



Faculty of Management, Economics and Social Sciences

**Annual Research Report
Academic Year 2011/2012**

University of Cologne



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1. Introduction

The Faculty of Management, Economics, and Social Sciences (WiSo-Faculty) in Cologne is the largest and best reputed faculty of its type in Germany. It has a strong tradition in both fundamental and applied research in the covered disciplines.

The faculty and the University have been very successful in the academic year 2011/2012. The University has been granted the status of a *University of Excellence*, in a national contest where only 11 Universities have been successful. In its proposal, the University identified four "*University of Cologne Competence Areas*", one of which, "*Social and Economic Behavior*" is strongly based on research undertaken at our faculty.

In 2012 the WiSo-Faculty became accredited by EQUIS, a well known international accreditation for business schools, which only four German Universities can exhibit. In the EQUIS evaluation, the portfolio of research and development activities was judged to be "above standard".

In October 2011, the research group, "Design and Behavior – Economic Engineering of Firms and Markets" was inaugurated. Researchers from economics and business administration as well as psychologists study the design of real-world institutions and mechanisms based on behavioral research.

This report documents research news, general information about the research activities of the members of the WiSo-Faculty and their research output, i.e. publications by members of the Faculty, conference presentations by PhD students and Postdocs of the WiSo-Faculty and completed PhD theses in the academic year 2011/2012.

Cologne, September 2012

Achim Wambach; *Vice-Dean for Research and Young Academics*

2. Research-Related News/General Information

2.1 News from the Faculty

- In June 2012, the University of Cologne was awarded the status of a University of Excellence by the German Research Foundation (DFG). The institutional strategy to advance the University of Cologne “Accepting the Challenge of Change and Complexity” was approved by the DFG in the second phase of the Excellence Initiative. The strategy aims at strengthening and further developing the university’s research profile, at establishing funding programs for cutting edge research and at integrating new career-promoting structures and support measures. One of the four university's key profile areas (“Behavioral Economic Engineering and Social Cognition”) is headed by Axel Ockenfels.
- In April 2012, the WiSo faculty received the EQUIS seal of approval by the European Foundation of Management Development (EFMD). In addition to the University of Mannheim, the WiSo faculty is the only federally funded university in Germany that is EQUIS accredited.
- The official inauguration of the research group “Design & Behavior” was held on October 11, 2011. Professor Peter Cramton (University of Maryland), one of the leading experts in the area of auction and market design, gave a speech on “Market Design - Insights from Practice”.
- Detlef Buschfeld has taken over as vice-dean for teaching, academic studies and reform, a position previously held by Bernadette Dilger.
- After six years, first as faculty appointee for research and then as vice-dean for research and young academics, Achim Wambach will step down in September 2012. He will be followed by Bettina Rockenbach.
- Axel Ockenfels has been appointed a Contributing Author in the Intergovernmental Panel on Climate Change (IPCC).
- Dirk Sliwka was elected by “Personalmagazin” as one of the top 40 persons at human resource management.
- Achim Wambach has been appointed chairman of the academic advisory board of the Federal Ministry for Economics and Technology in May 2012.
- Herbert Baum has retired in February 2012.
- David Jaeger moved to City University of New York.
- Hans Jürgen Rösner has retired in March 2012.
- Friedrich Schmid has retired in February 2012.

2.2 New Appointments in 2011/2012

- Johannes Münster has taken up the chair for media economics. Previously, he held a position as a Junior Professor at Free University of Berlin.
- Werner Görg has joined as honorary Professor at the Chair of Risk Management and Insurance.
- Christian Growitsch from the Institute of Energy Economics has joined the faculty as Privatdozent for Economics in June 2012. Previously, he was Privatdozent at the Martin-Luther-University in Halle-Wittenberg.
- Jos Jansen from the Max Planck Institute for Research on Collective Goods has joined as a temporary Professor for Microeconomics.

2.3 Placement of Assistant and Associate Professors in 2011/2012

- Marius Busemeyer becomes Professor of Political Science (Policy Analysis and Political Theory) at the University of Konstanz.
- Gerlinde Fellner becomes Professor at Ulm University.
- Andrea Fleschenberg dos Ramos Pinéu becomes DAAD Long-Term Guest Professor at Qaid-i-Azam University, Pakistan.
- Achim Goerres becomes Professor of Empirical Political Science at the University of Duisburg-Essen.
- Burkhard Hehenkamp becomes Professor at the University Paderborn.
- Kai Hoberg has accepted a call from the Kuehne-Logistic University of Hamburg.
- Indre Maurer becomes Professor of Organization and Management at the University of Göttingen.
- Wanda Mimra becomes Assistant Professor of Risk and Insurance Economics at ETH Zürich.

2.4 Habilitationen in 2011/2012

- Torsten Biemann: “Careers and Career Patterns”

2.5 Guests of the Faculty in 2011/2012

- Claes Alvstam, University of Gothenburg, visited Martina Fuchs in winter term 2011 and gave a course about “Main Features of Economic Geography”.
- Nicole Bolleyer, University of Exeter, visited André Kaiser in winter term 2011 as an Alexander-von-Humboldt Fellow.
- Olivier Costa, Institut d’études politiques Bordeaux, visited Wolfgang Wessels in winter term 2011 and gave a course about “The Parliamentarisation of the European Union”.
- Steven A. Gabriel, University of Maryland, was guest at the EWI in January and August 2012 and gave a course about “Mixed Complementarity Problems and Stochastic Optimization”.
- Dr. Peter A. Gloor, MIT, CA, USA, visited Detlef Schoder in winter term 2011 and gave a course about “Collaborative Innovation Networks”.
- Dmytro Hryshko, University of Alberta, visited the CMR in winter term 2011 and summer term 2012 and gave lectures in Labor Market Economics.
- David Jaeger, City University of New York, visited Peter Funk in summer term 2012 and gave courses about “Public Policy and the Labour Market” and “Identification Strategies in Econometrics”.
- Sebastian Kranz is Visiting Professor at the EWI during the academic year 2011/2012. He gave a course in winter term 2011 about “Advanced Energy Economics: Markets and Prices” and in summer term 2012 about “Empirical Economics: Methods and Applications in Industrial Economics” with Susanne Prantl.
- Partha Krishnamurthy, University of Houston, Texas, visited Werner Reinartz and gave a course about “Strategic Management in Retailing” during summer term 2012.
- Kazufumi Manabe, Aoyama Gakuin University, Tokyo, visited Wolfgang Jagodzinski in winter term 2011 and gave a course about “International Comparative Social Research”.
- Tim Mennel, Centre for European Economic Research (ZEW), was guest at the EWI in January and February 2012 and gave a course about “Dynamic Programming: Theory,

Numeric Implementation and Applications” in cooperation with the Cologne Graduate School (CGS) in winter term 2011.

- Karl-Dieter Opp, University of Leipzig, visited Jürgen Friedrichs and gave a course about “Rational Choice Theory” during winter term 2011.
- José Luis Sarto (University of Zaragoza/Spain) visited Alexander Kempf for a research stay in summer term 2012, completing their common project: "Determinant of the success of the mutual fund families".
- Sabine Saurruger, Institut d'Etudes Politiques (IEP) of Grenoble (France), visited Wolfgang Wessels in summer term 2012 and gave a course about “Resistances to European Integration”.
- Udo H. Staber, University of Canterbury, visited Mark Ebers in winter term 2011. He taught courses on “Advanced Organizational Theories" and "Organizational Evolution”.
- Thadeusz Strykiewicz, Adam Mickiewicz University, Poznań, visited Martina Fuchs in winter term 2011 and gave a course about “Economic and Social Geography: Changing Regional Economic Geography”.
- Virpi Tuunainen, Aalto University, Helsinki, visited Claudia Loebbecke in winter term 2011 and gave a course about “ICT Enabled Services”.
- Hendrik Wolff, University of Washington, was guest at the EWI in August and September 2012.

2.6 Conferences and Summer Schools hosted by the Faculty or organized by Faculty Members in 2011/2012

- Theseus-Conference “Which Way Forward? Three Years after Lehman, Two Years after Lisbon: Present Challenges, Strategic Choices and Future Perspectives of the EU”, Cologne, November 2011
- University of Cologne Aviation Forum, Cologne, April 2012
- Cologne – Causes and consequences of economic disintegration. Evidence from the 20th century, Cologne, April 2012
- 4th International Summer University for Trade Fair Management “Excellence in Sales - Selling Excellence”, Cologne, June 2012
- 3rd CMR Workshop on Macroeconomics, Cologne, September 2012
- ESA European Conference, Cologne, September 2012,
- EXACT PhD-Summer School “EU External Action”, Cologne, September 2012
- Paris – Cologne Workshop “Recent developments in microeconomics and market design”, Paris, September 2011, co-organized by the Research Group “Design and Behavior”
- Bonn – 4th European Stock Market History Conference, Bonn, March 2012
- Theseus-International Summer School and Simulation Exercise “The Future of EU Economic Governance”, Brussels, July 2012

2.7 Research Prizes for Faculty Members in 2011/2012

- Stefan Friederichs has won the Anna Valicek Medal recognizing original and innovative research in the application of operations research to airline and/or airline related business problems. This annual award is sponsored by the Airline Group of the International Federation of Operational Research Societies (AGIFORS).

- Eva Hoppe was decorated with the Award of the University of Cologne 2011 in the category “Young Academics”. Moreover, she also received the Heinz-Sauermann-Award 2011 for her dissertation „Essays on Contract Design and Incentive Provision”. This prize is awarded by the Gesellschaft für experimentelle Wirtschaftsforschung for the best dissertation in the field of experimental economics.
- Jan Klobucnik together with Sönke Sievers won the Best Practice Paper Award of the Verband der Hochschullehrer für Betriebswirtschaft e.V.
- Eva Hoppe and David Kusterer received the Reinhard-Selten Prize of the Verein für Socialpolitik for their article "Conflicting Tasks and Moral Hazard: Theory and Experimental Evidence", which was published in the European Economic Review in December 2011 (Vol. 55, No. 8).
- Claudia Loebbecke won the 'Research Paper Competition 2011' der 'Society for Information Management (SIM)' for her study "Assessing Cloud Readiness at Continental AG" (joint with B. Thomas und T. Ullrich). A shorter version of the study later appeared in the January 2012 (Vol. 11, No. 1) issue of the Management Information Systems Quarterly Executive (MISQE).
- Anja Oppermann won the Joachim R. Frick Memorial Prize for the best papers of the German Economic Research Institute (DIW) for her paper "A new Color in the Picture - The Impact of Educational Fields on Fertility in Western Germany".
- Werner Reinartz received the 2011 Sheth Foundation/Journal of Marketing award for his article “The Impact of Customer Relationship Characteristics on Profitable Lifetime Duration,” (joint with V. Kumar) which appeared in the January 2003 (Vol. 67, No. 1) issue of the Journal of Marketing. Furthermore he received the 2012 SYNTEC Prix Academic de la Recherche en Management (Academic Award for Research in Management) in category “Marketing and Decision Sciences” for the article “Hybrid Offerings: How Manufacturing Firms Combine Goods and Services Successfully”, published in the Journal of Marketing, November 2011.
- Nils Wagner received the 3rd place 2012 EMAC-McKinsey Marketing Dissertation Award for his dissertation “A Descriptive and Normative Analysis of Marketing Budgeting”.
- Wolfgang Wessels received the “UACES Award for Lifetime Achievement in Contemporary European Studies”, 2011 and he was granted the “Ad Personam Jean Monnet Chair” by the European Commission, 2012.

2.8 News from the Cologne Graduate School in Management, Economics and Social Sciences (CGS)

- CGS fellows Astrid Chludek, Dominik Orbach and Daniel Schlagwein graduated this year.
- David Kusterer (Fellow 2009) together with Eva Hoppe was awarded the Reinhard-Selten Award of the Verein für Socialpolitik for their article: "Conflicting Tasks and Moral Hazard: Theory and Experimental Evidence."
- Jan Klobucnik (Fellow 2010) together with Sönke Sievers won the Best Practice Paper Award of the Verband der Hochschullehrer für Betriebswirtschaft e.V.
- In cooperation with the Fritz Thyssen Stiftung, CGS will award up to three post-Doc fellowships next year. Candidates will ideally be selected from within the three major fields of the Faculty.
- Expanding our international network, the CGS hosted visiting researchers from China, Finland, India and Hungary.

2.9 News from the Research Institutes

Centre for Financial Research, CFR

- Dr. Wolfgang Leonie (Sal. Oppenheim) was elected as the chairman of the CFR Executive Board and Christof Kessler (Gothaer Asset Management) as a member of the CFR Executive Board.
- Christian Bonnen (Kreissparkasse Köln) and Dr. Bert Flossbach (Flossbach von Storch) are newly appointed members of the CFR Advisory Board.
- Laura Dahm and Marc-André Göricke are new members of the CFR Research Team.
- The 11th CFR Colloquium on Financial Markets took place in Cologne at April 16th 2012. Prof. Neal Stoughton (WU Wien) received the Best Paper Award for his paper “Strategic Mutual Fund Tournaments”.
- The CFR Symposium “New Trends in Asset Management” (jointly organized with BVI Bundesverband Investment and Asset Management) took place in Frankfurt at December 6th 2011.
- CFR Research Fellow Vikas Agarwal received the Best Paper Award in Investments at the FMA Meeting 2011 and CFR Research Fellow Gjergji Cici received the Edwin S. Mills Award 2011 in Real Estate Economics.

FiFo Institute for Public Economics

- Prof. Dr. Alexander Ludwig took up a directorship at the institute in July 2012.
- FiFo has continued to contribute to policy analysis and design in various action fields of public economics. In the course of the academic year 2011/12, FiFo has been working on reports and studies for five different federal ministries (Finance, Economics, Environment, Family Affairs, and Education/Research), the state governments of North Rhine-Westphalia, Bavaria and Rhineland-Palatinate, and partners on the local as well as on the international level.
- In July 2012, FiFo won the prestigious contract to evaluate and remodel the system of fiscal equalization in North Rhine-Westphalia, thus breaking an ifo-Munich research monopoly of almost two decades. The fiscal equalization system directly determines the provision of local public services to 18 million people in the most populous German state.
- In cooperation with the University of Stuttgart, the Technical University Hamburg-Harburg and the Leibniz-Institute for Urban and Regional Development Dresden, FiFo continues to develop the large-scale micro agent- and policy simulation-model €LAN. When put in to practice by mid-2013, €LAN promises to establish itself as one of the world’s most powerful urban simulation models.
- In June 2012, FiFo finalized its third in-depth evaluation of German budget transparency, thus participating in the renowned Open Budget Index, a Washington -based research initiative with a network covering more than 100 countries worldwide.
- FiFo’s leading personnel intensively contributed to public policy debates by disseminating research findings in various interviews with print and Internet media, TV and radio stations. They also acted as invited experts for several committees of state parliaments and the German Bundestag.
- In late 2011, FiFo’s managing director, Dr. Michael Thöne, has been confirmed as the chairman of the mixed policy-consulting team, the “Working Group on Public Economics”, of the Federal Minister of Finance.

