics
59. Work, Employment & Society
60. Zeitschrift für Soziologie

C-Journals (Angesehene Zeitschriften)

Business Administration

1. Accounting and Business Research
2. Accounting Auditing Accountability Journal
3. Applied Mathematical Finance
4. British Journal of Management
5. Business Strategy and the Environment
6. Communications of the Association Information Systems
7. Computers and Operations Research
8. Critical Perspectives on Accounting
9. Die Betriebswirtschaft
10. European Financial Management
11. European Journal of Purchasing and Supply Management
12. Harvard Business Review
13. Human Relations
14. Human Resource Management Journal
15. Information Systems and E-Business Management
16. Institute of Electrical and Electronic Engineers Computing in Science and Engineering
17. Interfaces
18. International Journal of Accounting
19. International Journal of Human Resource Management
20. International Journal of Logistics Management
21. International Journal of Production Economics (formerly: JoManufacturing and Operations Mngt)
22. International Journal of Production Research
23. International Journal of Retailing
24. International Journal of Service Industry Management
25. International Journal on Media Management
26. Journal of Accounting Auditing and Finance
27. Journal of Accounting Literature

28. Journal of Advertising Research
29. Journal of Business Research
30. Journal of Business Venturing
31. Journal of Consumer Psychology
32. Journal of Consumer Satisfaction, Dissatisfaction, and Complaining Behavior
33. Journal of Corporate Finance
34. Journal of Derivatives
35. Journal of Empirical Finance
36. Journal of Future Markets
37. Journal of Heuristics
38. Journal of Interactive Marketing
39. Journal of International Accounting Research
40. Journal of International Management
41. Journal of Management
42. Journal of Management Studies
43. Journal of Media Business Studies
44. Journal of Product Innovation Management
45. Journal of Risk
46. Journal of The Operational Research Society
47. Journal of World Business
48. Leadership Quarterly
49. Long Range Planning
50. Management International Review
51. Managementforschung
52. Marketing. Zeitschrift für Forschung und Praxis
53. Mathematical Methods of Operations Research
54. Personnel Psychology
55. Production and Operations Management
56. Psychology and Marketing
57. Schmalenbachs Zeitschrift für Betriebswirtschaftliche Forschung / S. Business Review (ZFBF / SBR)
58. Steuer und Wirtschaft. Zeitschrift für die Gesamten Steuerwissenschaften
59. Wirtschaftsinformatik
60. Zeitschrift für Betriebswirtschaft - Zfb

Economics

1. American Economic Journal: Applied Economics
2. American Economic Journal: Economic Policy
3. American Economic Journal: Macroeconomics
4. American Economic Journal: Microeconomics
5. American Law and Economics Review
6. Applied Economics
7. Asta –Advances in Statistical Analysis
8. B.E. Journal of Theoretical Economics
9. Brookings Papers on Economic Activity
10. Business History
11. Business History Review
12. Communications in Statistics
13. Computational Statistics and Data Analysis
14. Econometrics Journal
15. Economic History Review
16. Economics of Innovation and New Technology
17. Economics of Transition
18. Empirical Economics
19. Energy

20. Energy Economics
21. Energy Policy
22. Energy Studies Review
23. European Journal of Political Economy
24. European Review of Economic History
25. Finanzarchiv
26. Geneva Risk and Insurance Review
27. German Economic Review
28. Industrial and Labor Relations Review
29. International Journal of Forecasting
30. International Journal of Transport Economics
31. International Migration Review
32. International Review of Law and Economics
33. Journal of Economics (Zeitschrift für Nationalökonomie)
34. Journal of Energy Markets
35. Journal of Human Capital
36. Journal of Institutional and Theoretical Economics
37. Journal of Legal Studies
38. Journal of Public Economic Theory
39. Journal of Risk and Insurance
40. Journal of Sports Economics
41. Journal of Time Series Analysis
42. Journal of Transport Economics and Policy
43. Journal of Wine Economics
44. Kyklos
45. Perspektiven der Wirtschaftspolitik
46. Quantitative Economics (Econometrics Society)
47. Resource and Energy Economics
48. Review of Economic Design
49. Review of Industrial Organization
50. Review of International Economics
51. Review of Network Economies
52. Southern Economic Journal
53. Statistica Sinica
54. The B.E. Journal of Macroeconomics
55. Theoretical Economics
56. Theory and Decision
57. Transportation, Planning – Policy-Research-Practice
58. Utility Policy
59. World Bank Economic Review
60. World Development

Sociology and Political Sciences

1. Ageing & Society
2. Archiv für Begriffsgeschichte
3. Archiv für Geschichte der Philosophie
4. Berliner Journal für Soziologie
5. Berufsbildung in Wissenschaft und Praxis
6. Bwp@ - Berufs- und Wirtschaftspädagogik Online
7. Communication Research
8. Demographic Reserach
9. Die Berufsbildende Schule
10. Ethics: An International Journal of Social, Political and Legal Philosophy
11. European Journal of Population
12. Foreign Policy