Institute for Broadcasting Economics

- As in Germany the present broadcasting fee will be substituted by a new household fee in 2013, several projects on “Long-term forecast of the broadcasting license fee revenues

under current law and of the device-independent broadcasting household fee”, funded by the Gebühreneinzugszentrale (Broadcasting Fee Association), have been completed in 2011.

- Also for the Gebühreneinzugszentrale a broad study about the methodological forecasting problems of the new household fee has been completed in 2011.
- At a conference of the „Netzwerk Medienstrukturen“ in September 2011 Dr. Manfred Kops presented a study on „Methods for International Comparisons of Media Systems“. The study will be completed in 2012.
- Dr. Olexiy Khabyuk has left the Institute by the end of 2011.
- Prof. Dr. Horst Schellhaaß will leave the Institute’s directorship by the end of the summer term 2012.

Institute for Economic Policy (iwp)

- The iwp has started a long-term research project on the impact of federal legislation on the German small and medium size firm sector. The results of the first part of the project – “Impact of state intervention to promote building restoration on the real estate market” - have recently been published online.
- The IWP has continued the series called “Kölner wirtschaftspolitischer Dialog” in cooperation with the Handelsblatt. In summer term 2012, two dialogues took place: One between Sylvia Löhrmann (Minister for Education of the land NRW) und Prof. Dr. Ludger Wößmann (Ifo Institute Munich) on the topic “Education as location factor – opportunities and limitations of competition” and one between Ursula Heinen-Esser (Parliamentary State Secretary of the Federal Ministry for the Environment, Nature Conservation and Nuclear Safety) and Prof. Dr. Andreas Löschel (Center for European Economic Research) on the topic “Enforceability of a sustainable climate policy within a democracy”.
- In winter term 2011, the iwp has organized a lecture series on the European Monetary Union.

Institute of Energy Economics (EWI)

- EWI has had a significant research output in 2011/12, leading to more than 10 publications in refereed international journals.
- EWI has continued to contribute to the European and German energy policy debate with numerous studies and reports. In particular the study “Investigation into a sustainable electricity market design for Germany”, commissioned by the Ministry of Economics and Technology (BMWi) was widely received and discussed.
- EWI has developed several new numerical models for simulating energy markets. DIMENSION is a long-run equilibrium model with endogenous investment for the (conventional and renewable) electricity market in the EU 27 plus Norway and Switzerland. TIMCO is a long-run equilibrium model that allows simulations of different evolutions of the global steam coal market, taking into account global interdependencies up to the year 2030. DiscrHEat (Discrete choice HEat market simulation model), is a dynamic simulation model for private households within the German heat market.
- EWI has new staff members: Dr. Sebastian Kranz is a temporary Professor at the Institute of Energy Economics at the University of Cologne during the academic year 2011/2012. Sebastian Nick has joined as a research associate and doctoral candidate at the Institute of Energy Economics at the University of Cologne since February 2012. Melanie Tillmann has been a part of the Corporate Communications team since April 2012. Lastly, Dr. Helena Meier started as a Post Doc in July 2012.
- In January and August 2012, Prof. Steven Gabriel from the University of Maryland (USA) was once again a guest at the EWI. The mathematics and energy economics modeling

specialist is a researcher at the University of Maryland Energy Research Center (UMERC) and a professor of the interdisciplinary Master of Engineering and Public Policy (MEPP) program. Currently, EWI scientist Stephan Nagl is performing research at the University of Maryland for several months with the UMEREC.

- In January and February 2012, Dr. Tim Mennel from the Centre for European Economic Research (ZEW) was a guest at the EWI.
- From June to August 2012, Ramona Miron from the Lucian-Bloga-University in Sibiu, Romania, was a guest at the EWI. Broghan Helgeson from Santa Cruz, CA, USA worked as an intern from June to September 2012. PhD student Dominique Pride from the University of Alaska Fairbanks (USA) also did an internship from June to August 2012.
- During 2012, EWI scientists Timo Panke and Johannes Trüby will work for several months at the International Energy Agency (IEA) in Paris.
- The 10th Annual EWI / F.A.Z.-Energy Conference took place at the 8th of September 2011 at the Gürzenich Cologne. Various speakers, including European Commissioner for Energy Günther Oettinger and Chairman of the Board of E.ON Ruhrgas AG Klaus Schäfer, debated on the future role of natural gas in the energy supply. The 11th Annual EWI / F.A.Z.-Energy Conference titled “Design for the Future Electricity Market” took place on the 25th of September 2012.

Institute for Retail Research (IFH)

- In 2012, the board of the Institute for Retail Research commissioned a large scale study on the topic of “Value Creation in the Retailing Sector”. The first results of this study were presented in September 2012. After last year’s highly successful study on “The Retailing Sector as an Employer”, which was very well received by both employers as well as the public press, the board wants to continue this approach of launching high impact studies about the sector.

2.10 Editorships by Faculty Members

Business Administration

- Sascha Albers is member of the editorial board of *European Management Journal*.
- Dirk Briskorn is contributing editor of International Abstracts in *Operations Research*.
- Werner Delfmann is member of the editorial boards of *Die Betriebswirtschaft*, *Logistics Research* and *Business Research*.
- Ulrich Derigs is associate editor of NETWORKS and Electronic Commerce Research and he is a member of the editorial board of the American Journal of Mathematical and Management Sciences.
- Mark Ebers is co-editor of the journal *Die Betriebswirtschaft*. He is member of the editorial boards of *Organization Studies*, *Strategic Organization* and *Scandinavian Journal of Management*.
- Thomas Hartmann-Wendels is co-editor of *Zeitschrift für Bankrecht und Bankwirtschaft*, serves on the editorial board of the journal *Bankhistorisches Archiv* and he is member of the editorial board of *Die Betriebswirtschaft*.
- Norbert Herzig is member of the editorial boards of *Steuer und Wirtschaft*, *Die Wirtschaftsprüfung*, *Die Unternehmensbesteuerung* and *Der Konzern*.
- Bernd Irlenbusch is member of the editorial boards of *Central European Business Review*, *Review of Managerial Science* and *Business Research*.
- Claudia Loebbecke is senior editor of the *Journal of Strategic Information Systems (JSIS)* and member of the advisory board of the *Information Systems Review (ISR)*. She serves

as special issue associate editor of *Management Information Systems Quarterly (MISQ)*. She is member of the editorial boards of *Communications & Strategies*, the *Information Systems Journal*, the *Journal of Information Technology*, the *Communications of the AIS*, the *Journal of Media Business Studies*, the *International Journal on Media Management*, the *Journal of Decision Systems* and *Electronic Commerce Research and Applications*.

- Werner Reinartz is area editor of *International Journal of Research in Marketing* and member of the editorial boards of the *Journal of Marketing* and *Marketing Science*.
- Detlef Schoder serves on editorial boards including *Wirtschaftsinformatik* (Department Editor), *Electronic Markets*, *Information Systems and e-Business Management*, *MIS Review* (Chinese Journal), *Business und Research (BuR)* and *International Journal of Electronic Business*. He is associate editor of *International Journal of Internet and Enterprise Management*.
- Heinrich Schradin is chief editor of *German Risk and Insurance Review*.
- Dirk Sliwka is member of the editorial boards of *Die Betriebswirtschaft* and *Review of Managerial Science*.
- Ulrich Thonemann is co-editor of *Operations Research Spectrum* and he is associate editor of *Production and Operations Management*.
- Franziska Völckner serves on the editorial board of *International Journal of Research in Marketing*

Economics

- Felix Bierbrauer is member of the editorial board of *European Journal of Political Economy*.
- Eckart Bomsdorf is member of the editorial board of *AStA Wirtschafts- und Sozialstatistisches Archiv*.
- Carsten Burhop is member of the editorial board of *Jahrbuch für Wirtschaftsgeschichte* and of the *European Review of Economic History*.
- Juergen B. Donges is member of the advisory board of *The World Economy* and scientific advisor of the *Revista del Instituto de Estudios Económicos*.
- Juergen B. Donges, Johann Eekhoff and Christian Watrin are editors for *Zeitschrift für Wirtschaftspolitik*.
- Karl Mosler is member of the advisory board of the *METRON – International Journal of Statistics*.
- Axel Ockenfels is associate editor for the *Journal of Economic Behavior and Organization* and the *Journal of Economics*.
- Susanne Prantl is a member of the scientific board for the *Journal of Economics and Statistics*.
- Toni Pierenkemper is member of the editorial board of *Jahrbuch für Wirtschaftsgeschichte*.
- Achim Wambach is co-editor of the *Geneva Risk and Insurance Review* and co-editor of *Perspektiven der Wirtschaftspolitik*.

Sociology and Political Sciences

- Hans-Jürgen Andreß is member of the scientific board of *Sports and Society* (Sport und Gesellschaft) and of *Methoden–Daten–Analysen, Zeitschrift für Empirische Sozialforschung*.
- Jens Beckert is member of the editorial committee of *Socio-Economic Review*.

- Lorenz Fischer is co-editor of the *Wirtschaftspsychologie*.
- Jürgen Friedrichs is senior editor of the *Kölner Zeitschrift für Soziologie und Sozialpsychologie*. He is also member of the editorial boards of the *European Journal of Housing Policy* and the *Housing Studies*.
- Erik Hölzl is co-editor of the *Journal of Economic Psychology*.
- Thomas Jäger is editor of *Zeitschrift für Außen- und Sicherheitspolitik*.
- André Kaiser is member of the editorial board of *Political Science*.
- Sigrid Quack is member of the editorial board of *Organization*.
- Frank Schulz-Nieswandt is chief editor of *Zeitschrift für öffentliche und gemeinwirtschaftliche Unternehmen/Journal of public and nonprofit enterprises*. And he is member of the editorial boards of *Zeitschrift für Gerontologie und Geriatrie* and the *Annals of Public and Cooperative Economics*.
- Wolfgang Streeck is chief editor of *Socio-Economic Review*.
- Christine Trampusch is member of the editorial board of *German Politics and Zeitschrift für Sozialreform*.
- Wolfgang Wessels is member of the editorial boards of *Integration*, *Journal of Common Market Studies*, *European Foreign Affairs Review*, *European Political Science*, *Studies in EU Reform and Enlargement*, *Perspectives - Review of International Affairs* and *Nowa Europe*.

2.11 Presidencies of Academic Societies by Faculty Members

- Mark Ebers is member of the board of the *Schmalenbach-Gesellschaft - Deutsche Gesellschaft für Betriebswirtschaft e.V.*
- Jürgen Friedrichs is chairman of the working group "Poverty Neighbourhoods" of the *European Network of Housing Research*.
- Norbert Herzig is vice-president of the *Schmalenbach-Gesellschaft für Betriebswirtschaft*, chairman of the working board for taxes of the *Schmalenbach-Gesellschaft für Betriebswirtschaft* and member of the executive committee of the German division of the *International Fiscal Association*.
- André Kaiser has been member of the executive committee of the *European Consortium for Political Research* since 2009. Related to this he is director of the *ECPR Summer and Winter Schools in Methods and Techniques*.
- Ludwig Kuntz has been chairman of the working board *Ökonomie im Gesundheitswesen* of the *Schmalenbach-Gesellschaft für Betriebswirtschaftslehre* since 2007.
- Karl Mosler is vice-president of the *German Statistical Society*. He has been vice-president of the *German Consortium in Statistics (Deutsche Arbeitsgemeinschaft Statistik)* since 2005 too. He is also board member of the *Federation of European National Statistical Societies (FENStatS)*.
- Axel Ockenfels is board member of the *Verein für Socialpolitik*.
- Heinrich Schradin has been member of the executive committee of the *German Association of Insurance Science* since 2003.
- Frank Schulz-Nieswandt is president of honor of the scientific council of *German Federal Association of Public Services* and speaker of the scientific council of the *German Center of Gerontology* in Berlin.
- Christine Trampusch is member of the executive council of the *Society for the Advancement of Socio-Economics*.

- Wolfgang Wessels has been vice-president of the Arbeitskreis Europäische Integration (German ECSA) since 2002 and he is vice-president of the German Consortium of the Turkish-German University.

2.12 Membership in Academies and Academic Advisory Boards by Faculty Members

Academies of Science

- Jens Beckert is member of the Berlin-Brandenburg Academy of Science.
- Juergen B. Donges is member of the North Rhine-Westphalian Academy of Sciences and Arts and of the Spanish Royal Academy of Economic and Financial Sciences, Barcelona.
- Thomas Jäger is member of the North Rhine-Westphalian Academy of Sciences and Arts.
- Alexander Kempf is member of the North Rhine-Westphalian Academy of Sciences and Arts.
- Claudia Loebbecke is member of the European Academy of Science. She is member of the AIS Senior Scholars, the Advisory Board of the Association of Information Systems.
- Axel Ockenfels is member of the Berlin-Brandenburg Academy of Sciences and of the North Rhine-Westphalian Academy of Sciences and Arts.
- Wolfgang Streeck is member of the Berlin-Brandenburg Academy of Science and of Academia Europaea.
- Ulrich W. Thonemann is member of the North Rhine-Westphalian Academy of Sciences and Arts.
- Carl Christian von Weizsäcker is member of the North Rhine-Westphalian Academy of Sciences and Arts.

Ministries, Federal Institutions

- Hans-Jürgen Andreß is member of the academic advisory council for the *German Census 2011 (Federal Ministry of the Interior)* and has been member of the academic advisory council for the poverty report of the *Federal Government*.
- Marc Oliver Bettzüge is member of the *Enquête-Commission* "Growth, Wealth, Quality of Life" of the *German Bundestag*.
- Carsten Burhop has been elected to the scientific advisory board in Economics & Business Administration at the *German Science Foundation (DFG)* and he has been appointed to the scientific advisory board for long-term projects at the *German Science Foundation*.
- Wolfgang Kitterer is member of the scientific advisory committee of the *Federal Ministry of Finance*.
- Claudia Loebbecke is member of the *Kommission der Hochschulrektorenkonferenz für die Neuen Medien an den Hochschulen* and is board member (Mitglied Stiftungsrat), *Leibniz Information Centre for Economics* ('ZBW -- Deutsche Zentralbibliothek für Wirtschaftswissenschaften – Leibniz-Informationszentrum Wirtschaft').
- Axel Ockenfels is member of the academic advisory board of the *Federal Ministry for Economics and Technology*.
- Achim Wambach is chairman of the academic advisory board of the *Federal Ministry for Economics and Technology*.

- Christian Watrin is member of the academic advisory board of the *Federal Ministry for Economics and Technology*.
- Carl Christian von Weizsäcker is member of the academic advisory board of the *Federal Ministry for Economics and Technology*.
- Wolfgang Wessels is member of the academic advisory board of the *Ministry for Federal, European and Media Affairs* of the State of North Rhine-Westphalia.

Universities, Research Institutes, Further Institutions

- Hans-Jürgen Andreß has been president of the scientific board of the *German General Social Survey* from 2000 until 2009 and he is member of the board of trustees of *GESIS (German Social Science Infrastructure Services e.V.)* and of the scientific advisory council of the *Forschungsdatenzentrum der Statistischen Landesämter*.
- Jens Beckert is board member of the section on economic sociology of the *German Sociological Association (DGS)* and council member of the *Economic Sociology Section of the American Sociological Association (ASA)*.
- Marc Oliver Bettzüge is member of the Energy Steering Panel of the European Academy of Sciences Advisory Council (EASAC).
- Carsten Burhop is member of the advisory board of the *Institute for Bank - Historical Research*, Frankfurt and member of the scientific advisory board of the *Society for Business History*, Frankfurt.
- Detlef Buschfeld is member of the executive board of *Deutsches Handwerksinstitut*, Berlin.
- Werner Delfmann is chairman of the academic advisory board of the *German Logistics Association* and member of the research & development committee of the *European Logistics Association* as well as member of the international academic advisory boards of *Haute Ecole Commercial*, Paris, and *Corvinus University*, Budapest.
- Juergen B. Donges is senior advisor of the *Madrid Institute for Economic Studies (IEE)*. He is a member of the advisory board of the *Institute for Global Economics*, Seoul, as well as of the board of the *ZEI Center for European Integration Studies* at the University of Bonn and of the *Karlsruhochschule International University*, Karlsruhe. He is member of the advisory boards of the Rafael del Pino Foundation and the ICO Foundation *Instituto de Crédito Oficial*, both in Madrid.
- Detlef Fetchenhauer is a member of the scientific board of the *German General Social Survey*.
- Lorenz Fischer is member of the Academy of Management and Deutsche Gesellschaft für Psychologie.
- Marc Fischer is member of the advisory board of the *Marketing Accountability Standards Board (MASB)* in Chicago and member of the scientific advisory board of the *Center for Brand Management and Marketing (ZMM)* in Hamburg.
- Jürgen Friedrichs is member of the *Academy for Spatial Research and Planning*, Hannover.
- Thomas Hartmann-Wendels is member of the working group “Leases” of the *Deutsche Rechnungslegungs Standards Committee*.
- Norbert Herzig is head of the working group “Company Taxation” of the committee “*Steuergesetzbuch*”, *Stiftung Marktwirtschaft* and member of the working board for taxes of the *Institut der Wirtschaftsprüfer*.
- Claudia Loebbecke serves as Fulbright Liaison Professor of the *University of Cologne*.

- Heiner Meulemann is director of the *Medienwissenschaftliches Lehr- und Forschungszentrum*, Cologne, member of the board of the *Institute for Broadcasting Economics*, Cologne, chairman of the jury of the *Fritz Thyssen Foundation Award* for articles in social science journals and member of the board of the *René-König-Gesellschaft*.
- Axel Ockenfels is member of the scientific advisory board of the *University of Cologne* and coordinator of the University's Key Profile Area „*Behavioral Economic Engineering and Social Cognition*".
- Werner Reinartz is on the academic advisory board of *the Institute of Service Excellence (ISES)* at Singapore Management University. Also, he is a member of the *European Marketing Academy*, the *American Marketing Association*, the *Institute of Operations Research and Management Science*, and the *Schmalenbach-Gesellschaft - Deutsche Gesellschaft für Betriebswirtschaft e.V.*
- Detlef Schoder is one of the directors of *Institute for Broadcasting Economics*. He is also one of three elected 'Revisoren' of the *German Research Foundation* (Deutsche Forschungsgemeinschaft DFG).
- Frank Schulz-Nieswandt is member of the scientific board of the Bundesverband öffentliche Dienstleistungen/ German section of CEEP and he is speaker of the scientific board of the German Center of Gerontology/ Deutsches Zentrum für Altersfragen in Berlin.
- Franziska Völckner is a member of the board of directors of the Center for Brand Management and Marketing (ZMM) in Hamburg, a member of the European Marketing Academy, the Institute of Operations Research and Management Sciences, the Product Development & Management Association and the Schmalenbach-Gesellschaft- Deutsche Gesellschaft für Betriebswirtschaft e.V.
- Michael Wagner is speaker of the *European Network for the Sociological and Demographic Study of Divorce*, speaker of the advisory board of the *German Ageing Survey* (Centre of Gerontology), Berlin, member of the scientific board of the *German General Social Survey*, and he represents the University of Cologne in the *General meeting of members of GESIS* (Leibniz Institute for the Social Science).
- Achim Wambach is member of the Senate Committee on Collaborative Research Centres of the *German Research Association (DFG)* and chairman of the academic advisory board of DICE, the *Düsseldorf Institute for Competition Economics*.
- Wolfgang Wessels is chairman of the Institut für Europäische Politik, Berlin and of the Trans European Policy Studies Association in Brussels.

2.13 Third Party Funded Projects in 2011/2012

Below, a table listing all third party funded projects, which were running in the academic year 2011/2012 is displayed.

Funding Body	Type of Funding	Title	Coordinator	Start	Finish
DFG	Research Group	Design and Behavior - Economic Engineering of Firms and Markets	Axel Ockenfels	2011	2014
DFG	Research Training Group	Risk Management	Alexander Kempf	2002	2011
DFG	Research Training Group	Social Order and Life Chances	Hans-Jürgen Andreß	2008	2013

Funding Body	Type of Funding	Title	Coordinator	Start	Finish
DFG	Leibniz Prize	Gottfried Wilhelm Leibniz Prize	Axel Ockenfels	2005	2012
DFG	Project in Research Group "Design and Behavior"	Comparative Thinking and Cognitive Engineering in Economic Interaction	Axel Ockenfels	2011	2014
DFG	Project in Research Group "Design and Behavior"	Engineering Trust in Markets: Advice and Reputation	Axel Ockenfels	2011	2014
DFG	Project in Research Group "Design and Behavior"	Design of Incentive Schemes within Firms: Bonus Systems and Performance Evaluations	Dirk Sliwka, Bernd Irlenbsuch, Patrick Schmitz	2011	2014
DFG	Project in Research Group "Design and Behavior"	Auctions, Negotiations and Hybrid Mechanisms in Procurement	Achim Wambach	2011	2014
DFG	Project in Research Group "Design and Behavior"	Supply Chain Engineering	Ulrich Thonemann	2011	2014
DFG	Research Grant	Intergenerational Knowledge Transfer in Work Teams: A Social Network Perspective	Torsten Biemann	2011	2013
DFG	Research Grant	The Transfer of Patents and Innovations in Imperial Germany	Carsten Burhop	2005	2011
DFG	Research Grant	Aktienerstimmungen und Kapitalentwicklung	Carsten Burhop	2010	2012
DFG	Research Grant	The political economy and economics of corporate governance	Carsten Burhop	2012	2015
DFG	Research Grant	Initial Public Offerings and Stock Market Development in Germany, 1871-1938	Carsten Burhop	2008	2014
DFG	Research	Stabilität und Wandel von Management-	Mark Ebers	2011	2014

Funding Body	Type of Funding	Title	Coordinator	Start	Finish
	Grant	konzepten im Gefolge von Unternehmenszusammenschlüssen			
DFG	Research Grant	Ungerechtigkeits-sensibilität, Informationsverarbeitung und Verhalten	Detlef Fetchenhauer/ Thomas Schlösser	2011	2013
DFG	Research Grant	Auswirkungen des Umzugs von RTL auf die Aufwertung von Wohngebieten in Köln-Mülheim	Jürgen Friedrichs, Jörg Blasius, Heiko Rühl	2010	2015
DFG	Research Grant	The Dynamics of Interparty Competition (extension)	André Kaiser/Ingo Rohfing	2011	2011
DFG	Research Grant	Föderalismus und Dezentralisierung als Dimensionen von Staatshandel	Andre Kaiser	2006	2012
DFG	Research Grant	Theoretische und empirische Grundlagen des Risikomanagement	Alexander Kempf	2011	2012
DFG	Research Grant	Financial Market Imperfections and Macroeconomic Performance	Alexander Ludwig	2012	2015
DFG	Research Grant	New Broadcasting Supplies and Old Habits of Broadcasting Receptions	Heiner Meulemann	2009	2011
DFG	Research Grant	Before Old Age. A Third Panel Interview of a Cohort of Former German High School Students	Heiner Meulemann	2009	2013
DFG	Research Grant	Initiierung und Intensivierung einer bilateralen Kooperation	Matthias Pilz	2012	
DFG	Research Grant	OPAL: Observatory of Parliaments after the Lisbon Treaty	Wolfgang Wessels	2011	2014

Funding Body	Type of Funding	Title	Coordinator	Start	Finish
European Commission	Research Project	Mercury – Multi-lateralism and the EU in the Contemporary Global Order	Wolfgang Wessels	2009	2012
European Commission	Research Project	ASSESS – Assessment of Integrated Vehicle Safety Systems for Improved Vehicle Safety	Herbert Baum	2009	2012
European Commission	Research Project	Euro-FOT	Herbert Baum	2009	2012
European Commission	Research Project	QUALERGY2020 - Qualification Needs- and Status Quo- Analysis of Blue-Collar-Workers in the Building Sector and Endorsement of a Roadmap for Overcoming Gaps in Germany till 2020	Detlef Buschfeld Rolf R. Reibold	2011	2014
European Commission	Erasmus Academic Network, Lifelong Learning Programme	Linking Interdisciplinary Integration Studies by Broadening the European Network (LISBOAN)	Wolfgang Wessels	2010	2013
European Commission	Marie Curie Initial Training Network / FP7	EXACT Marie Curie ITN on the EU External Action	Wolfgang Wessels	2009	2013
Stiftungsfonds Deutsche Bank	Research Project	Institutional Funding for the Establishment of the CMR and its International Research Network	Peter Funk	2010	2012
Foundation Hans Boeckler	Research Project	Regional Effects of the Economic Crisis in German Mechanical Engineering Industry	Martina Fuchs	2009	2011
Foundation Hans Boeckler	Research Project	Global Value Chains after the disaster in Japan	Martina Fuchs	2011	2011

Funding Body	Type of Funding	Title	Coordinator	Start	Finish
Foundation Hans Boeckler	Research Project	Effects of Participation on Competencies in German, Swedish and Swiss Regions	Martina Fuchs	2012	2013
RheinEnergie Foundation	Research Project	Euconet – Cologne in the EU-Multilevel-System after the Treaty of Lisbon	Wolfgang Wessels	2011	2013
Thyssen Foundation	Research Project	THESEUS	Wolfgang Wessels	2006	2013
Thyssen Foundation	Research Project	The Credit Policy of German Banks during the Weimar Republic	Carsten Burhop	2009	2011
Thyssen Foundation	Research Project	Ehrensache! Eine vergleichende Studie der haupt- und ehrenamtlichen Mitarbeiter/-innen von gemeinnützigen Organisationen in Deutschland	Jürgen Friedrichs, Jennifer Klöckner	2010	2012
Thyssen Foundation	Research Project	Phasen der Integration von Migranten	Jürgen Friedrichs, Sascha Riedel	2010	2012
Thyssen Foundation	Research Project	Majority Cycles and Inequality Effects	Jan Sauermann	2012	
Federal Ministry of Economics and Technology	Research Project	EXIST-Program MAS	Detlef Schoder	2010	2011
Federal Ministry of Economics and Technology	Research Project	EXIST-Program Coupies	Detlef Schoder	2010	2011
Federal Ministry of Education and Research	Research Project	RESCUE SAM	Detlef Schoder	2010	2013
Federal Ministry of Education and Research	Research Project	Neonatal Intensive Care Units: Management, Efficiency and Clinical Outcomes	Ludwig Kuntz	2011	2014
Federal Ministry of Education	Research	PROTOTYPING - Development of a	Detlef Buschfeld,	2011	2014

Funding Body	Type of Funding	Title	Coordinator	Start	Finish
and Research	Project	standardized Qualification Analysis Procedure within the Procedure to evaluate foreign vocational Qualifications	Rolf R. Rehbold		
Federal Ministry of Education and Research	Research Project	Entscheidungsfindung in komplexen Einsatzlagen (EIKE)	Norbert Steigenberger	2012	2015
Federal Ministry of Education and Research	Research Project	Internationale Zusammenarbeit mit Russland	Ali Sunyaev	2011	2012
Federal Ministry of the Interior/ Federal Institute for Population Research	Research Project	Bedeutung der ersten Eheschließung auf Elternschaftsscheidungen im Vergleich zwischen Deutschen u. in Deutschland lebenden Türken	Michael Wagner	2011	2011
Federal Ministry for Labour and Social Affairs	Research Project	XENOS-Projekt „Demo-Credit“ zur Professionalisierung von Demokratie-Lernen	Wolfgang Leidhold	2009	2011
Ministry of Health, Equalities, Care and Ageing	Research Project	Lage älterer Menschen in NRW	Michael Wagner	2012	2013
Ministry of Innovation, Science, Research and Technology of the state of North Rhine-Westphalia	Research Project	Photovoltaics (PV) Era Net	Marc Oliver Bettzüge	2011	2013
BMWi DLR Deutsches Zentrum für Luft- u. Raumfahrt e.V.	Research Project	Value4Clouds - Clouds Services für den Mittelstand	Ali Sunyaev	2011	2014
DAAD	Research Project	Turkish-German University	Wolfgang Wessels	2010	
DAAD	Research Project	Zentrum "Entwicklung des ländlichen Raumes"	Matthias Pilz	2010	2012

Funding Body	Type of Funding	Title	Coordinator	Start	Finish
		in Indien“			
DAAD	Research Project	Vorbereitungsphase MA EU-Studien an TDU	Wolfgang Wessels	2011	2012
EAC EA Lifelong Learning Erasmus, Jean Monnet	Research Project	TEAL - Teaching the Lisboaan Treaties	Wolfgang Wessels	2011	2014
ERASMUS Universiteit Rotterdam	Research Project	Developing efficient and responsive community based micro health insurance in India	Hans Jürgen Rösner	2009	2014
Exekutivagentur Bildung, „Audiovisuelles und Kultur“	Research Project	Fit for business	Matthias Pilz	2009	2012
Generali Zukunftsfonds und Stiftung trias	Research Project	Neue Wohnformen im Alter. Wohngemeinschaften und Mehrgenerations-häuser	Frank Schulz-Nieswandt	2010	2011
ICI - Unilever	Research Project	Distributing Through Multiple Channels: How many and how much?	Werner Reinartz	2011	2012
KölnAlumni Freunde und Förderer der Universität zu Köln	Research Project	To Adapt or Not Adapt - Empirical Estimation of Brand-Country Image Fit And Its Impact on Global Branding	Franziska Völckner	2012	
KölnAlumni Freunde und Förderer der Universität zu Köln	Research Project	KÖBES „KölnAlumni und ihre Entrepreneurship-Beziehungs-Strukturen („KÖBES“) – Analyse der Gründungsaktivitäten und –erfolge“	Detlef Schoder	2010	2013
Nationale Agentur Bildung	Research Project	Reseco – retail sector company	Matthias Pilz	2011	2013

Funding Body	Type of Funding	Title	Coordinator	Start	Finish
für Europa beim Bundesinstitut					
Netspar	Research Project	On the Role of Biased Survival Beliefs in a Structural Life-Cycle Model	Alexander Ludwig	2010	2011
Stifterverband für die Deutsche Wissenschaft e.V.	Research Project	AXA Colonia-Studienstiftung WiSo	Heinrich R. Schradin	2000	
Universität zu Köln	Research Project	SADLIT	Dietrich Seibt	2010	2012

3. Research Output

In 2004 the WiSo Faculty implemented a budgeting system according to which the budget of each chair depends on the number of publications in high-ranking scientific journals. For this purpose, we defined A, B and C journals for each of the three subgroups, based on established journal rankings. A list of the journals is provided in section 4.3. In section 3.1 the publications in the academic year 2011/2012 are listed. It should be noted, however, that not all leading field journals belong to this list of journals. For example, some journals in psychology or statistics are not covered if they have little relation to economics or social sciences.