13. Geographische Zeitschrift
14. Governance
15. Grundlagen der Weiterbildung - Zeitschrift
16. Integration
17. International Affairs
18. International Security
19. International Social Security Review
20. Internationale Politik und Gesellschaft
21. Journal of Communication
22. Journal of Conflict Resolution
23. Journal of the History of Ideas
24. Journal of the History of Philosophy
25. Legislative Studies Quarterly
26. Methoden, Daten, Analysen
27. Pädagogische Rundschau
28. Planung und Analyse
29. Political Research Quarterly
30. Politique Étrangère
31. Progress in Human Geography
32. Psychologische Rundschau
33. Schmollers Jahrbuch für Sozialwissenschaften
34. Social Justice Research
35. Social Networks
36. Social Science Information
37. Sociology of Education
38. Soziale Welt
39. Sozialer Fortschritt/German Review Of Social Policy
40. Theory and Society
41. Unterrichtswissenschaft
42. Wirtschaft und Erziehung
43. Wirtschaftspsychologie
44. World Politics
45. Zeitschrift für Arbeits- und Organisationspsychologie
46. Zeitschrift für Arbeitsmarktforschung
47. Zeitschrift für Berufs- und Wirtschaftspädagogik
48. Zeitschrift für Bevölkerungswissenschaft
49. Zeitschrift für Erziehungswissenschaft
50. Zeitschrift für Familienforschung
51. Zeitschrift für Gerontologie und Geriatrie
52. Zeitschrift für Internationale Beziehungen
53. Zeitschrift für Öffentliche und Gemeinwirtschaftliche Unternehmen
54. Zeitschrift für Pädagogik
55. Zeitschrift für Personalpsychologie
56. Zeitschrift für Politikwissenschaft
57. Zeitschrift für Psychologie-Journal of Psychology
58. Zeitschrift für Sozialreform
59. Zeitschrift für Soziologie der Erziehung
60. Zeitschrift für Staats- und Europawissenschaften

Prestigious Academic Conferences

Business Administration

1. Academy of Management
2. American Accounting Association
3. American Finance Association
4. American Risk and Insurance Association (ARIA)

5. Conference of the Production and Operations Management Society (POMS)
6. Deutscher Betriebswirtschaftler-Tag der Deutschen Schmalenbachgesellschaft
7. European Accounting Association
8. European Association for Education and Research in Commercial Distribution
9. European Conference on Information Systems
10. European Finance Association
11. European Group of Organizational Studies
12. European Marketing Academy
13. Fachkongress der Steuerberater
14. Financial Management Association
15. Hawaii International Conference on Systems Science
16. Informs Annual Meeting
17. Manufacturing and Service Operations Management
18. Marketing Science Conference
19. Operations Research – International Conference
20. Research Conference on Communication, Information and Internet Policy

Economics

1. American Economic Association
2. Association of Public Economic Theory
3. Ausschüsse des Vereins für Socialpolitik
4. Bernoulli Society
5. Computational Statistics
6. Econometric Society
7. Economic Science Association
8. European Association of Labour Economics
9. European Economic Association
10. European Public Choice Society
11. European Society for Population Economics
12. Game Theory Society
13. Institute of Mathematical Statistics
14. International Institute of Public Finance
15. International Statistical Institute
16. National Bureau of Economic Research Summer Institute
17. Royal Economic Society
18. Spring Meeting of Young Economists
19. Tagungen der Fachgruppe Stochastik innerhalb der Deutschen Mathematiker-Vereinigung
20. Verein für Socialpolitik

Sociology and Political Sciences

1. American Political Science Association
2. American Sociological Association
3. Canadian Political Studies Association
4. Deutsche Gesellschaft für Gerontologie und Geriatrie
5. Deutsche Gesellschaft für Psychologie: Tagung der „Sektionen“ (1-jähriger Turnus)
6. Deutsche Gesellschaft für Soziologie
7. Deutsche Vereinigung für Politische Wissenschaft
8. ESRA: European Survey Research Association
9. European Association for Decision Making (2-jähriger Turnus)
10. European Research Conferences by the European Science Foundation
11. European Sociological Association (2-jähriger Turnus)
12. Hochschultage Berufliche Bildung (2-jähriger Turnus)
13. Human Behavior and Evolution Society
14. International Association for Research in Economic Psychology (2-jähriger Turnus)

15. International Geographical Union: Tagung der Kommission "The Dynamics of Economic Spaces" (1-jähriger Turnus)
16. International Society for the Study of the Quality of Life (2-jähriger Turnus)
17. International Sociological Association (2-jähriger Turnus)
18. Political Studies Association
19. Rauschholzhausener Symposium zur Wirtschaftsgeographie (2-jähriger Turnus)
20. Workshops European Consortium for Political Research (ECPR)