In addition, the budgeting system allocates money to chairs whose Ph.D. students and assistant professors present papers at prestigious academic conferences (see section 4.3). In section 3.2 the young researchers who obtained the funding and the corresponding conferences are listed.

In section 3.3 we provide a list of all Ph.D. theses, which were successfully completed in the academic year 2011/2012 at the WiSo faculty.

3.1 Publications in 2011/2012

In this section, all publications, which counted for the budget allocation are listed. Books, textbooks and selected papers published by members of our Faculty and not covered by budget allocation are listed separately. Researchers from our Faculty are marked in bold.

3.1.1 Category A

- **Badunenko, O.**, and D. Romero-Ávila: "Productivity Growth across Spanish Regions and Industries", *Regional Studies*, forthcoming
- **Badunenko, O.**, and D. Romero-Ávila: "Financial Development and the Sources of Growth and Convergence", *International Economic Review*, forthcoming
- Biela, J., A. Hennl, and **A. Kaiser**: "Combining Federalism and Decentralization: Comparative Case Studies on Regional Development Policies in Switzerland, Austria, Denmark, and Ireland", *Comparative Political Studies*, 2012, 45 (4), pp. 447-476
- **Bierbrauer, F.**: "On the optimality of optimal income taxation", *Journal of Economic Theory*, 2011, 146 (5), pp. 2105-2116

- Bolton, G.E., and **A. Ockenfels**: “Behavioral economic engineering”, *Journal of Economic Psychology*, 2012, 33 (3), pp. 665-676
- Bolton, G.E., B. Greiner, and **A. Ockenfels**: “Engineering Trust – Reciprocity in the Production of Reputation Information”, *Management Science*, forthcoming
- Bolton, G.E., **A. Ockenfels**, and **U. Thonemann**: “Managers and Students as Newsvendors”, *Management Science*, forthcoming
- Brosig, J., C. Helbach, **A. Ockenfels**, and J. Weimann: “Still different after all these years: Solidarity behavior in East and West Germany”, *Journal of Public Economics*, 2011, 95 (11-12), pp. 1373-1376
- **Careja, R.**, and P. Emmenegger: “Making Democratic Citizens: The Effects of Migration Experience on Political Attitudes in Central and Eastern Europe”, *Comparative Political Studies*, forthcoming
- **Dolls, M.**, C. Fuest, and A. Peichl: “Automatic Stabilizers and Economic Crisis: US vs. Europe”, *Journal of Public Economics*, 2012, 96 (3-4), pp. 276-294
- Dunning, D., **D. Fetchenhauer**, and **T. Schlösser**: “Trust as a social and emotional act: Noneconomic considerations in trust behavior”, *Journal of Economic Psychology*, 2012, 33 (3), pp. 686-694
- **Fetchenhauer, D.**, O. Azar, G. Antonides, D. Dunning, R.H. Frank, S. Lea, and F. Olander: “Monozygotic twins in unrelated stepchildren? On the relationship between economic psychology and behavioral economics”, *Journal of Economic Psychology*, 2012, 33 (3), pp. 695-699
- **Fischer, M.**, S. Albers, N. Wagner, and M. Frie: “Dynamic Marketing Budget Allocation across Countries, Products, and Marketing Activities”, *Marketing Science*, 2011, 30 (4), pp. 568-585
- Goldlücke, S., and **S. Kranz**: “Infinitely repeated games with public monitoring and monetary transfers”, *Journal of Economic Theory*, 2012, 147 (3), pp. 1191-1221
- Grosse, S., L. Puttermann, and **B. Rockenbach**: “Monitoring in Teams: Using Laboratory Experiments to Study a Theory of the Firm”, *Journal of the European Economic Association*, 2011, 9 (4), pp. 785-816
- Harbring, Ch., and **B. Irlenbusch**: “Sabotage in Tournaments: Evidence from a Laboratory Experiment”, *Management Science*, 2011, 57 (4), pp. 611-627
- **Hoppe, E.I.**, and **D.J. Kusterer**: “Conflicting tasks and moral hazard: Theory and experimental evidence”, *European Economic Review*, 2011, 55 (8), pp. 1094-1108
- **Hoppe, E.I.**, and **P.W. Schmitz**: “Can contracts solve the hold-up problem? Experimental evidence”, *Games and Economic Behavior*, 2011, 73 (1), pp. 186-199
- **Jacob, R.**, **F. Christandl**, and **D. Fetchenhauer**: “Economic experts of Laypeople? How teachers and journalists judge trade and immigration policies”, *Journal of Economic Psychology*, 2011, 32 (5), pp. 662-671
- Melnyk, V., **K. Klein**, and **F. Völckner**: “The double-edged sword of foreign brand names for companies from emerging countries”, *Journal of Marketing*, forthcoming
- **Meulemann, H.**: “Information and Entertainment in European Mass Media Systems: Preferences for and Uses of Television and Newspaper”, *European Sociological Review*, 2012, 28 (2), pp. 186-202
- Nieken, P., and **P.W. Schmitz**: “Repeated Moral Hazard and Contracts with Memory: A Laboratory Experiment”, *Games and Economic Behavior*, 2012, 75 (2), pp. 1000-1008
- Ohlendorf, S., and **P.W. Schmitz**: “Repeated moral hazard and contracts with memory: The case of risk-neutrality”, *International Economic Review*, 2012, 53 (2), pp. 433-452

- **Pilz, M.:** “Modularisation of vocational training in Germany, Austria and Switzerland: parallels and disparities in a modernisation process”, *Journal of Vocational Education & Training*, 2012, 64 (2), pp. 169-183
- **Schlüter, E.,** and E. Davidov: “Contextual Sources of Perceived Group Threat: Negative Immigration-Related News Reports, Immigrant Group Size and their Interaction, Spain 1996-2007”, *European Sociological Review*, forthcoming
- **Schmitz, P.W.,** and T. Tröger: “The (sub-) optimality of the majority rule”, *Games and Economic Behavior*, 2012, 74 (2), pp. 651-665
- Ulaga, W., and **W. Reinartz:** “Hybrid offering: How manufacturing firms combine goods and services successfully”, *Journal of Marketing*, 2011, 75 (6), pp. 5-23

3.1.2 Category B

- Artmann, S., P. Finter, and **A. Kempf:** “Determinants of Expected Stock Returns: Large Sample Evidence from the German Market”, *Journal of Business Finance and Accounting*, forthcoming
- **Badunenko, O.,** D.J. Herderson, and S. Kumbhakar: “When, Where and How to Perform Efficiency Estimation”, *Journal of the Royal Statistical Society*, forthcoming
- **Berger, T.:** “Estimating Europe's natural rates”, *Empirical Economics*, 2011, 40 (2), pp. 521-536
- **Berger, T.:** “The dynamics of short and long-run capital mobility: Evidence from a time-varying parameter error-correction model”, *Applied Economics*, 2012, 44 (19), pp. 2491-2498
- **Berger, T.,** and G. Everaert: “Is the Impact of Labour Taxes on Unemployment Asymmetric?”, *Macroeconomic Dynamics*, forthcoming
- **Berger, T.,** and F. Heylen: “Differences in hours worked in the OECD: institutions or fiscal policies?”, *Journal of Money, Credit and Banking*, 2011, 43 (7), pp. 1333-1369
- **Berger, T.,** and B. Kempa: “Bayesian Estimation of the output gap for a small open economy: The case of Canada”, *Economics Letters*, 2011, 112 (1), pp. 107-112
- **Berger, T.,** and B. Kempa: “Taylor rules and the Canadian-US equilibrium exchange rate”, *Journal of International Money and Finance*, 2012, 31 (5), pp. 1060-1075
- **Biemann, T.,** A. Fasang, and D. Grunow: “Do economic globalization and industry growth destabilize careers? An analysis of career complexity and career patterns over time”, *Organization Studies*, 2011, 32 (12), pp. 1639-1663
- **Biemann, T.:** “A transition-oriented approach to optimal matching”, *Sociological Methodology*, 2011, 41 (1), pp. 195-221
- **Bierbrauer, F.:** “Distortionary Taxation and the Free-Rider Problem”, *International Tax and Public Finance*, forthcoming
- **Bonenkamp, U., C. Homburg,** and **A. Kempf:** “Fundamental Information in Technical Trading Strategies”, *Journal of Business Finance and Accounting*, 2011, 38 (7-8), pp. 842-860
- **Careja, R.:** “Path to Policy Coherence to Create Market Economies in Central and Eastern Europe”, *International Political Science Review*, 2011, 32 (3), pp. 345-366
- Chesney, M., and **A. Kempf:** “The Value of Tradeability”, *Review of Derivative Research*, forthcoming
- Dahl, S., and **U. Derigs:** “Cooperative planning in express carrier networks – An empirical study in the effectiveness of a real-time decision support system”, *Decision Support Systems*, 2011, 51 (3), pp. 620-626

- **Derigs, U.**, J. Gottlieb, J. Kalkoff, M. Piesche, F. Rothlauf, and U. Vogel: "Vehicle routing with compartments: Applications, modelling and heuristics", *Operations Research Spectrum*, 2011, 33 (4), pp. 885-914
- **Derigs, U.**, and S. Friederichs: "Air Cargo Scheduling – Integrated Models and Solution Procedures", *Operations Research Spectrum*, forthcoming
- Deutscher, C., B. Frick, **O. Gürtler**, and J. Prinz: "Sabotage in Tournaments with Heterogeneous Contestants: Empirical Evidence from the Soccer Pitch", *Scandinavian Journal of Economics*, forthcoming
- **Dieckhöner, C.**: "Simulating Security of Supply Effects of the Nabucco and South Stream Projects for the European Natural Gas Market", *Energy Journal*, 2012, 33 (3), pp.153-181
- **Doerrenberg, P.**, and A. Peichl: "Progressive Taxation and Tax Morale", *Public Choice*, forthcoming
- Fahr, R., and **B. Irlenbusch**: "Who follows the crowd – Groups or individuals?", *Journal of Economic Behavior & Organization*, 2011, 80 (1), pp. 200-209
- **Fetchenhauer, D.**, and D. Dunning: "Betrayal aversion versus principled trustfulness – How to explain risk avoidance and risky choices in trust games", *Journal of Economic Behavior and Organization*, 2012, 81 (2), pp. 534-541
- Fischbach, K., J. Putzke, and **D. Schoder**: "Co-Authorship Networks in Electronic Markets Research – An Exploratory Study", *Electronic Markets*, 2011, 21 (1), pp. 19-40
- Fürtjes, O., and **J. Hagenah**: "Fußball und seine Entproletarisierung. Zum sozialstrukturellen Wandel der Kickerleserschaft von 1954 bis 2005", *Kölner Zeitschrift für Soziologie und Sozialpsychologie*, 2011, 63 (2), pp. 279-300
- Gebhardt, G., and **F. Höffler**: "How competitive is cross-border trade of electricity? Theory and evidence from European electricity markets", *Energy Journal*, 2013, 34 (2), pp. 125-154
- Giebe, T., and **O. Gürtler**: "Optimal Contracts for Lenient Supervisors", *Journal of Economic Behavior & Organization*, 2012, 81 (2), pp. 403-420
- **Goerres, A.**, and **K. Prinzen**: "Can We Improve the Measurement of Attitudes Towards the Welfare State? A Constructive Critique of Survey Instruments with Evidence from Focus Groups", *Social Indicators Research*, forthcoming
- **Goerres, A.**, and **K. Prinzen**: "Using mixed methods for the analysis of individuals: A review of necessary and sufficient conditions and an application to welfare state attitudes", *Quality and Quantity*, 2012, 46 (2), pp. 415-450
- Greiner, B., **A. Ockenfels**, and **P. Werner**: "The Dynamic interplay of inequality and trust – An experimental study", *Journal of Economic Behavior & Organization*, 2012, 81 (2), pp. 355-365
- **Gürtler, O.**, **J. Münster**, and P. Nieken: "Information Policy in Tournaments with Sabotage", *Scandinavian Journal of Economics*, forthcoming
- **Hafner, Ch.**, and **H. Manner**: "Dynamic stochastic copula models: Estimation, inference and applications", *Journal of Applied Econometrics*, 2012, 27 (2), pp. 269-295
- Hautsch, N., **D. Hess**, and D. Veredas: "The impact of macroeconomic news on quote adjustments, noise, and informational volatility", *Journal of Banking and Finance*, 2011, 35 (10), pp. 2733-2746
- Hautsch, N., **D. Hess**, and C. Müller: "Price Adjustments to News with Uncertain Precision", *Journal of International Money and Finance*, 2012, 31 (2), pp. 337-355

- Heinrichs, N., **D. Hess**, **C. Homburg**, M. Lorenz, and **S. Sievers**: “Extended Dividend, Cash Flow and Residual Income Valuation Models: Accounting for Deviations from Ideal Conditions”, *Contemporary Accounting Research*, forthcoming
- **Höffler, F.**, and S. Kranz: “Legal unbundling can be a ‘Golden Mean’ between vertical integration and vertical separation”, *International Journal of Industrial Organization*, 2011, 29 (5), pp. 576-588
- **Hoppe, E.I.**, **D.J. Kusterer**, and **P.W. Schmitz**: “Public-private partnerships versus traditional procurement: An experimental investigation”, *Journal of Economic Behavior and Organization*, forthcoming
- **Hoppe, E.I.**, and **D.J. Kusterer**: “Behavioral Biases and cognitive reflection”, *Economic Letters*, 2011, 110 (2), pp. 97-100
- **Jacob, M.**: “Siblings and Social Inequality of Women in First- and Second-Tier Institutions of Higher Education in Germany”, *Higher Education (Special Issue)*, 2011, 61 (3), pp. 277-291
- **Jacob, M.**, and D. Reimer: “Differentiation in higher education and its consequences for social inequality: introduction to a special issue”, *Higher Education (Special Issue)*, 2011, 61 (3), pp. 223-227
- **Kempf, A.**, O. Korn, and M. Uhrig-Homburg: “The Term Structure of Illiquidity Premia”, *Journal of Banking and Finance*, 2012, 36 (5), pp. 1381-1391
- Kittsteiner, T., **A. Ockenfels**, and N. Trhal: “Heterogeneity and Partnership Dissolution Mechanisms. Theory and Lab Evidence”, *Economics Letters*, forthcoming
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- **Schulz-Nieswandt, F.:** “Bemerkungen zur gemeinwirtschaftlichen, einschließlich genossenschaftlichen Einzelwirtschaftslehre und Sozialpolitikwissenschaft im System der Wissenschaft von der Gesellschaftsgestaltungspolitik”, *Zeitschrift für öffentliche und gemeinwirtschaftliche Unternehmen*, 2011, 34 (1), pp. 100-109
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3.1.4 Selected Books, Textbooks and Further Publications

Books and Textbooks

- **Biela, J., A. Hennl, and A. Kaiser:** “Policymaking in Multilevel Systems. Federalism, Decentralisation, and Performance in OECD Countries”, Colchester, ECPR Press, 2012

- Fromhold-Eisebith, M., and **M. Fuchs**: “Industrial Transition. New Global-Local Patterns of Production, Work, and Innovation”, Burlington, Ashgate, 2012
- **Kuntz, L.**, and M. Bazan: “Management im Gesundheitswesen: Diskussionspapiere des Arbeitskreises „Ökonomie im Gesundheitswesen“ der Schmalenbach-Gesellschaft für Betriebswirtschaft e.V.”, Wiesbaden, Springer, 2012
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- **Pilz, M.**: “The future of Vocational Education and Training in a changing world”, Wiesbaden, Springer, 2012
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Further Publications

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- **Dilger, B.**, and R. Pechuel: “Ideas-into-Action Camps – Empowering the Individual Learner through Design- and Game-Based E-Learning”, in: *World Conference on E-Learning in Corporate, Government, Healthcare, and Higher Education*, 2011, Chesapeake, VA, pp. 1154-1158
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- **Gürtler, O.,** and M. Kräkel: “On the Virtues of Hiring Lemons”, *Managerial and Decision Economics*, forthcoming
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- Kaletsch, A., and **A. Sunyaev:** “Privacy engineering: personal health records in cloud computing environments”, *Proceedings of thirty second international conference on information systems (ICIS)*, Shanghai, China, 4-7 December 2011, Paper 2
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- **Li, J.**, and **M. Pilz**: “Vorberufliche Bildung in Deutschland und China - ein curriculärer Vergleich”, *Tertium Comparationis – Journal für Internationale und Interkulturell Vergleichende Erziehungswissenschaft*, 2011, 17 (2), pp. 137-158
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- Lönnqvist, J.-E., **G. Walkowitz**, M. Verkasalo, and P. Wichardt: “Situational Power Moderates the Influence of Self-Transcendence vs. Self-Enhancement Values on Behavior in Ultimatum Bargaining”, *Journal of Research in Personality*, 2011, 45 (3), pp. 336-339
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- Lorenzen, M., **I. Maurer**, and U. Staber: “Special Issue: Space and inter-organizational relations”, *Industry and Innovation*, 2012, 19 (3), pp. 181-186
- Lotz, S., A. Baumert, T. Schlösser, F. Gresser, and **D. Fetchenhauer**: “Individual differences in third-party interventions – How justice sensitivity and moral emotions shape altruistic punishment”, *Negotiation and Conflict Management Research*, forthcoming
- **Mellis, W.**, **C. Loebbecke**, and R. Baskerville: “Requirements Uncertainty in Contract Software Development Projects”, *Journal for Computer Information Systems*, forthcoming
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- Milinski, M., and **B. Rockenbach**: “On the interaction of the stick and the carrot in social dilemmas”, *Journal of Theoretical Biology*, 2012, 299, pp. 139-143
- Müsgens, F., and **A. Ockenfels**: “Design von Informationsfeedback in Regelenergiemärkten”, *Zeitschrift für Energiewirtschaft*, forthcoming
- Mulder, C., and **M. Wagner**: “Moving after Separation: The Role of Location-specific Capital”, *Housing Studies*, 2012, iFirst article, pp. 1-14
- **Ockenfels, A.**, and A.E. Roth: “Ending Rules in Internet Auctions: Design and Behavior”, *The Handbook of Market Design*, forthcoming
- **Ockenfels, A.**, and P. Resnick: “Negotiating reputations”, *The Oxford Handbook of Conflict Resolution*, forthcoming
- **Rockenbach, B.**, and M. Milinski: “To qualify as a social partner humans hide severe punishment though their observed cooperativeness is decisive”, *Proceedings of the National Academy of Science of the United States of America (PNAS)*, 2011, 105 (45), pp. 18307-18312
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- **Semrau, T.**, and **S. Sigmund**: “Networking Ability and the Financial Performance of New Ventures: A Mediation Analysis among Younger and More-Mature Firms”, *Strategic Entrepreneurship Journal*, forthcoming
- **Semrau, T.**, and A. Werner: “The Two Sides of the Story: Network Investments and New Venture Creation”, *Journal of Small Business Management*, 2012, 50 (1), pp. 159-180

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- **Werner, P.**: “Wages, Inequity and Questions about Incentive Schemes”, *The Oxford Handbook of Conflict Resolution*, forthcoming

3.2 Conferences attended by Ph.D. Students and Postdocs in 2011/2012

In this section, conference presentations of our Ph.D. students and Postdocs for which a grant was given are listed. A list of these conferences can be found in section 4.3. It should be noted, however, that the financial support is limited per chair. So there are further conference attendances by our Ph.D. students and Postdocs, which are not listed below. Furthermore, not all prestigious international conferences are included in the grant allocation system.

Business Administration

Academy of Management

- Brekalo, L., S. Albers and W. Delfmann: Logistics Alliance Management Capabilities – Where are they?

American Accounting Association

- Baumgarten, D. and M. Berens: Analyst’s Implied Cost Forecast and Cost Stickiness
- Klettke, T.: Does analysts’ general forecast effort have an impact on earnings forecast accuracy?

American Finance Association

- Pucker, O.: The Good, The Bad, and The Lucky: Projected Earnings Accuracy and Profitability of Stock Recommendations
- Pütz, A.: The Valuation of Hedge Funds Equity Positions

Deutscher Betriebswirtschaftler-Tag der Deutschen Schmalenbachgesellschaft

- Pick, V.: Einfluss von Organisation, Ausstattung und Personal auf medizinischen und ökonomische Outcome neonatologischer Intensivstationen

European Accounting Association

- Baumgarten, D., and M. Berens: Analysts’ Implied Cost Forecasts and Cost Stickiness
- Dicke, K.: Implied Risk Premium and the Business Cycle
- Klettke, T.: Does analysts’ general forecast effort have an impact on earnings forecast accuracy?
- Müller, Chr.: Dividend Changes and the Revision of Earnings Persistence Conditional on Investors’ Prior Information

European Finance Association

- Pütz, A.: The Valuation of Hedge Funds Equity Positions

European Group of Organizational Studies

- H. Wilhelm, and J. Chromik: Organizational routines as enactors of formal standards: A fuzzy-set analysis of treatment routine standardization in hospitals

European Marketing Academy

- Bekk, M.: A place like me: Holiday destination-holiday maker personality fit predicts satisfaction with tourist destination and recommendation
- Bruno, P.: When a warm ad leaves you cold – The moderating role of temperature on the effectiveness of warmth in advertising
- Eisenbeiß, M.: The deal is on: Understanding and managing deal-of-the-day promotions
- Klein, K., and J.-M. Becker: What makes a company attractive? - Choose your "weapons" right in the "war for talents"
- Rühle, A., and J.-M. Becker: How retail brands can positively influence consumers' purchase decisions for national brands
- Zingal, F.: Does paying customers pay off? Consumer response to negative prices

Financial Management Association

- Altuntas, M.: Governance and Shareholder Response to Appointments of a Chief Risk Officer
- Dicke, K.: Information Content Drives Risk Premium of Macroeconomic News on Bond and Stock Markets
- Immenkötter, P.: Optimal Leverage, its Benefits, and the Business Cycle
- Immenkötter, P.: How much is Too Much? Debt Capacity and Financial Flexibility
- Orbe, S.: Irrationality or Efficiency of Macroeconomic Survey Forecasts? Implications from the Anchoring Bias Test
- Pucker, O.: Sell Side Recommendations during Booms and Busts
- Pucker, O.: The Good, The Bad, and The Lucky: Projected Earnings Accuracy and Profitability of Stock Recommendations
- Wende, S.: Capital Market Development, Competition, Property Rights, and the Value of Insurer Product-Line Diversification: A Cross-Country

Informs Annual Meeting

- Wittland, M.: The Prescriptive Space of Procedural Rationality in Top Management Team Decision Making

Marketing Science Conference

- Bleier, A.: The Closer the Better? Investigating the Effects of Retargeting as a Method of Personalized Online Advertising
- Bleier, A.: Right Ad, Wrong Time? A Field Experiment on the Effects of Retargeting on Online Shopping Behavior
- Elsner, M.: What's in a Story? Factors influencing Consumption and Propagation of Social Media Content
- Eisenbeiss, M.: The deal is on: Understanding and managing deal-of-the-day promotions

- Himme, A.: Being Second and Still Being First: A Multiple-Market Approach to the Order of Entry-Research
- Hornig, T.: Valuing Growth: How Marketing Contributes to Value from Future Profit Growth
- Orbach, D.: Forward Integration into Retailing: Motives, Channel Structure and Performance
- Schollmeyer, T.: Genre Dynamics – Disentangling the Joint Influence of Demand and Supply

Economics

Computational Statistics

- Bazovkin, P.: Robust Linear Programming with Coherent-Risk Constraints

Econometric Society

- Huesmann, K.: Constraints on Matching Markets Based on Moral Concerns

Economic Science Association

- Fugger, N.: Trust in Procurement Interactions
- Ilieva, L.: Favoritism in Auctions: An Experimental Analysis
- Kusterer, D.: Conflicting Tasks and Moral Hazard: Theory and Experimental Evidence
- Kusterer, D.: Leniency in feedback: The role of uncertainty
- Reggiani, T.: Severity vs. Leniency Errors in Performance Appraisal - A Real Effort Experiment
- Stauf, J.: Risk Taking in a Social Context
- Ter Meer, J.: Lying and Public Goods: Can Punishment Still Be Effective?
- Waibel, C.: What Drives Fraud in a Credence Goods Market – Evidence From A Field Experiment
- Werner, P.: Are efficiency wages equality wages? Exogenously induced fairness norms in working environments

European Association of Labour Economics

- Kampkötter, P.: The impact of the financial crisis on non-executive compensation in banks and financial services institutions

European Economic Association

- Gretschko, V.: Information acquisition during a descending auction
- Waibel, C.: What Drives Fraud in a Credence Goods Market – Evidence From A Field Experiment
- Wetzel, H.: Transport and CO₂: Productivity Growth and Carbon Dioxide Emissions in the European Commercial Transport Industry

Institute of Mathematical Statistics

- Bazovkin, P.: Non-Parametric Geometrical Framework for Calculating the Optimal Portfolio
- Glombek, K.: A Jarque-Bera test for sphericity of a large-dimensional covariance matrix

Spring Meeting of Young Economists

- Huesmann, K.: Constraints on Matching Markets Based on Moral Concerns

Verein für Socialpolitik

- Gössl, F.: Mergers in bidding markets
- Groneck, M.: Subjective Survival Beliefs in a Canonical Life-Cycle Consumption Model
- Kusterer, D.: Conflicting Tasks and Moral Hazard: Theory and Experimental Evidence
- Werner, P.: 'Hiding behind a small cake' in a newspaper dictator game

Sociology and Political Sciences

American Political Science Association

- Goerres, A.: Grooming the Institutional Landscape or Pushing for Deregulation? An Empirical Analysis of Party Donations by the 100 Largest German Companies in 1984-2005
- Schultz, D.: How much do Citizens need to know to cast a Strategic Vote?

American Sociological Association

- Deindl, C.: Intergenerational Transfers to Adult Children in Europe: Do Social Policies Matter?

Deutsche Gesellschaft für Psychologie: Tagung der „Sektionen“ (1-jähriger Turnus)

- Stavrova, O.: Why are religious people happy? A social norms explanation

Deutsche Gesellschaft für Soziologie

- Deindl, C.: Unterstützungsnetzwerke Kinderloser im Alter in Europa
- Hagenah, J.: Sterben in Deutschland und der Schweiz die Zeitungsleser aus?

Deutsche Vereinigung für Politische Wissenschaft

- Gläser, C.: Protest 'von unten' statt Elitenkonsens? Typen von Protestereignissen mit EU-Bezug
- Schafföner, T.: „Die versprechen doch eh alles das gleiche“: Der Einfluss ökonomischer Globalisierung auf die Unterscheidbarkeit von Parteiprogrammen

ESRA: European Survey Research Association

- Bennett, J.: Employment Protection Legislation: Contrasting Effects on Individual Unemployment Risks
- Schmidt, A.: Subjective Social Mobility and Preferences for Redistribution
- Stavrova, O.: Why are religious people happy? A social norms explanation

European Research Conferences by the European Science Foundation

- Stavrova, O.: Why are religious people happy? A social norms explanation

European Sociological Association

- Gläser, C.: Protest in the EU multilevel system. Participation from below
- Norrie, R.: Religion, Stage & Civil Society. A Multilevel Analysis of the European Value Survey

- Pfortner, T.-K.: Poverty and health in Europe: a multilevel analysis with data from EU-SILC 2006
- Prinzen, K.: Individuals' Views on Pension and Pension Reform in an Ageing Society

International Association for Research in Economic Psychology

- Cordaro, F.: The value of nostalgic products
- Schlösser, T.: Paid well – but the system stinks! Perceived Fairness in Real-Effort Tasks as a Function of Equitability
- Stangl, T.: A conceptual framework for affective misforecasting in the consumer context
- Susewind, M.: When moral consumption makes people lazy about good deeds: Moral self completion through consumption

International Sociological Association (2-jähriger Turnus)

- Deindl, C.: Cultural and Material Resources of Parents and Grandparents: Effects on Educational Outcome across Three Generations in 13 European Countries

3.3 Completed Ph.D. Theses in 2011/2012

1. Alich, Saskia: Angehörige erwachsene Menschen mit Behinderung – Ein Problemaufriss: empirisch-exemplarische Darstellung zur Lebenslage Angehöriger von Menschen mit Behinderung in Einrichtungen der Behindertenhilfe
2. Altuntas, Muhammed: Market Entry and Enterprise Risk Management – Three Essays on Financial Services Firms
3. Annen, Silvia: Anerkennung von Kompetenzen. Kriterienorientierte Analyse ausgewählter Verfahren in Europa
4. Artmann, Sabine Birgitt: Renditeanomalien in Deutschland und den USA
5. Auer-Neuberg, Stephanie Christine: Routinen und Charakteristika dynamischer Fähigkeiten von Unternehmen – Eine qualitative Studie in den Bereichen Neuproduktentwicklung und Personal in der chemischen Industrie
6. Bär, Michaela: Gemeinsam statt Einsam? – Teammanagement bei Investmentfonds
7. Baumgarten, Daniel: The Cost Stickiness Phenomenon - Causes, Characteristics, and Implications for Fundamental Analysis and Financial Analysts' Forecasts
8. Becker, Jan-Michael: Essays on Uncovering and Treating Unobserved Heterogeneity
9. Becker-Peth, Michael: Behavioral Supply Chain Contracting: Decision Biases in Behavioral Operations Management
10. Berger, Johannes: Compensation, Performance and Selection – Empirical Studies on the Effectiveness in Incentive Schemes in Firms
11. Berninger, Ina: Employment and the transition to parenthood: Do family policies, gender roles or partnership characteristics matter?
12. Blumentritt, Thomas Günther: On Copula Density Estimation and Measures of Multivariate Association
13. Breuer, Kathrin Anne: The Evaluation of Human Resource Management Practices – Empirical Studies on Subjective Performance Evaluation, Target Agreements, and Intra-Firm Trainings
14. Brüggemann, Ulf: Essays on the economic consequences of mandatory IFRS reporting around the world

15. Brühl, Bernhard: Analyses of the Automobile, Insurance and Insurance Intermediation Market: Empirical Evidence from Germany—Three Essays
16. Bühne, Jan-André: Ökonomische Hemmnisse bei der Markteinführung kooperativer Fahrzeugsicherheitssysteme - Potenzielle Marktversagenstatbestände und Strategien zu deren Überwindung
17. Caspers, Svenja Inga Verena: Kognitive Verarbeitung wertbasierter Entscheidungen bei Führungskräften – eine neuropsychöökonomische Studie
18. Chandogová, Katarína: Die Geldpolitik der Slowakischen Nationalbank seit der Systemtransformation
19. Chludek, Astrid K.: The Impact of Deferred Taxes on Firm Value – Three Empirical Studies on the Cash Flow and Value Relevance of Deferred Taxes and Related Disclosures
20. Döring, Nicola: Teilung von fondsgebundenen Versicherungen im Rahmen des neuen Versorgungsausgleichs
21. Drachter, Kerstin: Entscheidungsprozesse im Fondsmanagement
22. Elbracht, Hans Christian: Statistische Methoden zur Quantifizierung und Schätzung des Loss Given Default
23. Erdorf, Stefan: Corporate Diversification and Dependence: Valuation of Multi Business Firms and Basket Default Swaps
24. Esakova, Nataliya: European Energy Security – Analysing the EU-Russia Energy Security regime in terms of interdependence theory
25. Fischer, Hendrik K.: Konsum im Kaiserreich. Eine statistisch-analytische Untersuchung privater Haushalte im wilhelminischen Deutschland
26. Gell, Sebastian: Determinants of Earnings Forecast Error, Earnings Forecast Revision and Earnings Forecast Accuracy
27. Gerke, Mareike: Anforderungen an Partnerschaften. Eine qualitative Inhaltsanalyse von Kontaktanzeigen aus dem Internet
28. Gießelmann, Marco: Die Auswirkungen arbeitsmarktpolitischen Wandels auf die materiellen Lebensbedingungen von Erwerbstätigen in Deutschland
29. Göcmen Yeginoglu, Ipek: The Politics of Religiously Motivated Welfare Provision
30. Haferkamp, Lars: Analyse der Wirkung von Nutzer-Feedback auf die Entwicklungszeit komplexer Softwareprodukte
31. Heinecke, Susanne: Die deutsche Russlandpolitik 1991 – 2005 – Entwicklungen und gesellschaftliche Einflüsse in außenpolitischen Entscheidungsprozessen
32. Heinrichs, Nicolas: Firm Valuation: Consistent Financial Planning and Corporate Diversification
33. Herbertz, Claus Ortwin: Compensation, Favoritism, and Adverse Selection – Essays on Managerial Incentives in Firms
34. Höse, Alexander: Die Bedeutung Europas in der Außenpolitik der USA seit dem Ende des Ost-West-Konflikts. Salienz und Europabilder in der amerikanischen Exekutive und Legislative.
35. Holtvogt, Nadine: The Service Routing Problem – Modeling and Solution Approaches
36. Huang, Hui-Ling: Die Beziehungen zwischen der EU und der VR China nach dem Ost-West-Konflikt
37. Karadag, Roy: Political Capitalisms. Power, Elites and the Economy in Turkey and the Philippines

38. Käuferle, Monika: Effective Multichannel Distribution Strategy
39. Keutel, Marcus: Fallstudienforschung in der Disziplin "Information Systems": Kritische Analyse der aktuellen Anwendung, Verbesserungsvorschläge und Beispiele aus dem Kontext "Anforderungsunsicherheit"
40. Kimmeskamp, Vera: Konfiguration von Messelogistikdienstleistern – Eine empirische Untersuchung des weltweiten Marktes
41. Klein, Kristina: Essays on the Effects of Brand Names and Prices on Consumer Behavior
42. Kohlhase, Thomas: Die Entwicklung des Bausparwesens in der Bundesrepublik Deutschland in der Zeit zwischen 1949 und 1990. Eine Institutionenökonomische Analyse
43. Krämer, Luis-Martin: Die Energiesicherheit Europas in Bezug auf Erdgas und die Auswirkungen einer Kartellbildung im Gassektor
44. Kübler, Mirco: Integration des internen Ratings in das Firmenkreditgeschäft der Primärkreditgenossenschaften – Eine empirische Studie
45. Lange, Maximilian: Bildungs- und arbeitsmarktpolitische Implikationen der Überqualifizierungsforschung. Was bringt die Bologna-Reform?
46. Liekenbrock, Bernhard: Management und Bilanzierung von Zinsschrankenrisiken – Quantitative Rechts – und quantitative Steuerwirkungsanalyse
47. Lochner, Stefan: The Economics of Natural Gas Infrastructure Investments - Theory and Model-based Analysis for Europe
48. Loheide, Boris: Beef around the world – Das erste Kapitel der Globalisierungsgeschichte
49. MacInerney-May, Kieran: The Value of Dynamic Capabilities for Strategic Management
50. Maldonado, Luis: Helping the Poor in Latin America: Threes Studies on Public Transfers, Social Services, and Poverty in Different Institutional Contexts
51. Malik, Alexander: Risikomanagement in der Berufsunfähigkeitsversicherung: Eine komparativ – statische Szenarioanalyse zur Beurteilung ausgewählter Strategien der Privatversicherung
52. Marx, Paul: Die Entwicklung des Normalarbeitsverhältnisses in Deutschland und in vergleichender Perspektive
53. Mensching, Johannes Ole: Can we trust trust explanations? An experimental illustration of how outcome based accounts of trust struggle to explain a basic phenomenon of human life
54. Mokwa, Christopher Frederik: Valuation and Default Risk Assessment in Venture Capital Investments - The Impact of Biases in Management Forecasts and the Relevance of Selected Financial and Non-Financial Information from Due Diligence Documents
55. Monti, Alessandro: Der Preis des "weißen Goldes" – Preispolitik und –strategie im Merkantilssystem am Beispiel der Porzellanmanufaktur Meißen 1710 – 1830
56. Mükusch Caroline: Inwieweit ist das Konzept „Vernetztes Sicherheit“ dazu geeignet, den gegenwärtigen und zukünftigen Herausforderungen im Bereich deutscher Energiesicherheit zu entsprechen und diese zu bewältigen?
57. Müller, Julia M.: C'è posta per te - Direkte Kommunikation zwischen Parteien und Wählern im italienischen Parteiensystem der Zweiten Republik

58. Neumann, Conrad: Fundamentale Mobilfunkinnovationen in Deutschland - Eine wettbewerbsökonomische Analyse
59. Nicolosi, Marco: The Economics of Renewable Electricity Market Integration
60. Niehues, Judith: Income Inequality of Opportunity and Redistributive Policies
61. Nüßler, Ariette: Congestion and Redispatch in Germany - A Model-based Analysis of the Development of Redispatch
62. Orbach, Dominik: Forward Integration into Retailing: Motives, Channel Structure and Performance
63. Park, Myung-Joon: Chances and Limits of Experimental Corporatism in Transition Societies – The South Korean Case (1990-2003) in Comparison to Spain (1977-1986)
64. Paulus, Moritz: The Economics of International Coal Markets
65. Pelger, Christoph: Integration von externer und interner Unternehmensrechnung – Eine ökonomische Analyse
66. Pick, Verena: Der Einfluss von Personal, Organisation und Zusammenarbeit auf die Leistungsfähigkeit von Intensivstationen – Ergebnisse einer interdisziplinären Studie im Bereich Neonatologie
67. Püschner, Franziska: Analyse der regionalen psychiatrischen Versorgung im Rhein-Kreis Neuss aus Patienten- und Versorgerperspektive
68. Pütz, Alexander: The Behavior of Institutional Investors: Three Essays
69. Riedel, Manuela: Minderheitenschutz als Spannungsfeld von Werten und Sicherheitsinteressen in EU-Erweiterungsprozessen
70. Ruppert, Martin: Contributions to Static and Time-Varying Copula-based Modeling of Multivariate – Association with Applications to Financial Time-Series
71. Saffert, Peter: Advertising Effectiveness – The Role of Awards, Creativity, and Cross-Channel Effects
72. Schlagwein, Daniel: Open Value Creation
73. Sauerbrey, Julia: Geschlechterunterschiede in Kooperation und Wettbewerb – Gemeinsam und gegeneinander: Geschlecht, Gene und Gesellschaft
74. Schlömer, Maren: Ausprägungsgrade dynamischer Fähigkeiten als Erklärungsfaktor interorganisationaler Leitungsdifferenzen der Beschaffung – Eine empirische Untersuchung kleiner und mittlerer Unternehmen der verarbeitenden Gewerbes
75. Schmidt, Andreas J.: Urheberrechtsverletzungen in der Digitalen Netzökonomie: Eine ökonomische Analyse zu den veränderten Rahmenbedingungen
76. Schmid, Johann: Clausewitz und die „stärkere Form des Kriegführens“ – Zur Dialektik von Angriff und Verteidigung
77. Schönemann, Nina: RFID-basierte interorganisatorische Informationssysteme
78. Schorr, Bettina: Mobilisierung, Protest und Strategien in Aktion. Die Protestwelle in Bolivien 2000-2005 und ihre politischen Folgen
79. Schröder, Georg: Wie werden Interessen von moralischen Argumenten beeinflusst? Eine empirische Untersuchung, wie moralische Argumente die Formulierung und Durchsetzung wirtschaftlicher Interessen in Diskussionen um Produktionsverlagerung beeinflussen
80. Schulz, Frowin: Quadratic Variation of Financial Asset Prices – Theoretical Approaches and Empirical Evidence on Power Derivatives
81. Schumacher, Nadine Maren: Interne Markenführung – Identitätsbasiertes Behavioral Branding in Luxusmarkenunternehmen

82. Siemaszko, Olaf: Die Entwicklung des preußisch-oberschlesischen Eisenhüttenwesens in der Zeit von 1741-1860 – Eine Untersuchung auf empirischer Basis
83. Silwedel, Philipp: Auswirkungen der Integration in den Arbeitsmarkt für Migranten mit gesundheitlichen Einschränkungen: Ergebnisse eines Modellprojekts
84. Sommeregger, Andreas: Soft Power und Religion – Der Heilige Stuhl in den internationalen Beziehungen
85. Spies, Dennis Ch.: The Impact of Party Competition on the Individual Vote Decision: The Case of Extreme Right Parties
86. Stöber, Jan Stefan: Contingency Contracting Aspekte ziviler Leistungserbringung im militärischen Einsatzgebiet - Ein strukturierter Vergleich der Ansätze von Vorreitern und Nachzüglern im Zeitraum 2003 bis 2008
87. Täschner, Anna: Konstante Dualität: Mensch und Staat bei Immanuel Kant. Zu den anthropologischen Grundlagen seiner politischen Theorie
88. Tekin, Funda: The Path of Differentiate Integration at Work – Developing an Analytical Framework for Differentiation: The Case of the Area of Freedom, Security and Justice
89. Tran, Duc Hung: Essays zum Einfluss der Corporate Governance auf Rechnungslegung und Kapitalkosten
90. Turhan, Ebru: Interests vs. Norms: The European Council Decisions Related to Turkey's Accession to the European Union
91. Uthoff, Philipp: Methoden zur Modellierung den Renditezeitreihen am Beispiel des Deutschen Aktienindex
92. van Baal, Sebastian: Das Preissuchverhalten der Konsumenten: Ein verhaltensökonomisches Erklärungsmodell auf der Basis der Theorie des Anspruchsniveaus
93. Vogel, Ulrich Jürgen: A flexible metaheuristic framework for solving rich vehicle routing problems
94. Wagner, Nils: A Descriptive and Normative Analysis of Marketing Budgeting
95. Wiechers, Christof: Optimization and Diversification of Risky Portfolios under Uncertainty
96. Wildhirt, Klaus: Wissensmanagementstrategie zur Steigerung der Innovationsfähigkeit von Unternehmensberatungen – Eine empirische Analyse am Beispiel der Detecon International GmbH
97. Winter, Jens-Ulrich: Leasing aus institutionenökonomischer Sicht
98. Wissen, Ralf: Die Ökonomik unterschiedlicher Ausbaudynamiken Erneuerbarer Energien im Europäischen Kontext. Eine modellbasierte Analyse
99. Zeumer, Sandra: Die Nachfolge in Familienunternehmen im Bergischen Land im Zeitraum des späten 18. bis zum beginnenden 20. Jahrhundert
100. Zhou, Nannan: Inequity Aversion, Overconfidence, and Group Performance

4. Enclosures

4.1 Professors at the WiSo Faculty

Cluster	Major Subject	Professor	Specialisation
<i>Business Administration</i>			
Accounting and Taxation	Controlling	Carsten Homburg	Management Accounting, Financial Accounting
	Taxation	Norbert Herzig	Business Taxation, Tax-Optimized Financial / Legal Structures, International Tax Planning, Tax Accounting
	Auditing	Christoph Kuhner	
	Accounting	Sönke Sievers	
Corporate Development	Human Resource Management	Dirk Sliwka	
	Human Resource Management	Thorsten Biemann	
	Corporate Development and Organization	Mark Ebers	
	Business Administration, Corporate Development and Organization	Thorsten Semrau	Entrepreneurship, Innovation, Change, Networks
	Business Policy and Logistics	Werner Delfmann	Business Strategy in Global Supply Chains, Management of Logistics Service Providers, Aviation Management
	Corporate Development and Business Ethics	Bernd Irlenbusch	
Finance	Banking Management	Thomas Hartmann-Wendels	Risk Management, Regulation, Leasing
	Finance	Alexander Kempf	Asset Management, Risk Management, Financial Markets
	Finance	Monika Trapp	Credit Risk, Liquidity, Financial Markets
	Risk Management and Insurance	Heinrich Schradin	Value Based Management, Regulation and Accounting

Cluster	Major Subject	Professor	Specialisation
	Risk Management and Insurance	Sabine Wende	
	Corporate Finance	Dieter Hess	Corporate Finance, Financial Markets, Macroeconomic Risk
Health Economics	Health Care Management	Ludwig Kuntz	
Marketing	Retailing and Customer Management	Werner Reinartz	CRM, Marketing Strategy, Distribution channel management, Retailing Strategies, Customer Services
	Marketing and Retailing	Maik Eisenbeiss	Customer Relationship Management, Retailing, Marketing Channels
	Marketing and Brand Management	Franziska Völckner	Brand Management, Pricing, Preference Measurement
	Marketing and Market Research	Marc Fischer	Brand Management, Marketing Performance, Marketing-Mix, Optimization
Media and Technology Management	Media and Technology Management	Claudia Loebbecke	Media and Technology Strategies, Strategic Information Systems and New Media Applications and Business Models, Research Methods and Knowledge Management
Supply Chain Management	SCM and Management Science	Ulrich Thonemann	
	SCM and Management Science	Kai Hoberg	
	CM and Production SCM and Production	Horst Tempelmeier	Supply Chain Management, Logistics, Production Planning, Factory Planning Optimization
	SCM and Production	Dirk Briskorn	
	Business Policy and Logistics	Werner Delfmann	Business Strategy in Global Supply Chains, Management of Logistics Service Providers, Aviation Management
Information Systems	Information Management	Detlef Schoder	Ubiquitous Computing, E-Business/ E-Commerce, Social Media, Web Science, Social Network Analysis, Mass Customization

Cluster	Major Subject	Professor	Specialisation
	Decision Support Systems and Operations Research	Ulrich Derigs	Concept Design and Implementation of Specific Decision Support Systems; Quantitative Methods, Algorithms and Heuristics; OR-Models/Methods in Production & Logistics and Banking & Finance
	Information Systems Development	Werner Mellis	Agile Development, Concurrent Development, Quality Management
	Information Systems and Information Systems Quality	Ali Sunyaev	Development, Management and Quality of Information Systems, Management of Business Process and Business Analysis, and Management of Information Security
Economics			
	Institute of Energy Economics	Marc Oliver Bettzüge	Energy Economics and Policy, Incomplete Markets, Evolutionary Economics
	Institute of Energy Economics	Felix Höffler	Industrial Organization, Regulation, and Energy Economics
	Personnel and Organizational Economics	Oliver Gürtler	
	Economic Design and Behavior	Axel Ockenfels	Market Design; Experimental and Behavioral Economics; Competition Policy
	Media Economics	Horst M. Schellhaaß	Design of Media Markets, Media and Sports
	Contract Theory	Patrick Schmitz	Theory of Incentives; Principal-Agent Theory; Incomplete Contracting
	Information Economics	Achim Wambach	Auctions; Industrial Organization; Insurance Economics
	Behavioral and Experimental Economics	Bettina Rockenbach	Behavioral and Experimental Economics, Social Dilemmas, Game Theory
Economic Policy	Macroeconomics	Martin Barbie	

Cluster	Major Subject	Professor	Specialisation
and Public Finance			
	Macroeconomics	Tino Berger	Macroeconometrics, Time Series and Bayesian Econometrics
	Public Finance	Felix Bierbrauer	Public Good Provision and Mechanism Design
	Macroeconomics	Helge Braun	
	Macroeconomics	Peter Funk	Growth Theory, Inequality
	Labor Economics	David Jaeger	Education, Immigration, Conflict, and Applied Econometrics
	Macroeconomics	Alexander Ludwig	Macroeconomics and Public Finance; Computational Economics
	Industrial Economics and Applied Microeconometrics	Susanne Prantl	Innovation, Firm Entry, Regulation, Growth, Labor
Statistics and Econometrics	Statistics and Econometrics	Karl Mosler	Nonparametric and Parametric Methods of Multivariate Analysis, Risk Analysis, Measurement of Economic Inequality
	Economic and Social Statistics	Friedrich Schmid	Nonparametric Statistics, Multivariate Analysis, Analysis of Financial Data
	Econometrics	Hans Manner	Time Series Econometrics, Volatility and Dependence Modelling
	Applied Econometrics	Oleg Badunenko	
<i>Sociology and Political Sciences</i>			
Institutions and Markets	Economic and Business History	Carsten Burhop	
Sociology and Social Psychology	Empirical Social and Economic Research	Hans-Jürgen Andreß	Methods of Empirical Social Research; Labour Markets and Unemployment; Social Policy and Family Policy
	Sociology	Michael Wagner	Stability of Partnerships and Marriages; Deviant Behavior and

Cluster	Major Subject	Professor	Specialisation
			Educational Attainment of Pupils in Germany; Meta-analyses in the Social Sciences
	Sociology	Karsten Hank	Ageing and Family
	Sociology	Marita Jacob	Social stratification, Inequality, Labour market, Quantitative methods
	Sociology	Elmar Schlüter	Multilevel theories and methods in the social sciences, interethnic relations, political sociology, mass communication
	Sociology	Heiner Meulemann	Changes of attitudes and values, mass communication
	Economic and Social Psychology	Detlef Fetchenhauer	Trust, Evolutionary Psychology, Lay Perceptions of Economy
	Economic and Social Psychology	Erik Hölzl	Economic Decisions, Money Management, Consumer Psychology
Political Science	International Relations and Foreign Politics	Thomas Jaeger	Foreign Policy Analysis, Development of the International System
	Comparative Political Science	André Kaiser	Comparative Political Institutions, Comparative Political Economy, Empirical Democracy Theory
	Comparative Political Science	Christine Trampusch	Comparative Political Economy, Institutional Change, Case-oriented, comparative methods
	Comparative Social Research	Ingo Rohlfing	Social Science Methodology, Party Politics
	Political Philosophy and History of Ideas	Wolfgang Leidhold	Methods and Approaches in Comparative History of Ideas, Religious Ideas, Religious Organizations and Institutions
	Jean Monnet Chair for Political Science and European Affairs	Wolfgang Wessels	The Institutional and Constitutional Evolution of the Political System of the EU, EU's Role in the International System, Theories and Strategies

Cluster	Major Subject	Professor	Specialisation
			of European Integration
Multidisciplinary Social Sciences	Social Policy and Cooperative Systems	Hans Jürgen Rösner	Social Protection, Micro Finance, Social Risk Management
	Social Policy and Cooperative Systems	Frank Schulz-Nieswandt	Ageing, European Social Policy, Anthropology and Cultural History of Social Policy
	Business and Economic Education	Detlef Buschfeld	Vocational Education and Training in the Crafts Sector. Qualification and Curriculum
	Business and Economic Education	Matthias Pilz	Vocational Education and Training, International Comparative Research
	Business and Economic Education	Bernadette Dilger	Vocational Education and Training, HR-Education, Curriculum Research
	Economic and Social Geography	Martina Fuchs	Transnational Companies; International Division of Competencies; Labour Geography
Affiliated Faculty			
Max Planck Institute for the Study of Societies	Sociology	Jens Beckert	
	Sociology	Sigrid Quack	Transnational Institution Building, Institutional Change, Professions and Organizations
	Political Economy, Economy Sociology	Wolfgang Streeck	

4.2 Research Institutes (An-Institute) at the WiSo Faculty

Research Institut	Director(s)
Centre for Empirical Research in the Economic and Social Sciences (CERESS) <i>Zentrum für Empirische Wirtschafts- und Sozialforschung</i>	Hans-Jürgen Andreß, Karl Mosler, Alexander Kempf
Centre for Financial Research, CFR	Alexander Kempf

Research Institut	Director(s)
<i>Institut für Finanzmarktforschung</i>	
Center for Research in Retailing <i>Institut für Handelsforschung</i>	Werner Reinartz
FiFo Institute for Public Economics <i>Finanzwissenschaftliches Forschungsinstitut</i>	Felix Bierbrauer, Alexander Ludwig, Clemens Fuest, Klaus Mackscheidt
Institute of Banking Economics and Banking Law <i>Institut für Bankwirtschaft und Bankrecht</i>	Thomas Hartmann-Wendels
Institute for Broadcasting Economics <i>Institut für Rundfunkökonomie</i>	Heiner Meulemann, Detlef Schoder
Institute for Economic Policy <i>Institut für Wirtschaftspolitik</i>	Johann Eekhoff, Achim Wambach
Institute of Energy Economics <i>Energiewirtschaftliches Institut</i>	Marc Oliver Bettzüge, Felix Höffler
Institute of Insurance Science <i>Institut für Versicherungswissenschaft</i>	Heinrich Schradin
Institute for Trade Fair Management and Distribution Research <i>Institut für Messewirtschaft und Distributionsforschung</i>	Franziska Völckner, Werner Delfmann
Institute for Transport Economics <i>Institut für Verkehrswissenschaft</i>	Herbert Baum
Research Institute for Leasing <i>Forschungsinstitut für Leasing</i>	Thomas Hartmann-Wendels
Research Institute for Social- and Economic History <i>Forschungsinstitut für Sozial- und Wirtschaftsgeschichte</i>	Toni Pierenkemper
Research Institute for Vocational Education and Training in the Crafts Sector <i>Forschungsinstitut für Berufsbildung im Handwerk</i>	Detlef Buschfeld
Otto Wolff Institute for Economic Studies <i>Otto-Wolff-Institut für Wirtschaftsordnung</i>	Johann Eekhoff, Juergen B. Donges

4.3 List of Journals and Conferences for Budget Allocation

A-Journals (Internationale Spitzenzeitschriften)

Business Administration

1. Academy of Management Journal
2. Academy of Management Review
3. Accounting Organizations and Society
4. Accounting Review
5. Administrative Science Quarterly
6. Information Systems Research
7. Journal of Accounting Research
8. Journal of Consumer Research
9. Journal of Finance
10. Journal of Financial Economics
11. Journal of Marketing
12. Journal of Marketing Research
13. Management Information Systems Quarterly
14. Management Science
15. Marketing Science
16. Operations Research
17. Organization Science
18. Review of Financial Studies
19. Strategic Management Journal
20. Strategic Organization

Economics

1. American Economic Review
2. Econometrica
3. Economic Journal
4. European Economic Review
5. Games And Economic Behavior
6. International Economic Review
7. Journal of Econometrics
8. Journal of Economic Theory
9. Journal of Health Economics
10. Journal of International Economics
11. Journal of Labor Economics
12. Journal of Monetary Economics
13. Journal of Political Economy
14. Journal of Public Economics

15. Journal of the American Statistical Association
16. Journal of the European Economic Association
17. Quarterly Journal of Economics
18. Rand Journal of Economics
19. Review of Economic Studies
20. Review of Economics and Statistics

Sociology and Political Sciences

Valid until December 31st, 2011:

1. American Journal of Political Science
2. American Journal of Sociology
3. American Political Science Review
4. American Sociological Review
5. European Journal of Education
6. European Journal of Political Research
7. European Planning Studies
8. European Sociological Review
9. Evolution and Human Behavior
10. International Organisation
11. Journal of Applied Psychology
12. Journal of Common Market Studies
13. Journal of Economic Psychology
14. Journal of Educational Research
15. Journal of European Public Policy
16. Journal of Vocational Education and Training
17. Organizational Behavior and Human Decision Processes
18. Psychological Science
19. Regional Studies
20. Social Forces

Valid starting January 1st, 2012:

1. American Journal of Political Science
2. American Journal of Sociology
3. American Political Science Review
4. American Sociological Review
5. Comparative Political Studies
6. European Journal of Education
7. European Journal of Political Research
8. European Planning Studies
9. European Sociological Review

10. Evolution and Human Behavior
11. International Organisation
12. Journal of Applied Psychology
13. Journal of Economic Psychology
14. Journal of Educational Research
15. Journal of European Public Policy
16. Journal of Vocational Education and Training
17. Organizational Behavior and Human Decision Processes
18. Psychological Science
19. Regional Studies
20. Social Forces

B- Journals (Hochrangige Zeitschriften)

Business Administration

1. Annals of Operations Research
2. Behavioral Research in Accounting
3. Communications of the Association for Computing Machinery
4. Contemporary Accounting Research
5. Decision Sciences
6. Decision Support Systems
7. Electronic Markets
8. European Accounting Review
9. European Journal of Information Systems
10. European Journal of Operational Research (EJOR)
11. Fuzzy Sets and Systems
12. Healthcare Management Review
13. Healthcare Management Science
14. Information Systems Journal
15. Institute of Industrial Engineers Transactions
16. International Journal of Physical Distribution and Logistics Management
17. International Journal of Research in Marketing
18. International Journal of the Economics of Business
19. Journal of Accounting and Economics
20. Journal of Accounting and Public Policy
21. Journal of Banking and Finance
22. Journal of Business Finance and Accounting
23. Journal of Corporate Finance
24. Journal of Economics and Management Strategy
25. Journal of Financial and Quantitative Analysis

26. Journal of Financial Intermediation
27. Journal of Information Technology
28. Journal of International Business Studies
29. Journal of International Marketing
30. Journal of Management Accounting Research
31. Journal of Management Information Systems
32. Journal of Management Inquiry
33. Journal of Operations Management
34. Journal of Organizational Behavior
35. Journal of Retailing
36. Journal of Service Research
37. Journal of Strategic Information Systems
38. Journal of the Academy of Marketing Science
39. Journal of the Association of Information Systems
40. Management Accounting Research
41. Management Information Systems Quarterly Executive
42. Marketing Letters
43. Mathematical Programming
44. Mathematics of Operations Research
45. Naval Research Logistics
46. Operations Research Spectrum
47. Organization
48. Organization Studies
49. Research in Sociology of Organizations
50. Research Policy
51. Review of Accounting Studies
52. Review of Derivative Research
53. Review of Finance
54. Risk Management and Insurance Review
55. Scandinavian Journal of Management
56. Sloan Management Review MIT
57. Small Business Economics
58. The Data Base for Advances in IS (Data Base)
59. Transportation Research. Part B Methodological
60. Transportation Science

Economics

1. American Journal of Agricultural Economics
2. Canadian Journal of Economics

3. Ecological Economics
4. Econometric Reviews
5. Econometric Theory
6. Economic Inquiry
7. Economic Theory
8. Economica
9. Economics Letters
10. Economics of Education Review
11. Economy and Society
12. Energy Journal
13. Environmental and Resource Economics
14. Experimental Economics
15. Explorations in Economic History
16. Health Economics
17. Industrial and Corporate Change
18. Insurance: Mathematics and Economics
19. International Journal of Game Theory
20. International Journal of Industrial Organization
21. International Tax and Public Finance
22. Journal of Applied Econometrics
23. Journal of Business and Economic Statistics
24. Journal of Comparative Economics
25. Journal of Development Economics
26. Journal of Economic Behavior and Organization
27. Journal of Economic Dynamics and Control
28. Journal of Economic Growth
29. Journal of Economic History
30. Journal of Economic Literature
31. Journal of Economic Perspectives
32. Journal of Environmental Economics and Management
33. Journal of Human Resources
34. Journal of Industrial Economics
35. Journal of International Money and Finance
36. Journal of Law and Economics
37. Journal of Law, Economics and Organisation
38. Journal of Mathematical Economics
39. Journal of Money, Credit, and Banking
40. Journal of Multivariate Analysis
41. Journal of Population Economics

42. Journal of Productivity Analysis
43. Journal of Regulatory Economics
44. Journal of Risk and Uncertainty
45. Journal of Statistical Planning and Inference
46. Journal of the Royal Statistical Society A
47. Journal of the Royal Statistical Society B
48. Journal of Urban Economics
49. Labour Economics
50. Macroeconomic Dynamics
51. National Tax Journal
52. Oxford Bulletin of Economics and Statistics
53. Oxford Economic Papers-New Serie
54. Public Choice
55. Regional Science and Urban Economics
56. Review of Economic Dynamics
57. Review of Income and Wealth
58. Scandinavian Journal of Economics
59. Social Choice and Welfare
60. Statistics and Probability Letters

Sociology and Political Sciences

Valid until December 31st, 2011:

1. Acta Sociologica
2. Annals for Public and Cooperative Economy
3. Annals of Regional Science
4. Annals of the Association of American Geographers
5. Applied Psychology – An International Review
6. British Journal of Political Science
7. British Journal of Politics and International Relations
8. Comparative Education
9. Comparative Political Studies
10. Demography
11. Economic Geography (USA)
12. Educational Review
13. Education + Training
14. Environment & Planning A
15. European Journal of Industrial Relations
16. European Journal of International Relations
17. European Political Science

18. European Societies
19. European Union Politics
20. Global Social Policy
21. Higher Education Management
22. History of Political Thought
23. International Journal of Public Opinion
24. International Political Science Review
25. International Politics
26. International Security
27. Journal of Applied Social Psychology
28. Journal of Behavioral Decision Making
29. Journal of Economic Geography (GB)
30. Journal of Education and Work
31. Journal of European Social Policy
32. Journal of Family Issues
33. Journal of Further and Higher Education
34. Journal of Gerontology
35. Journal of Marriage and Family
36. Journal of Politics
37. Journal of Social Policy
38. Journal of Socio-Economics
39. Journal of Theoretical Politics
40. Judgment and Decision Making
41. Kölner Zeitschrift für Soziologie und Sozialpsychologie
42. Party Politics
43. Political Studies
44. Political Theory
45. Politische Vierteljahresschrift
46. Population Studies
47. Public Opinion Qu.
48. Quality and Quantity
49. Rationality and Society
50. Social Indicator Research
51. Social Science Research
52. Sociological Methodology
53. Sociological Methods and Research
54. Sociological Review
55. Tijdschrift Voor Economische en Sociale Geografie
56. Urban Studies

57. Vocations and Learning
58. West European Politics
59. Work, Employment & Society
60. Zeitschrift für Soziologie

Valid starting January 1st, 2012:

1. Acta Sociologica
2. Annals for Public and Cooperative Economy
3. Annals of Regional Science
4. Annals of the Association of American Geographers
5. Applied Psychology – An International Review
6. British Journal of Political Science
7. Comparative Education
8. Comparative Politics
9. Demography
10. Economic Geography (USA)
11. Educational Review
12. Education + Training
13. Environment & Planning A
14. European Journal of Industrial Relations
15. European Journal of International Relations
16. European Societies
17. European Union Politics
18. Foreign Policy Analysis
19. Governance
20. Higher Education
21. Higher Education Management
22. History of Political Thought
23. International Journal of Public Opinion
24. International Politics
25. Journal of Business and Psychology
26. Journal of Behavioral Decision Making
27. Journal of Common Market Studies
28. Journal of Cross-Cultural Psychology
29. Journal of Economic Geography (GB)
30. Journal of Education and Work
31. Journal of European Social Policy
32. Journal of Family Issues
33. Journal of Further and Higher Education

34. Journal of Gerontology
35. Journal of Marriage and Family
36. Journal of Politics
37. Journal of Social Policy
38. Journal of Theoretical Politics
39. Judgment and Decision Making
40. Kölner Zeitschrift für Soziologie und Sozialpsychologie
41. Party Politics
42. Political Studies
43. Politische Vierteljahresschrift
44. Population Studies
45. Public Opinion QU.
46. Quality and Quantity
47. Rationality and Society
48. Regulation & Governance
49. Review of Politics
50. Social Indicator Research
51. Social Science Research
52. Socio-Economic Review
53. Sociological Methodology
54. Sociological Methods and Research
55. Tijdschrift voor Economische en Sociale Geografie
56. Vocations and Learning
57. West European Politics
58. Work, Employment & Society
59. Work & Occupations
60. Zeitschrift für Soziologie

C-Journals (Angesehene Zeitschriften)

Business Administration

1. Accounting and Business Research
2. Accounting Auditing Accountability Journal
3. Applied Mathematical Finance
4. British Journal of Management
5. Business Strategy and the Environment
6. Communications of the Association Information Systems
7. Computers and Operations Research
8. Critical Perspectives on Accounting
9. Die Betriebswirtschaft

10. European Financial Management
11. European Journal of Purchasing and Supply Management
12. Harvard Business Review
13. Human Relations
14. Human Resource Management Journal
15. Information Systems and E-Business Management
16. Institute of Electrical and Electronic Engineers Computing in Science and Engineering
17. Interfaces
18. International Journal of Accounting
19. International Journal of Human Resource Management
20. International Journal of Logistics Management
21. International Journal of Production Economics (formerly: JoManufacturing and Operations Mngt)
22. International Journal of Production Research
23. International Journal of Retailing
24. International Journal of Service Industry Management
25. International Journal on Media Management
26. Journal of Accounting Auditing and Finance
27. Journal of Accounting Literature
28. Journal of Advertising Research
29. Journal of Business Research
30. Journal of Business Venturing
31. Journal of Consumer Psychology
32. Journal of Consumer Satisfaction, Dissatisfaction, and Complaining Behavior
33. Journal of Corporate Finance
34. Journal of Derivatives
35. Journal of Empirical Finance
36. Journal of Future Markets
37. Journal of Heuristics
38. Journal of Interactive Marketing
39. Journal of International Accounting Research
40. Journal of International Management
41. Journal of Management
42. Journal of Management Studies
43. Journal of Media Business Studies
44. Journal of Product Innovation Management
45. Journal of Risk
46. Journal of The Operational Research Society
47. Journal of World Business

48. Leadership Quarterly
49. Long Range Planning
50. Management International Review
51. Managementforschung
52. Marketing. Zeitschrift für Forschung und Praxis
53. Mathematical Methods of Operations Research
54. Personnel Psychology
55. Production and Operations Management
56. Psychology and Marketing
57. Schmalenbachs Zeitschrift für Betriebswirtschaftliche Forschung / S. Business Review (ZFBF / SBR)
58. Steuer und Wirtschaft. Zeitschrift für die Gesamten Steuerwissenschaften
59. Wirtschaftsinformatik
60. Zeitschrift für Betriebswirtschaft - Zfb

Economics

1. American Economic Journal: Applied Economics
2. American Economic Journal: Economic Policy
3. American Economic Journal: Macroeconomics
4. American Economic Journal: Microeconomics
5. American Law and Economics Review
6. Applied Economics
7. Asta –Advances in Statistical Analysis
8. B.E. Journal of Theoretical Economics
9. Brookings Papers on Economic Activity
10. Business History
11. Business History Review
12. Communications in Statistics
13. Computational Statistics and Data Analysis
14. Econometrics Journal
15. Economic History Review
16. Economics of Innovation and New Technology
17. Economics of Transition
18. Empirical Economics
19. Energy
20. Energy Economics
21. Energy Policy
22. Energy Studies Review
23. European Journal of Political Economy
24. European Review of Economic History

25. Finanzarchiv
26. Geneva Risk and Insurance Review
27. German Economic Review
28. Industrial and Labor Relations Review
29. International Journal of Forecasting
30. International Journal of Transport Economics
31. International Migration Review
32. International Review of Law and Economics
33. Journal of Economics (Zeitschrift für Nationalökonomie)
34. Journal of Energy Markets
35. Journal of Human Capital
36. Journal of Institutional and Theoretical Economics
37. Journal of Legal Studies
38. Journal of Public Economic Theory
39. Journal of Risk and Insurance
40. Journal of Sports Economics
41. Journal of Time Series Analysis
42. Journal of Transport Economics and Policy
43. Journal of Wine Economics
44. Kyklos
45. Perspektiven der Wirtschaftspolitik
46. Quantitative Economics (Econometrics Society)
47. Resource and Energy Economics
48. Review of Economic Design
49. Review of Industrial Organization
50. Review of International Economics
51. Review of Network Economies
52. Southern Economic Journal
53. Statistica Sinica
54. The B.E. Journal of Macroeconomics
55. Theoretical Economics
56. Theory and Decision
57. Transportation, Planning – Policy-Research-Practice
58. Utility Policy
59. World Bank Economic Review
60. World Development

Sociology and Political Sciences

Valid until December 31st, 2011:

1. Ageing & Society
2. Archiv für Begriffsgeschichte
3. Archiv für Geschichte der Philosophie
4. Berliner Journal für Soziologie
5. Berufsbildung in Wissenschaft und Praxis
6. Bwp@ - Berufs- und Wirtschaftspädagogik Online
7. Communication Research
8. Demographic Reserach
9. Die Berufsbildende Schule
10. Ethics: An International Journal of Social, Political and Legal Philosophy
11. European Journal of Population
12. Foreign Policy
13. Geographische Zeitschrift
14. Governance
15. Grundlagen der Weiterbildung - Zeitschrift
16. Integration
17. International Affairs
18. International Security
19. International Social Security Review
20. Internationale Politik und Gesellschaft
21. Journal of Communication
22. Journal of Conflict Resolution
23. Journal of the History of Ideas
24. Journal of the History of Philosophy
25. Legislative Studies Quarterly
26. Methoden, Daten, Analysen
27. Pädagogische Rundschau
28. Planung und Analyse
29. Political Research Quarterly
30. Politique Étrangère
31. Progress in Human Geography
32. Psychologische Rundschau
33. Schmollers Jahrbuch für Sozialwissenschaften
34. Social Justice Research
35. Social Networks
36. Social Science Information

37. Sociology of Education
38. Soziale Welt
39. Sozialer Fortschritt/ German Review Of Social Policy
40. Theory and Society
41. Unterrichtswissenschaft
42. Wirtschaft und Erziehung
43. Wirtschaftspsychologie
44. World Politics
45. Zeitschrift für Arbeits- und Organisationspsychologie
46. Zeitschrift für Arbeitsmarktforschung
47. Zeitschrift für Berufs- und Wirtschaftspädagogik
48. Zeitschrift für Bevölkerungswissenschaft
49. Zeitschrift für Erziehungswissenschaft
50. Zeitschrift für Familienforschung
51. Zeitschrift für Gerontologie und Geriatrie
52. Zeitschrift für Internationale Beziehungen
53. Zeitschrift für Öffentliche und Gemeinwirtschaftliche Unternehmen
54. Zeitschrift für Pädagogik
55. Zeitschrift für Personalpsychologie
56. Zeitschrift für Politikwissenschaft
57. Zeitschrift für Psychologie-Journal of Psychology
58. Zeitschrift für Sozialreform
59. Zeitschrift für Soziologie der Erziehung
60. Zeitschrift für Staats- und Europawissenschaften

Valid starting January 1st, 2012:

1. Ageing & society
2. Archiv für Begriffsgeschichte
3. Archiv für Geschichte der Philosophie
4. Außen- und Sicherheitspolitik
5. Berliner Journal für Soziologie
6. Berufsbildung in Wissenschaft und Praxis
7. Bwp@ - Berufs- und Wirtschaftspädagogik Online
8. Communication Research
9. Comparative European Politics
10. Demographic Reserach
11. Die Berufsbildende Schule
12. Ethics: An International Journal of Social, Political and Legal Philosophy
13. European Journal of Ageing

14. European Journal of Population
15. European Political Science
16. European Political Science Review
17. Geographische Zeitschrift
18. German Politics
19. Grundlagen der Weiterbildung - Zeitschrift
20. Integration
21. International Affairs
22. International Security
23. International Social Security Review
24. Internationale Politik und Gesellschaft
25. Journal of Communication
26. Journal of European Integration
27. Journal of International Relations and Development
28. Journal of Socio-Economics
29. Journal of the History of Ideas
30. Journal of the History of Philosophy
31. Legislative Studies Quarterly
32. Methoden, Daten, Analysen
33. Pädagogische Rundschau
34. Planung und Analyse
35. Progress in Human Geography
36. Psychologische Rundschau
37. Research in Social Stratification and Mobility
38. Schmollers Jahrbuch für Sozialwissenschaften
39. Sociology of Education
40. Soziale Welt
41. Sozialer Fortschritt/ German Review Of Social Policy
42. Theory and Society
43. Unterrichtswissenschaft
44. Urban Studies
45. Wirtschaft und Erziehung
46. Wirtschaftspsychologie
47. Zeitschrift für Arbeitsmarktforschung
48. Zeitschrift für Berufs- und Wirtschaftspädagogik
49. Zeitschrift für Bevölkerungswissenschaft
50. Zeitschrift für Erziehungswissenschaft
51. Zeitschrift für Familienforschung
52. Zeitschrift für Gerontologie und Geriatrie

53. Zeitschrift für Internationale Beziehungen
54. Zeitschrift für Öffentliche und Gemeinwirtschaftliche Unternehmen
55. Zeitschrift für Pädagogik
56. Zeitschrift für Personalpsychologie
57. Zeitschrift für Politikwissenschaft
58. Zeitschrift für Psychologie-Journal of Psychology
59. Zeitschrift für Sozialreform
60. Zeitschrift für Soziologie der Erziehung

Prestigious Academic Conferences

Business Administration

1. Academy of Management
2. American Accounting Association
3. American Finance Association
4. American Risk and Insurance Association (ARIA)
5. Conference of the Production and Operations Management Society (POMS)
6. Deutscher Betriebswirtschaftler-Tag der Deutschen Schmalenbachgesellschaft
7. European Accounting Association
8. European Association for Education and Research in Commercial Distribution
9. European Conference on Information Systems
10. European Finance Association
11. European Group of Organizational Studies
12. European Marketing Academy
13. Fachkongress der Steuerberater
14. Financial Management Association
15. International Conference on Information Systems (*since 2012*)
16. Informs Annual Meeting
17. Manufacturing and Service Operations Management
18. Marketing Science Conference
19. Operations Research – International Conference
20. Research Conference on Communication, Information and Internet Policy

Economics

1. American Economic Association
2. Association of Public Economic Theory
3. Ausschüsse des Vereins für Socialpolitik
4. Bernoulli Society
5. Computational Statistics
6. Econometric Society
7. Economic Science Association

8. European Association of Labour Economics
9. European Economic Association
10. European Public Choice Society
11. European Society for Population Economics
12. Game Theory Society
13. Institute of Mathematical Statistics
14. International Institute of Public Finance
15. International Statistical Institute
16. National Bureau of Economic Research Summer Institute
17. Royal Economic Society
18. Spring Meeting of Young Economists
19. Tagungen der Fachgruppe Stochastik innerhalb der Deutschen Mathematiker-Vereinigung
20. Verein für Socialpolitik

Sociology and Political Sciences

1. American Political Science Association
2. American Sociological Association
3. Canadian Political Studies Association
4. Deutsche Gesellschaft für Gerontologie und Geriatrie
5. Deutsche Gesellschaft für Psychologie: Tagung der „Sektionen“ (1-jähriger Turnus)
6. Deutsche Gesellschaft für Soziologie
7. Deutsche Vereinigung für Politische Wissenschaft
8. ESRA: European Survey Research Association
9. European Association for Decision Making (2-jähriger Turnus)
10. European Research Conferences by the European Science Foundation
11. European Sociological Association (2-jähriger Turnus)
12. Hochschultage Berufliche Bildung (2-jähriger Turnus)
13. Human Behavior and Evolution Society
14. International Association for Research in Economic Psychology (2-jähriger Turnus)
15. International Geographical Union: Tagung der Kommission “The Dynamics of Economic Spaces” (1-jähriger Turnus)
16. International Society for the Study of the Quality of Life (2-jähriger Turnus)
17. International Sociological Association (2-jähriger Turnus)
18. Political Studies Association
19. Rauschholzhausener Symposium zur Wirtschaftsgeographie (2-jähriger Turnus)
20. Workshops European Consortium for Political Research (ECPR)